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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Fax2Mail - Inbound & Outbound	Fax2Mail, offered as Standard version and available in a HIPAA/PCI compliant version,\ is a digital fax service with password encryption that supports high-volume and long-form faxing. Users can easily exchange faxes within email applications. All charges are per line. This package includes inbound and outbound faxing, with a monthly allowance of 75 pages.	EA - MRC	$ 7.99	1.50%	$ 7.87
Fax2Mail - Outbound Only	Fax2Mail, offered as Standard version and available in a HIPAA/PCI compliant version, is a digital fax service with password encryption that supports high-volume and long-form faxing. Users can easily exchange faxes within email applications. All charges are per line. This package includes outbound faxing only, with a monthly allowance of 75 pages.	EA - MRC	$ 4.99	1.50%	$ 4.92
Fax2Mail - Set-Up Fee	One-time set-up fee per user	EA- NRC Purchase Price	$ 4.00	1.50%	$ 3.94
Fax2Mail - Overage Allowance (Per Page)	Per-page overage rate for Granite's Fax2Mail service.	EA - Usage	$ 0.08	1.50%	$ 0.08
Audio Conferencing	Standalone audio-conferencing solution for up to 300 attendees with toll and toll-free number provided. Includes call my phone, Global HD audio across 160 point of presence and 60+ countries, and Host portal.	Per Minute	$ 0.049	1.50%	$ 0.048
Domestic toll-free dial-in Transport	A telephone number that is billed for arriving calls instead of charging the originating telephone subscriber.	Per Minute	$ 0.049	1.50%	$ 0.048
Canada toll free dial-in Transport	A telephone number that is billed for arriving calls instead of charging the originating telephone subscriber.	Per Minute	$ 0.049	1.50%	$ 0.048
Hosted PBX	A hosted private branch exchange is a telephone exchange system built, delivered and managed by a third-party service provider. Hosted PBX is an IP- based telephony solution provisioned and accessed entirely through the Internet. Hosted PBX is offered in three different seat options - base, business and executive and are differentiated by the amount of features.	EA	$ 15.25	1.50%	$ 15.02
Base Seat	The base level is the introductory seat of the Hosted PBX. The standard base seat features are: Call Forwarding, Call Waiting, Call Transfer, Call Pickup Groups, Speed Dials, Short Codes, Intercom Dialing, 3-Way Calling, Call Park, Paging via an IP Phone, Line State Monitoring, Directed Call Pick up, CommPortal access, Call Screening Features, SimRing and Music on Hold.	EA	$ 13.22	1.50%	$ 13.02
Business Seat	The business seat is the next level of the Hosted PBX. The Business features include all features included in the base seat as well as the following: Voicemail, Incoming Call Manager, Find Me Follow Me, Voicemail with Fax, Accession Communicator and Music on Hold.	EA	$ 16.26	1.50%	$ 16.02
Executive Seat	The executive seat is the highest level of seats for Hosted PBX. The Executive Seat features all base seat features as well as the following: Incoming Call Manager, Find Me Follow Me, Accession Communicator and Music on Hold.	EA	$ 25.42	1.50%	$ 25.04
Executive Meeting Seat	This option includes Executive seat features as well as audio/video conferencing.	EA	$ 50.85	1.50%	$ 50.09
Hot Desking	Allows logging in and out of a desktop phone for agent-based features and extension mobility within a facility.	EA	$ 5.08	1.50%	$ 5.00
Voicemail Transcription	Enables voicemail messages to be transcribed and sent as an email and/ or viewable in Commportal.	EA	$ 5.09	1.50%	$ 5.01
Voicemail (Stand Alone)	A voicemail box that is not tied to a user's extension. Typically assigned to a main number as a general mailbox for inbound calls.	EA	$ 17.28	1.50%	$ 17.02
Easy Auto Attendant (Stand Alone)	A single level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0- 9 on their phone. Also allows agencies to define separate menus to be played during and outside of normal business hours.	EA	$ 15.77	1.50%	$ 15.53
Premium Auto Attendant (Stand Alone)	A multi-level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0- 9 on their phone with multiple submenus for each option. Also allows more control over scheduling by providing more advanced time options over during and outside of business hours with a configurable option to transfer directly to voicemail.	EA	$ 27.98	1.50%	$ 27.56
Easy Auto Attendant	A single level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0- 9 on their phone. Also allows agencies to define separate menus to be played during and outside of normal business hours.	EA	$ 8.14	1.50%	$ 8.02
Premium Auto Attendant	A multi-level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0- 9 on their phone with multiple submenus for each option. Also allows more control over scheduling by providing more advanced time options over during and outside of business hours with a configurable option to transfer directly to voicemail.	EA	$ 20.35	1.50%	$ 20.04
Pilot TN for MLHG	A main DID that routes calls to a predetermined list of extensions configured in a multi-line hunt group.	EA	$ 7.63	1.50%	$ 7.52
Directory Assistance (per call)	Operator assisted service used to find a telephone number.	EA	$ 6.09	1.50%	$ 6.00
Basic Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage. Storage priced separately.	EA	$ 15.26	1.50%	$ 15.03
Compliance Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage that adheres to compliance standards, such as HIPPA. Storage priced separately.	EA	$ 35.60	1.50%	$ 35.07
Monitored Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage with additional features such as speech analytics, screen recording, live monitoring, and agent evaluation. Storage priced separately.	EA	$ 55.95	1.50%	$ 55.11
Call Recording 100 MB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	$3.00	1.67%	$2.95
Call Recording 300 MB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	$5.00	1.02%	$4.91
Call Recording 500 MB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	$7.00	1.71%	$6.88

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Call Recording 1 GB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	$10.00	1.80%	$9.82
Call Recording 10 GB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	$15.00	1.76%	$14.74
Call Recording 50 GB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	$25.00	1.76%	$24.56
Phone Set up Installation	Installation of Hosted PBX from Granite by a trained professional technician for additional phones.	EA	$ 25.43	1.50%	$ 25.05
Hosted PBX Installation	Installation of Hosted PBX from Granite by a trained professional technician. Install and test one Granite provided router, switch or Integrated Access Device (IAD) with the installation of 4 digital IP Phones. The technician will arrive at the designated site, make contact and confirm arrival with the LCON. The technician will then locate the designated work area and the Customer Premise Equipment (CPE) and any additional peripherals ls required for completion of the installation. The technician will also conduct a visual inspection of the CPE and peripherals to ensure compatibility and serviceability of all required items. The technician will then install and test one Granite provided and preconfigured router and/or switch in the designated location or demarcation point (D-marc) or Minimum Point of Entry (MPOE). If the D- marc needs to be extended or any additional work is required, the work will be billed at the established Time & Materials rates. Standard rate includes only an hour of labor. After the first hour, an additional fee of $125 per hour in 30- minute increments will be charged. Ranges from standard handset installation at user desks to router and PoE switch installation and cabling, if needed. Cabling and router/switch install are ICB.	HR	$ 303.16	1.50%	$ 298.61
SIP Call Paths	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	$ 10.13	1.50%	$ 9.98
Line Initiation Charge	Line Initiation Charge is a one-time fee charged for establishing a SIP Trunk between a customer and Granite.	EA	$ 25.43	1.50%	$ 25.05
DID	Direct Inward Dial numbers are telephone numbers that can be assigned to end users on a Private Branch Exchange of a customer that subscribes to a trunking service to access the PSTN. These numbers are globally unique and allow inbound calling to be delivered to users of a PBX individually or as a primary pilot number within the PBX to reach a hunt group or an auto attendant. DID numbers can be ordered individually but are usually ordered in blocks of 20 or 100.	EA	$ 0.30	1.50%	$ 0.30
Additional E911 Registration	An additional E911 registration for customers needing additional dispatchable locations assigned to individual DIDs on their Granite Business SIP Trunk or Hosted PBX service to be registered for e911. This can include additional location information such as floor, room, campus building, area of building/floor (cafeteria, gym, northeast corner), etc. Line(s) to be registered and address(es) that the line(s) should be registered to should be included when requesting additional registrations.	EA	$ 1.50	1.50%	$ 1.48
SIP CommPortal	Granite's SIP Portal is an online tool that can be accessed from a web browser by a SIP Trunking customer, usually a telephony system administrator, for DID configuration and routing and call analytics on the SIP Trunking service.	EA	$ 4.07	1.50%	$ 4.01
SIP Bursting	A Burstable Call Path is the same as a regular call path in the sense that it provides a Granite SIP Trunking customer access to the PSTN over a SIP based VoIP connection. The difference is Bursting allows a customer to temporarily use more than the predetermined base number of concurrent call paths (CCP), at a rate up to 50% more. For example, if a customer subscribes to 10 CCPs, the 11th call, inbound or outbound, will receive a busy tone. When a customer subscribes to bursting they are billed for the base quantity of 10 unless they have an event of higher than normal call volume. That 11th call, and up to 50% more than the base for a total of 15 CCPs, will be connected without the need for Granite's intervention. The amount of call paths that burst above the base number will be billed for the month in which they are used (in the example above a total of 11 will be billed) and return to the normally billed amount the following month.	EA	$ 10.17	1.50%	$ 10.02
Truck Roll Setup Fee	A Truck Roll Fee is a one-time fee charged to install any necessary hardware needed to terminate the Granite provided SIP Trunking service. This fee is optional and only needed when a customer requests a dedicated access circuit for the bandwidth needed for SIP trunking service.	EA	$ 20.35	1.50%	$ 20.04
Direct Trunk Overflow	Direct Trunk Overflow is a feature of Granite's SIP trunking service that allows multiple customer PBX's the ability to act as primary and backup, load balanced pairs or separate individual objects with DID failover capabilities.DTO will allow the total number of call paths across all PBXs that have a configured SIP Trunk to be available to a single customer PBX if one should fail or lose access to the PSTN. Also, if one PBX fails or loses access to the PSTN, DID failover to the customer's other PBX is automatic without any intervention from Granite or the customer.	EA	$ 34.94	1.50%	$ 34.42
Operator Connect	Operator Connect enables external PTSN calling via Microsoft Teams. As an Operator in the Microsoft Operator Connect program, Granite manages the PSTN calling services and Session Border Controllers (SBCs). Customers can provision their voice services directly within the Teams Admin Center. Licenses are sold per DID (telephone number). Pricing includes Local (Loc1, Loc2), Intrastate Long Distance, Interstate Long Distance, Extended Calling Area, and Canada usage.	EA	$ 8.99	1.50%	$ 8.86

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Microsoft Teams Direct Routing	Employing Granite's Business SIP trunking, Direct Routing (DR) allows interconnection of the PSTN with your Microsoft cloud-based phone system, facilitating calls between Teams users and mobile or fixed line telephone subscribers anywhere in the world. Teams DR is recommended for customers with over 25 end users and the ability to maintain the Phone System add-on feature.	EA	$ 11.99	1.50%	$ 11.81
RVA 30 Days	RVA (Recorded Voice Announcement) is an optional feature for Granite's hosted voice services. Customers can request for a disconnect message to play for up to 30 days from when they disconnect a DID.	Monthly	$ 3.00	1.50%	$ 2.96
RVA 60 Days	RVA (Recorded Voice Announcement) is an optional feature for Granite's hosted voice services. Customers can request for a disconnect message to play for up to 60 days from when they disconnect a DID.	Monthly	$ 6.00	1.50%	$ 5.91
RVA 90 Days	RVA (Recorded Voice Announcement) is an optional feature for Granite's hosted voice services. Customers can request for a disconnect message to play for up to 90 days from when they disconnect a DID.	Monthly	$ 9.00	1.50%	$ 8.87
RVA 120 Days	RVA (Recorded Voice Announcement) is an optional feature for Granite's hosted voice services. Customers can request for a disconnect message to play for up to 120 days from when they disconnect a DID.	Monthly	$ 12.00	1.50%	$ 11.82
RVA 150 Days	RVA (Recorded Voice Announcement) is an optional feature for Granite's hosted voice services. Customers can request for a disconnect message to play for up to 150 days from when they disconnect a DID.	Monthly	$ 15.00	1.50%	$ 14.78
RVA 180 Days	RVA (Recorded Voice Announcement) is an optional feature for Granite's hosted voice services. Customers can request for a disconnect message to play for up to 180 days from when they disconnect a DID.	Monthly	$ 18.00	1.50%	$ 17.73
Intralata Long Distance (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 0.02	1.50%	$ 0.02
Interstate Long Distance (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 0.05	1.50%	$ 0.05
Long Distance (LD) Package - 500 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate.If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 16.27	1.50%	$ 16.03
Long Distance (LD) Package - 1000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 30.52	1.50%	$ 30.06
Long Distance (LD) Package - 2,500 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 71.22	1.50%	$ 70.15
Long Distance (LD) Package - 5,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 127.17	1.50%	$ 125.26
Long Distance (LD) Package - 10,000minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate.If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 244.16	1.50%	$ 240.49
Long Distance (LD) Package - 20,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 406.92	1.50%	$ 400.81
Long Distance (LD) Package - 50,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 864.70	1.50%	$ 851.71
Long Distance (LD) Package - 75,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 1,144.45	1.50%	$ 1,127.26
Long Distance (LD) Package - 100,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate.If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 1,322.48	1.50%	$ 1,302.62
Long Distance (LD) Package - 150,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 1,780.26	1.50%	$ 1,753.52
Long Distance (LD) Package - 200,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 2,187.18	1.50%	$ 2,154.33

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Long Distance (LD) Package – Overages (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$ 0.04	1.50%	$ 0.04
IP Block - /30	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a/30, the end-user will have 2 usable IP addresses in the block.	EA	N/A	N/A	N/A
IP Block - /29	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a/29, the end-user will have 6 usable IP addresses in the block.	EA	$ 25.43	1.50%	$ 25.05
IP Block - /28	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /28, the end-user will have 14 usable IP addresses in the block.	EA	$ 35.60	1.50%	$ 35.07
IP Block - /27	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /27, the end-user will have 30 usable IP addresses in the block.	EA	$ 50.86	1.50%	$ 50.10
IP Block - /26	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /26, the end-user will have 62 usable IP addresses in the block.	EA	$ 76.30	1.50%	$ 75.15
IP Block - /25	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /25, the end-user will have 126 usable IP addresses in the block.	EA	$ 101.73	1.50%	$ 100.20
IP Block - /24	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /24, the end-user will have 254 usable IP addresses in the block.	EA	$ 167.85	1.50%	$ 165.33
MPLS Access Activation Fee	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name.	EA	$ 2,543.24	1.50%	$ 2,505.04
MPLS Access 5 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name.	EA	$ 817.18	1.50%	$ 804.91
MPLS Access 10 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows.The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name.	EA	$ 1,101.69	1.50%	$ 1,085.14
MPLS Access 20 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name.	EA	$ 1,405.57	1.50%	$ 1,384.46
MPLS Access 50 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name.	EA	$ 2,101.71	1.50%	$ 2,070.14
MPLS Access 100 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name.	EA	$ 2,891.76	1.50%	$ 2,848.32
MPLS Access 200 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name.	EA	$ 5,317.89	1.50%	$ 5,238.01
MPLS Access 500 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name.	EA	$ 7,309.87	1.50%	$ 7,200.07

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
MPLS Access 1 Gbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name.	EA	$ 12,345.99	1.50%	$ 12,160.54

Service Name	Service Description	Service Charge	Service Area	Service Term	List Price	Percent Public Discount	Proposed Public Price
Nationwide Internet Tier 1 Minimum Download Speed = 3Mbps Minimum Upload Speed = 500 Kbps	Nationwide Internet Tier 1 Minimum Download Speed = 3Mbps Minimum Upload Speed = 500 Kbps	Monthly	Nationwide	12 Months	$ 86.32	1.50%	$ 85.02
Nationwide Internet Tier 2 Minimum Download Speed = 10Mbps Minimum Upload Speed = 3Mbps	Nationwide Internet Tier 2 Minimum Download Speed = 10Mbps Minimum Upload Speed = 3Mbps	Monthly	Nationwide	12 Months	$ 115.55	1.50%	$ 113.81
Nationwide Internet Tier 3 Minimum Download Speed = 15Mbps Minimum Upload Speed = 5Mbps	Nationwide Internet Tier 3 Minimum Download Speed = 15Mbps Minimum Upload Speed = 5Mbps	Monthly	Nationwide	12 Months	$ 138.04	1.50%	$ 135.97
Nationwide Internet Tier 4 Minimum Download Speed = 25Mbps Minimum Upload Speed = 10Mbps	Nationwide Internet Tier 4 Minimum Download Speed = 25Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 Months	$ 189.16	1.50%	$ 186.32
Nationwide Internet Tier 5 Minimum Download Speed = 50Mbps Minimum Upload Speed = 10Mbps	Nationwide Internet Tier 5 Minimum Download Speed = 50Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 Months	$ 192.23	1.50%	$ 189.34
Nationwide Internet Tier 6 Minimum Download Speed = 100Mbps Minimum Upload Speed = 10 Mbps	Nationwide Internet Tier 6 Minimum Download Speed = 100Mbps Minimum Upload Speed = 10 Mbps	Monthly	Nationwide	12 Months	$ 256.66	1.50%	$ 252.80
Nationwide Internet Tier 7 Minimum Download Speed = 200Mbps Minimum Upload Speed = 10Mbps	Nationwide Internet Tier 7 Minimum Download Speed = 200Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 months	$ 239.99	1.50%	$ 236.39
Nationwide Internet Tier 8 Minimum Download Speed = 500Mbps Minimum Upload Speed = 20Mbps	Nationwide Internet Tier 8 Minimum Download Speed = 500Mbps Minimum Upload Speed = 20Mbps	Monthly	Nationwide	12 months	$ 359.99	1.50%	$ 354.59
Nationwide Internet Tier 10 Minimum Download Speed = 1000Mbps Minimum Upload Speed = 35Mbps	Nationwide Internet Tier 10 Minimum Download Speed = 1000Mbps Minimum Upload Speed = 35Mbps	Monthly	Nationwide	12 months	$ 509.99	1.50%	$ 502.34
Service Relocation Non- Recurring Charge (No more than 50 miles)	Service Relocation Non- Recurring Charge (No more than 50 miles)	Each	Nationwide	One Time	$ 186.87	1.50%	$ 184.06
Service Activation Fee	Service Activation Fee	Each	Nationwide	One Time	$ 186.87	1.50%	$ 184.06
Equipment- Modem (Model Varies by Carrier)	Equipment- Modem (Model Varies by Carrier)	Each	Nationwide	One Time	$ 92.97	1.50%	$ 91.57
100/100Mbps Symmetrical Broadband	100/100Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	$ 334.90	1.50%	$ 329.88
200/200Mbps Symmetrical Broadband	200/200Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	$ 379.23	1.50%	$ 373.54
300/300Mbps Symmetrical Broadband	300/300Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	$ 418.63	1.50%	$ 412.35
500/500Mbps Symmetrical Broadband	500/500Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	$ 566.38	1.50%	$ 557.88
1000/1000Mbps Symmetrical Broadband	1000/1000Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	$ 645.18	1.50%	$ 635.50
2000/2000Mbps Symmetrical Broadband	2000/2000Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	$ 723.98	1.50%	$ 713.12
Per PRI/EPRI - DID	Per PRI/EPRI - DID	Monthly	Lower 48 States	12 Months	$ 0.29	1.50%	$ 0.29
Per PRI/EPRI - DID	Per PRI/EPRI - DID	Monthly	Lower 48 States	36 Months	$ 0.28	1.50%	$ 0.28
Point To Point Circuits - 50mb	Point To Point Circuits - 50mb	Monthly	Lower 48 States	12 Months	$ 475.69	1.50%	$ 468.54
Point To Point Circuits - 1.5mb	Point To Point Circuits - 1.5mb	Monthly	Lower 48 States	12 Months	$ 2,752.86	1.50%	$ 2,711.51
PRI/EPRI	PRI/EPRI	Monthly	Lower 48 States	12 Months	$ 396.74	1.50%	$ 390.78
PRI/EPRI	PRI/EPRI	Monthly	Lower 48 States	36 Months	$ 392.68	1.50%	$ 386.78
DIA Ethernet 10A	10 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	$ 1,472.34	1.50%	$ 1,450.22
DIA Ethernet 10C	10 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	$ 1,097.93	1.50%	$ 1,081.44
DIA Ethernet 10F	10 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	$ 1,282.58	1.50%	$ 1,263.31
DIA Ethernet 10V	10 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	$ 1,119.04	1.50%	$ 1,102.23
DIA Ethernet 10X	10 Mbps – Other Service Area	Monthly	Nationwide	12 Months	$ 1,741.82	1.50%	$ 1,715.66
DIA Ethernet 20A	20 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	$ 1,834.12	1.50%	$ 1,806.57
DIA Ethernet 20C	20 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	$ 1,655.97	1.50%	$ 1,631.10
DIA Ethernet 20F	20 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	$ 1,640.25	1.50%	$ 1,615.61
DIA Ethernet 20V	20 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	$ 1,393.85	1.50%	$ 1,372.91
DIA Ethernet 20X	20 Mbps – Other Service Area	Monthly	Nationwide	12 Months	$ 2,299.96	1.50%	$ 2,265.41
DIA Ethernet 30A	30 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	$ 2,170.97	1.50%	$ 2,138.36
DIA Ethernet 30C	30 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	$ 1,821.32	1.50%	$ 1,793.96
DIA Ethernet 30F	30 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	$ 1,967.00	1.50%	$ 1,937.45
DIA Ethernet 30V	30 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	$ 1,617.74	1.50%	$ 1,593.44
DIA Ethernet 30X	30 Mbps – Other Service Area	Monthly	Nationwide	12 Months	$ 2,812.26	1.50%	$ 2,770.02
DIA Ethernet 50A	50 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	$ 2,512.75	1.50%	$ 2,475.01
DIA Ethernet 50C	50 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	$ 1,991.19	1.50%	$ 1,961.28
DIA Ethernet 50F	50 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	$ 2,688.44	1.50%	$ 2,648.06
DIA Ethernet 50V	50 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	$ 2,145.45	1.50%	$ 2,113.22
DIA Ethernet 50X	50 Mbps – Other Service Area	Monthly	Nationwide	12 Months	$ 4,367.30	1.50%	$ 4,301.70
DIA Ethernet 100A	100 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	$ 3,016.07	1.50%	$ 2,970.77
DIA Ethernet 100C	100 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	$ 2,592.20	1.50%	$ 2,553.26
DIA Ethernet 100F	100 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	$ 3,340.01	1.50%	$ 3,289.84
DIA Ethernet 100V	100 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	$ 2,953.23	1.50%	$ 2,908.87
DIA Ethernet 100X	100 Mbps – Other Service Area	Monthly	Nationwide	12 Months	$ 4,366.82	1.50%	$ 4,301.23
DIA Ethernet 1000A	1 Gbps – AT&T Service Area	Monthly	Nationwide	12 Months	$ 7,983.88	1.50%	$ 7,863.95
DIA Ethernet 1000C	1 Gbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	$ 8,681.04	1.50%	$ 8,550.64
DIA Ethernet 1000F	1 Gbps – Frontier Service Area	Monthly	Nationwide	12 Months	$ 8,328.49	1.50%	$ 8,203.39
DIA Ethernet 1000V	1 Gbps – Verizon Service Area	Monthly	Nationwide	12 Months	$ 9,119.59	1.50%	$ 8,982.61
DIA Ethernet 1000X	1 Gbps – Other Service Area	Monthly	Nationwide	12 Months	$ 9,058.63	1.50%	$ 8,922.56

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price		
Ethernet Activation	Ethernet Service Activation Fee	One- time Charge	Nationwide	N/A	$ 1,304.15	1.50%	$ 1,284.56
DIA Ethernet 10A	10 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	$ 818.23	1.50%	$ 805.94
DIA Ethernet 10C	10 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	$ 608.92	1.50%	$ 599.77
DIA Ethernet 10F	10 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	$ 660.76	1.50%	$ 650.83
DIA Ethernet 10V	10 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	$ 836.17	1.50%	$ 823.61
DIA Ethernet 10X	10 Mbps – Other Service Area	Monthly	Nationwide	36 Months	$ 967.68	1.50%	$ 953.14
DIA Ethernet 20A	20 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	$ 1,018.96	1.50%	$ 1,003.65
DIA Ethernet 20C	20 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	$ 825.87	1.50%	$ 813.46
DIA Ethernet 20F	20 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	$ 876.01	1.50%	$ 862.85
DIA Ethernet 20V	20 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	$ 1,009.50	1.50%	$ 994.34
DIA Ethernet 20X	20 Mbps – Other Service Area	Monthly	Nationwide	36 Months	$ 1,277.54	1.50%	$ 1,258.35
DIA Ethernet 30A	30 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	$ 1,206.96	1.50%	$ 1,188.83
DIA Ethernet 30C	30 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	$ 963.69	1.50%	$ 949.21
DIA Ethernet 30F	30 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	$ 1,067.82	1.50%	$ 1,051.78
DIA Ethernet 30V	30 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	$ 1,015.82	1.50%	$ 1,000.56
DIA Ethernet 30X	30 Mbps – Other Service Area	Monthly	Nationwide	36 Months	$ 1,562.37	1.50%	$ 1,538.90
DIA Ethernet 50A	50 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	$ 1,396.98	1.50%	$ 1,376.00
DIA Ethernet 50C	50 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	$ 1,109.30	1.50%	$ 1,092.64
DIA Ethernet 50F	50 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	$ 1,432.48	1.50%	$ 1,410.96
DIA Ethernet 50V	50 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	$ 1,202.81	1.50%	$ 1,184.74
DIA Ethernet 50X	50 Mbps – Other Service Area	Monthly	Nationwide	36 Months	$ 2,031.86	1.50%	$ 2,001.34
DIA Ethernet 100A	100 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	$ 1,676.59	1.50%	$ 1,651.41
DIA Ethernet 100C	100 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	$ 1,441.83	1.50%	$ 1,420.17
DIA Ethernet 100F	100 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	$ 1,904.97	1.50%	$ 1,876.36
DIA Ethernet 100V	100 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	$ 1,550.71	1.50%	$ 1,527.42
DIA Ethernet 100X	100 Mbps – Other Service Area	Monthly	Nationwide	36 Months	$ 2,426.24	1.50%	$ 2,389.80
DIA Ethernet 1000A	1 Gbps – AT&T Service Area	Monthly	Nationwide	36 Months	$ 4,435.01	1.50%	$ 4,368.39
DIA Ethernet 1000C	1 Gbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	$ 6,620.76	1.50%	$ 6,521.31
DIA Ethernet 1000F	1 Gbps – Frontier Service Area	Monthly	Nationwide	36 Months	$ 6,370.05	1.50%	$ 6,274.37
DIA Ethernet 1000V	1 Gbps – Verizon Service Area	Monthly	Nationwide	36 Months	$ 4,262.49	1.50%	$ 4,198.46
DIA Ethernet 1000X	1 Gbps – Other Service Area	Monthly	Nationwide	36 Months	$ 5,032.45	1.50%	$ 4,956.86
DIA Ethernet 10000V	10 Gbps – Verizon Service Area	Monthly	Nationwide	36 Months	$ 8,920.90	1.50%	$ 8,786.90
DIA Ethernet 100000X	100 Gbps – Other Service Area	Monthly	Nationwide	36 Months	$ 22,500.00	1.50%	$ 22,162.50

Nationwide Services Notes:
1. Prices are subject to pre-qualification of sites to determine service availability.
2. Internet Service will be delivered via Digital Subscriber Line (DSL), Cable Broadband, or FTTX.
3. The following minimum requirements for quantity and coverage area apply to be eligible to order the Nationwide Service.
A. Minimum order quantity: 200 Circuits
B. Minimum coverage area: 11 States
4. Minimum contract term is 1 year.
5. Maximum allowable service relocations within 12 months shall be limited to 10% of total inventory.
6. Symmetrical Broadband is not available for all Carriers. Speed availabilities are not guaranteed, even when in the Broadband footprint. A prequalification must be run for every location to determine availability.

Additional Notes:
1. Speeds are listed by download speed / upload speed
2. Prices are subject to change if construction is necessary to deliver the requested service.
3. Granite will waive its Carrier Surcharge Recovery Fee for all to all Hi-CAP circuits/services delivered by Covad, Verizon, AT&T or CenturyLink.
4. Prices exclude modem and router costs, which vary based on customer specifications and models.
5. Prices exclude applicable taxes, fees and surcharges in accordance with applicable law, tariff or regulatory provisions.

Terms and Conditions:
Prices are subject to pre-qualification of sites to determine service availability. If applicable, T-1 Mileage shall be the total miles between the service location and the serving central office.
CableVision FootPrint - Colorado, Connecticut, Montana, New Jersey, New York, Utah, Wisconsin
Charter FootPrint - Alabama, California, Connecticut, Georgia, Illinois, Louisiana, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Hampshire, North Carolina, Oregon, South Carolina, Tennessee, Texas, Vermont, Virginia, Washington, Wisconsin.

Comcast FootPrint - Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin.

Cox FootPrint - Arizona, Arkansas, California, Connecticut, Florida, Georgia, Idaho, Iowa, Kansas, Louisiana, Massachusetts, Nebraska, Nevada, Ohio, Oklahoma, Rhode Island, Virginia
TimeWarner FootPrint - Kentucky, Maine, New York, North Carolina, Ohio, South Carolina, Texas, Wisconsin
AT&T Ethernet CLLIs
Verizon Ethernet CLLIs
Covad Service Area

Definitions and Abbreviations:
"DIA" - Dedicated Internet Access
"DID" - Direct Inward Dialing, ability of a caller outside of company to call an extension directly
“Dynamic - Internet Protocol” address that changes each time you connect to the Internet
"PRI" - Primary Rate Interface, ISDN version of a T1
“Static - Internet Protocol” address that does not change and that is unique to the user
"TDM" - Time-division multiplexing

Operator Connect Pricing Terms and Assumptions:
1. It is the customer’s responsibility to configure their call flow in the MS Teams Admin Center. Granite will not log into the customer’s Teams Admin Center.
2. To use Operator Connect, Customers must have an existing E3 (or equivalent) Microsoft License plus Teams Phone add on, or an E5 (or equivalent) license from Microsoft.
3. Pricing does not include taxes, which will be charged assessed as applicable; additional fees/surcharges may apply.
4. A cancellation fee of $100 will apply to a customer-requested cancellation of any portion of a service order after ordering such services but prior to the Service Start Date.
5. Cancellation of a scheduled appointment/installation or activation with less than 24 hours’ notice will result in an additional $200 cancellation fee.
6. Local (Loc1, Loc2), Intrastate Long Distance, Interstate Long Distance, Extended Calling Area, and Canada usage are included in the Operator Connect license MRC; all other traffic types are rated (Mexico and 011 calling billed at a rate per minute).

7. Pay-per-use features and international calls will be billed at the most recent tariffed rates.
8. Customers may be assessed a fee for utilizing the ZTP (Zero Touch Provisioning) hotline.
9. Customer is billed for all non-registered 911 calls.

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price

PRODUCT NAME	PRODUCT DESCRIPTION	UOI/ Term	COMMERCIAL PRICE LIST (CPL)	% Discount	OMNIA Price
Poly Edge E Expansion Module	Compatible with E450 (1 Module) - Best for Front Desk, Receptionist, Admins	Monthly/EA	NRC - $190.00 MRC - $7.99	1.5%	NRC - $187.15 MRC - $7.87
Edge E220 IP Phone	2.8" color display, 4-line keys (16 paginated) 1 USB-C, Bluetooth Best for Cubicle workers, Hybrid offices, Call centers, Small businesses	Monthly/EA	NRC - $97.00 MRC - $3.99	1.5%	NRC - $95.55 MRC - $3.93
Edge E350 IP Phone	3.5" color display, 8 line-keys (32 paginated), 1 USB-C, Bluetooth & Built in WiFi Best for cubicle workers, hybrid offices, call centers, small businesses, home offices	Monthly/EA	NRC - $152.00 MRC - $5.99	1.5%	NRC - $149.72 MRC - $5.90
Edge E450 IP Phone	3.5" color display, 8 line-keys (32 paginated) 6 built in sidecar keys (12 paginated), 1 USB-C, Bluetooth & Built in WiFi Best for knowledge workers at business of all sizes, hybrid offices, home offices	Monthly/EA	NRC - $200.00 MRC - $7.99	1.5%	NRC - $197.00 MRC - $7.87

Service Name and Description	UOI	Term	List Price	Proposed Public Discount	Proposed Public Price
Wilson 10' Black Ultra Low Loss Cable (N	One-Time	NRC	$ 37.49	1.50%	$ 36.93
Wilson 20' Black Ultra Low Loss Cable (N	One-Time	NRC	$ 56.46	1.50%	$ 55.61
Wilson 25' Black Ultra Low Loss Cable (N	One-Time	NRC	$ 59.05	1.50%	$ 58.16
Wilson 30' Black Ultra Low Loss Cable (N	One-Time	NRC	$ 59.00	1.50%	$ 58.12
Wilson 50' Black Ultra Low Loss Cable (N	One-Time	NRC	$ 74.00	1.50%	$ 72.89
Wilson 100' Black Ultra Low Loss Cable	One-Time	NRC	$ 127.01	1.50%	$ 125.10
Wilson 115' Black Ultra Low Loss Cable	One-Time	NRC	$ 167.44	1.50%	$ 164.93
Wilson 150' Black Ultra Low Loss Cable	One-Time	NRC	$ 251.99	1.50%	$ 248.21
Epik Antenna - Wilson 9.8" 4G Omni Plu	EA	NRC	$ 129.99	1.50%	$ 128.04
Grandstream HT812 ATA	Monthly	MRC	$ 1.99	1.50%	$ 1.96
Grandstream HT818 ATA	Monthly	MRC	$ 3.99	1.50%	$ 3.93
Grandstream HT814 ATA	Monthly	MRC	$ 2.99	1.50%	$ 2.95
Adtran 908.A	Monthly	MRC	$ 51.99	1.50%	$ 51.21

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Meraki Enterprise- Small Branch	An SD- WAN solution with a max bandwidth of 200 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 61.03	1.50%	$ 60.11
Meraki Enterprise- Midsize branch	An SD- WAN solution with a max bandwidth of 250 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 81.37	1.50%	$ 80.15
Meraki Enterprise- Medium Branch	An SD- WAN solution with a max bandwidth of 300 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 101.72	1.50%	$ 100.19
Meraki Enterprise- Large Branch	An SD- WAN solution with a max bandwidth of 500 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 223.79	1.50%	$ 220.43
Meraki Enterprise- HQ	An SD- WAN solution with a max bandwidth of 1000 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 457.79	1.50%	$ 450.91
Meraki Enterprise- Data Center	An SD- WAN solution with a max bandwidth of 2000 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 925.74	1.50%	$ 911.83
Meraki Advanced Security - Small Branch	An SD- WAN solution with a max bandwidth of 200 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti- phishing, advanced content and web- search filtering, geographical based firewall rules and advanced malware protection. **Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 122.05	1.50%	$ 120.22
Meraki Advanced Security - Midsize Branch	An SD- WAN solution with a max bandwidth of 250 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti- phishing, advanced content and web- search filtering, geographical based firewall rules and advanced malware protection.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 142.40	1.50%	$ 140.26
Meraki Advanced Security - Medium Branch	An SD- WAN solution with a max bandwidth of 300 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti- phishing, advanced content and web- search filtering, geographical based firewall rules and advanced malware protection.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 203.45	1.50%	$ 200.39
Meraki Advanced Security - Large Branch	An SD- WAN solution with a max bandwidth of 500 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti- phishing, advanced content and web- search filtering, geographical based firewall rules and advanced malware protection.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 447.59	1.50%	$ 440.87
Meraki Advanced Security - HQ	An SD- WAN solution with a max bandwidth of 1000 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti- phishing, advanced content and web- search filtering, geographical based firewall rules and advanced malware protection. **Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 996.92	1.50%	$ 981.95
Meraki Advanced Security - Data Center	An SD- WAN solution with a max bandwidth of 2000 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti- phishing, advanced content and web- search filtering, geographical based firewall rules and advanced malware protection.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	$ 2,014.23	1.50%	$ 1,983.97
IP Block -/30	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /30, the end-user will have 2 usable IP addresses in the block.	EA	N/A	N/A	N/A
IP Block -/29	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /29, the end-user will have 6 usable IP addresses in the block.	EA	$ 25.43	1.50%	$ 25.05
IP Block -/28	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /28, the end-user will have 14 usable IP addresses in the block.	EA	$ 35.60	1.50%	$ 35.07
IP Block -/27	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /27, the end-user will have 30 usable IP addresses in the block.	EA	$ 50.86	1.50%	$ 50.10
IP Block -/26	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /26, the end-user will have 62 usable IP addresses in the block.	EA	$ 76.30	1.50%	$ 75.15
IP Block -/25	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /25, the end-user will have 126 usable IP addresses in the block.	EA	$ 101.73	1.50%	$ 100.20
IP Block -/24	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /24, the end-user will have 254 usable IP addresses in the block.	EA	$ 167.85	1.50%	$ 165.33

Wireless Plans

Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
AT&T Wireless Broadband 25Mbps - 300GB (Non-Throttled)	The 25Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within AT&T's Cellular Footprint.	EA - MRC	$ 99.00	1.50%	$ 97.52
AT&T Wireless Broadband 50Mbps - 300GB (Non-Throttled)	The 55Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within AT&T's Cellular Footprint.	EA - MRC	$ 125.00	1.50%	$ 123.13
AT&T Wireless Broadband 100Mbps - 300GB (Non-Throttled)	The 100Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within AT&T's Cellular Footprint.	EA - MRC	$ 140.00	1.50%	$ 137.90
Verizon 300GB Fixed Wireless Plan at 25Mbps	The 25Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within Verizon's 4G/LTE Cellular Footprint.	EA - MRC	$ 99.00	1.50%	$ 97.52
Verizon 300GB Fixed Wireless Plan at 50Mbps	The 50Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within Verizon's 4G/LTE Cellular Footprint.	EA - MRC	$ 130.00	1.50%	$ 128.05

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Verizon Unlimited 5G Fixed Wireless Plan at 100Mbps	The 100Mbps Plan offers unlimited data usage for fixed wireless router applications within Verizon's 5G Cellular Footprint. This plan requires 5G Verizon Ultrawideband availability as well as a certified, compatible router.	EA - MRC	$ 99.00	1.50%	$ 97.52
Verizon Unlimited 5G Fixed Wireless Plan at 200Mbps	The 200Mbps Plan offers unlimited data usage for fixed wireless router applications within Verizon's 5G Cellular Footprint. This plan requires 5G Verizon Ultrawideband availability as well as a certified, compatible router.	EA - MRC	$ 130.00	1.50%	$ 128.05
T-Mobile 100GB Mobile Broadband Plan ($4.99/GB after 100GB)	The 100GB High-Bandwidth plan comes with 100GB of cellular data for fixed wireless router applications on T-Mobiles Cellular Footprint.	EA - MRC	$ 260.00	1.50%	$ 256.10
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 100MB Pooled Data Plan	The 100MB Cross Carrier Pooled plan comes with 100MB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 5.00	1.50%	$ 4.93
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 250MB Pooled Data Plan	The 250MB Cross Carrier Pooled plan comes with 250MB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 7.00	1.50%	$ 6.90
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 500MB Pooled Data Plan	The 500MB Cross Carrier Pooled plan comes with 500MB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 9.00	1.50%	$ 8.87
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 1GB Pooled Data Plan	The 1GB Cross Carrier Pooled plan comes with 1GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 15.00	1.50%	$ 14.78
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 2GB Pooled Data Plan	The 2GB Cross Carrier Pooled plan comes with 2GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 23.00	1.50%	$ 22.66
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 3GB Pooled Data Plan	The 3GB Cross Carrier Pooled plan comes with 3GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 30.00	1.50%	$ 29.55
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 5GB Pooled Data Plan	The 5GB Cross Carrier Pooled plan comes with 5GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 40.00	1.50%	$ 39.40
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 10GB Pooled Data Plan	The 10GB Cross Carrier Pooled plan comes with 10GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 70.00	1.50%	$ 68.95
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 20GB Pooled Data Plan	The 20GB Cross Carrier Pooled plan comes with 20GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 110.00	1.50%	$ 108.35
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 40GB Pooled Data Plan	The 40GB Cross Carrier Pooled plan comes with 40GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 170.00	1.50%	$ 167.45
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 50GB Pooled Data Plan	The 50GB Cross Carrier Pooled plan comes with 50GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 190.00	1.50%	$ 187.15
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 60GB Pooled Data Plan	The 60GB Cross Carrier Pooled plan comes with 60GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 220.00	1.50%	$ 216.70
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 80GB Pooled Data Plan	The 80GB Cross Carrier Pooled plan comes with 80GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 280.00	1.50%	$ 275.80
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 100GB Pooled Data Plan	The 100GB Cross Carrier Pooled plan comes with 100GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 350.00	1.50%	$ 344.75
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 200GB Pooled Data Plan	The 200GB Cross Carrier Pooled plan comes with 200GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 650.00	1.50%	$ 640.25
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 300GB Pooled Data Plan	The 300GB Cross Carrier Pooled plan comes with 300GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	$ 1,000.00	1.50%	$ 985.00
Basic Phone Plan Granite Wireless (Choice of: Verizon, AT&T)	The Basic Phone plan includes unlimited talk and text for basic phones. Basic Phone Plan offers a choice of Verizon or AT&T.	EA - MRC	$ 30.00	1.50%	$ 29.55
3GB Granite Wireless VzW Smartphone Pooled	The 3GB Smartphone plan includes 3GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	$ 50.00	1.50%	$ 49.25
5GB Granite Wireless VzW Smartphone Pooled	The 5GB Smartphone plan includes 5GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	$ 55.00	1.50%	$ 54.18
Unlimited Smartphone Plan Granite Wireless VzW	The Unlimited Smartphone plan includes up to 22GB of high-speed data while mitigating the possibility of overages at a fixed rate. In addition to the data the Unlimited Smartphone plan includes unlimited talk and text.	EA - MRC	$ 95.00	1.50%	$ 93.58
1 Gb Mobile Select AT&T Pooled Smartphone Plan	The 1GB Smartphone plan includes 1GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	$ 30.00	1.50%	$ 29.55
2 Gb Mobile Select AT&T Pooled Smartphone Plan	The 2GB Smartphone plan includes 2GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	$ 40.00	1.50%	$ 39.40
3 Gb Mobile Select AT&T Pooled Smartphone Plan	The 3GB Smartphone plan includes 3GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	$ 45.00	1.50%	$ 44.33
4 Gb Mobile Select AT&T Pooled Smartphone Plan	The 4GB Smartphone plan includes 4GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	$ 50.00	1.50%	$ 49.25
5 Gb Mobile Select AT&T Pooled Smartphone Plan	The 5GB Smartphone plan includes 5GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	$ 60.00	1.50%	$ 59.10
Unlimited AT&T Smartphone Plan	The Unlimited Smartphone plan includes 15GB of high-speed data while mitigating the possibility of overages at a fixed rate. In addition to the data the Unlimited Smartphone plan includes unlimited talk and text.	EA - MRC	$ 70.00	1.50%	$ 68.95
Mobility Static IP	A Static IP address is a permanent address configured to a device before it connects to a network, which allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. Once assigned to a device, the Static IP address does not change.	EA - MRC	$ 2.99	1.50%	$ 2.95

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Mobility Overage Protection Plan (NOverage)	NOverage allows customers to have Granite automatically upgrade their plans to avoid overage charges, subject to the following conditions: 1. Granite Telecommunications, LLC ("Granite") will monitor data usage for the purpose of implementing plan revisions to accommodate increased usage and optimize Customer's cost. Customer agrees to pay a monthly recurring charge of $1.95 per Mobility Service plan, per month for enrollment in the Overage Protection Plan. 2. Customer's Mobility Services plans will be revised, by Granite, to increase data allowance and avoid overages. Enrollment within the Overage Protection Plan requires inclusion of all of Customer's Mobility Services. 3. Customer will not incur a Service Order Charge for plan revisions made in accordance with the Overage Protection Plan. 4. Customer fully accepts payment obligations associated with all Mobility Services and plan revisions in accordance with the Overage Protection Plan.	EA - MRC	$ 1.98	1.50%	$ 1.95
Multi-Carrier (USA) Pooled Data-Only Plan 1GB	This plan includes 1GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 14.95	1.50%	$ 14.73
Multi-Carrier (USA) Pooled Data-Only Plan 2GB	This plan includes 2GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 21.95	1.50%	$ 21.62
Multi-Carrier (USA) Pooled Data-Only Plan 3GB	This plan includes 3GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 29.95	1.50%	$ 29.50
Multi-Carrier (USA) Pooled Data-Only Plan 5GB	This plan includes 5GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 44.95	1.50%	$ 44.28
Multi-Carrier (USA) Pooled Data-Only Plan 10GB	This plan includes 10GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 59.95	1.50%	$ 59.05
Multi-Carrier (USA) Pooled Data-Only Plan 20GB	This plan includes 20GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 114.95	1.50%	$ 113.23
Multi-Carrier (USA) Pooled Data-Only Plan 30GB	This plan includes 30GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 169.99	1.50%	$ 167.44
Multi-Carrier (USA) Pooled Data-Only Plan 40GB	This plan includes 40GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 219.99	1.50%	$ 216.69
Multi-Carrier (USA) Pooled Data-Only Plan 50GB	This plan includes 50GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 269.99	1.50%	$ 265.94
Multi-Carrier (USA) Pooled Data-Only Plan 60GB	This plan includes 60GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 319.99	1.50%	$ 315.19
Multi-Carrier (USA) Pooled Data-Only Plan 80GB	This plan includes 80GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 419.99	1.50%	$ 413.69
Multi-Carrier (USA) Pooled Data-Only Plan 100GB	This plan includes 100GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 519.99	1.50%	$ 512.19
Multi-Carrier (USA) Pooled Data-Only Plan 200GB	This plan includes 200GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 999.99	1.50%	$ 984.99
Multi-Carrier (USA) Pooled Data-Only Plan 300GB	This plan includes 300GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 1,499.99	1.50%	$ 1,477.49
Multi-Carrier (USA) Pooled Data-Only Plan 500GB	This plan includes 500GB of pooled cellular data for compatible tablets, routers, and other data-only hardware. The Multi-Carrier sim includes Verizon, AT&T, and T-Mobile on a single sim profile; with the ability to select desired carrier and automatic failover. Additional features include content filtering and private networking tools at no additional cost	EA/Monthly	$ 2,499.99	1.50%	$ 2,462.49

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Unlimited Smartphone Plan Standard with Dual Cellular	The Unlimited Smartphone Plan with Dual Cellular (active/active) carrier solution Customers can select AT&T or T-Mobile as their primary cellular carrier network with Verizon backup service. Our dual-cellular (active/active) carrier solution ensures seamless national coverage and business continuity. The plan includes unlimited Talk, Text and Data. Granite includes a 24/7 end-user support, with nationwide performance. Granite offers both Apple (IOS) and Samsung products. Does not include equipment, for customers with existing equipment. Monthly recurring charge.	EA - MRC	$32.95	1.50%	$32.46
Unlimited Smartphone Plan Plus with Dual Cellular	The Unlimited Smartphone Plan with Dual Cellular (active/active) carrier solution Customers can select AT&T or T-Mobile as their primary cellular carrier network with Verizon backup service. Our dual-cellular (active/active) carrier solution ensures seamless national coverage and business continuity. The plan includes unlimited Talk, Text and Data. Granite includes a 24/7 end-user support, with nationwide performance. Granite offers both Apple (IOS) and Samsung products. Includes a $300 equipment subsidy. Monthly recurring charge.	EA - MRC	$42.95	1.50%	$42.31
Unlimited Smartphone Plan Pro with Dual Cellular	The Unlimited Smartphone Plan with Dual Cellular (active/active) carrier solution Customers can select AT&T or T-Mobile as their primary cellular carrier network with Verizon backup service. Our dual-cellular (active/active) carrier solution ensures seamless national coverage and business continuity. The plan includes unlimited Talk, Text and Data. Granite includes a 24/7 end-user support, with nationwide performance. Granite offers both Apple (IOS) and Samsung products. Includes a $400 equipment subsidy. Monthly recurring charge.	EA - MRC	$47.95	1.50%	$47.23
Unlimited Smartphone Plan Premium with Dual Cellular	The Unlimited Smartphone Plan with Dual Cellular (active/active) carrier solution Customers can select AT&T or T-Mobile as their primary cellular carrier network with Verizon backup service. Our dual-cellular (active/active) carrier solution ensures seamless national coverage and business continuity. The plan includes unlimited Talk, Text and Data. Granite includes a 24/7 end-user support, with nationwide performance. Granite offers both Apple (IOS) and Samsung products. Includes a $500 equipment subsidy to support newer equipment. Monthly recurring charge.	EA - MRC	$52.95	1.50%	$52.16

Wireless Services Terms and Conditions

1. Granite's price includes a dedicated Premier support team, advanced online portals for management and reporting, as well as optional TEM services.

2. Granite's Cross Carrier Pooled plans offer the choice of Verizon, AT&T, or T-Mobile to provide coverage flexibility while retaining the simplicity of a single management interface and bill.

3. For services outside of Granite's service area, Granite may re-bill and manage the line at cost, with an added monthly fee of $17.95 per paper invoice.

4. Minimum service term commitments may apply

5. Prices do not include overage charges, SIM card or any equipment, which will be separately assessed. Additional devices not itemized in Granite's price list are available at MSRP.

6. Phase 1 conversion may take up to 3 months to complete

7. Applicable taxes, fees, shipping and delivery are not included.

8. International Day Pass will be activated for $10 per day when traveling internationally

9. No Granite Wireless VzW Domestic Roaming or International Services.

Wireless Broadband Terms and Conditions

1. AT&T may slow speeds, after 75GB of 12Mbps data usage, 125GB of 50Mbps data usage and or 175GB of 100Mbps data usage. After 300GB usage overage of $3.50/GB.

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price

2. Verizon 100x100Mbps requires 5G connectivity, if there is no 5G in the area then Verizon reserves the right to bump the plan to the 10x10Mbps 25x25Mbps plan.

3. Verizon plans deprioritize at 25GB for 10x10Mbps plan, 50GB for 25x25Mbps Plan. After 300GB usage overage of $3.50/GB.

Low Earth Orbit (LEO) Satellite Plans

Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
MANAGED Low Earth Orbit (LEO) Satellite BACKUP*	Managed Low Earth Orbit (LEO) Satellite with Granite edgebootPro™ Service and 50GB Data Plan	Monthly/EA	$ 114.99	1.50%	$113.27
MANAGED Low Earth Orbit (LEO) Satellite PRIMARY*	Managed Low Earth Orbit (LEO) Satellite with Granite edgebootPro™ Service and 500GB Data Plan	Monthly/EA	$ 264.99	1.50%	$261.02
Data Plan 50GB Add On	Low Earth Orbit (LEO) Satellite 50GB DATA ADD ON	Monthly/EA	$ 30.00	1.50%	$29.55
Data Plan 100GB Add On	Low Earth Orbit (LEO) Satellite 100GB DATA ADD ON	Monthly/EA	$ 60.00	1.50%	$59.10
Data Plan 150GB Add On	Low Earth Orbit (LEO) Satellite 150GB DATA ADD ON	Monthly/EA	$ 90.00	1.50%	$88.65
Data Plan 200GB Add On	Low Earth Orbit (LEO) Satellite 200GB DATA ADD ON	Monthly/EA	$ 120.00	1.50%	$118.20
Data Plan 500GB Add On	Low Earth Orbit (LEO) Satellite 500GB DATA ADD ON	Monthly/EA	$ 150.00	1.50%	$147.75
Data Plan 1TB Add On	Low Earth Orbit (LEO) Satellite 1TB DATA ADD ON	Monthly/EA	$ 300.00	1.50%	$295.50
Data Plan 1.5TB Add On	Low Earth Orbit (LEO) Satellite 1.5TB DATA ADD ON	Monthly/EA	$ 450.00	1.50%	$443.25
Data Plan 2TB Add On	Low Earth Orbit (LEO) Satellite 2TB DATA ADD ON	Monthly/EA	$ 600.00	1.50%	$591.00
Data Plan 2.5TB Add On	Low Earth Orbit (LEO) Satellite 2.5TB DATA ADD ON	Monthly/EA	$ 750.00	1.50%	$738.75
Data Plan 3TB Add On	Low Earth Orbit (LEO) Satellite 3TB DATA ADD ON	Monthly/EA	$ 900.00	1.50%	$886.50
Data Plan 3.5TB Add On	Low Earth Orbit (LEO) Satellite 3.5TB DATA ADD ON	Monthly/EA	$ 1,050.00	1.50%	$1,034.25
Data Plan 4TB Add On	Low Earth Orbit (LEO) Satellite 4TB DATA ADD ON	Monthly/EA	$ 1,200.00	1.50%	$1,182.00
Data Plan 4.5TB Add On	Low Earth Orbit (LEO) Satellite 4.5TB DATA ADD ON	Monthly/EA	$ 1,350.00	1.50%	$1,329.75
Data Plan 5TB Add On	Low Earth Orbit (LEO) Satellite 5TB DATA ADD ON	Monthly/EA	$ 1,500.00	1.50%	$1,477.50
Data Plan 5.5TB Add On	Low Earth Orbit (LEO) Satellite 5.5TB DATA ADD ON	Monthly/EA	$ 1,650.00	1.50%	$1,625.25
LEO Satellite Standard Kit	Low Earth Orbit (LEO) Satellite Standard + Granite edgebootPro™ Kit is designed for fixed site usage. The LEO Enterprise kit comes with a longer cable and a included choice of fixed-site mount. In fixed site applications, the LEO Standard Kit will have comparable performance to the High Performance Kit with less power required. Accessory charges may apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.	One-time charge/EA	$ 568.99	1.50%	$560.46
LEO Satellite Standard Kit + Primary Plan	Low Earth Orbit (LEO) Satellite Standard + Granite edgebootPro™ Kit is designed for fixed site usage. The LEO Enterprise kit comes with a longer cable and a included choice of fixed-site mount. In fixed site applications, the LEO Standard Kit will have comparable performance to the High Performance Kit with less power required. Ammortized Equiment + 500G data, minimum 12 month commitment. Accessory charges may apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.	Monthly/EA	$ 338.40	1.50%	$333.32
LEO Satellite High Performance Kit	Low Earth Orbit (LEO) Satellite High Performance + Granite edgebootPro™ Kit is designed for mobility usage and usage in extreme temperatures. With a wide field of view and enhanced GPS capabilities, it can connect to more satellites, allowing for consistent connectivity when in motion or in certain latitude bands (equatorial <10 degrees or polar >60 degrees). The hardware is designed for a permanent installation and is resilient to extreme environments, especially environments with hot and cold temperatures. Accessory charges may apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.	One-time charge/EA	$ 2,248.99	1.50%	$2,215.26
LEO Satellite High Performance Kit+ Primary Plan	Low Earth Orbit (LEO) Satellite High Performance + Granite edgebootPro™ Kit is designed for mobility usage and usage in extreme temperatures. With a wide field of view and enhanced GPS capabilities, it can connect to more satellites, allowing for consistent connectivity when in motion or in certain latitude bands (equatorial <10 degrees or polar >60 degrees). The hardware is designed for a permanent installation and is resilient to extreme environments, especially environments with hot and cold temperatures. Ammortized Equiment + 500G data, minimum 12 month commitment. Accessory charges may apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.	Monthly/EA	$ 492.63	1.50%	$485.24
LEO Satellite Mini Kit	Low Earth Orbit (LEO) Satellite Mini + Granite edgebootPro™ kit includes: · LEO dish with Integrated WiFi · LEO Plug · Power Supply · DC power cable (15m) · Pipe Adaptor · Kickstand · Granite edgebootPro™ Accessory charges may apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.	One-time charge/EA	$ 748.99	1.50%	$737.76

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
LEO Satellite Mini Kit + Primary Plan	Low Earth Orbit (LEO) Satellite Mini + Granite edgebootPro™ kit includes: Ammortized Equiment + 500G data, minimum 12 month commitment. · LEO dish with Integrated WiFi · LEO Plug · Power Supply · DC power cable (15m) · Pipe Adaptor · Kickstand · Granite edgebootPro™ Accessory charges may apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.	Monthly/EA	$ 355.34	1.50%	$350.01
Low Earth Orbit (LEO) Satellite Installation	Professional Low Earth Orbit (LEO) Satellite installation pricing includes: (1) a basic site survey of up to 2 hours on-site, if necessary; and (2) actual Low Earth Orbit (LEO) Satellite installation of up to 3 hours on-site including travel up to 50 miles. Additional time on-site will be charged at a rate of $99.99 per hour and invoiced in 30-minute increments. Customer may elect to self-install without additional charge. Low Earth Orbit (LEO) Satellite basic site survey consists of inspection of facility / plotting cable run from outside mount to Low Earth Orbit (LEO) Satellite Router and from Low Earth Orbit (LEO) Satellite Routers to customer defined endpoint. Further services, such as a comprehensive inventory of unrelated communications lines or systems, are not included in the basic site survey and will be charged at a rate of $99.99 per hour, invoiced in 30-minute increments.	One-time charge/EA	$ 1,500.00	1.50%	$1,477.50
Low Earth Orbit (LEO) Satellite Activation Fee	Activation Fee (includes Granite edgebootPro™ hardware)	One-time charge/EA	$ 199.99	1.50%	$196.99
Low Earth Orbit (LEO) Pause Service	Optional CLIN to pause service temporarily. Customers are billed a minimal MRC until service is resumed. A minimum of 1 month of billing of either the backup or basic plan service is required prior to implementing a pause in service. When a pause is requested, customers are able to continue using their existing service through the end of the current month. Customers will keep all equipment onsite while service is paused.	Monthly/EA	$ 19.99	1.50%	$19.69
Low Earth Orbit (LEO) Satellite 50GB Usage Overage	Low Earth Orbit (LEO) Satellite 50GB Usage Overage	One-time charge/EA	$ 30.00	1.50%	$29.55
Low Earth Orbit (LEO) Satellite 500GB Usage Overage	Low Earth Orbit (LEO) Satellite 500GB Usage Overage	One-time charge/EA	$ 150.00	1.50%	$147.75

Low Earth Orbit (LEO) Satellite Terms and Conditions:

Actual speeds may be lower than expected speeds during times of high usage.

edgebootPro falls under Granite's rental equipment policy whereby upon termination of service, Customer is responsible to return equipment for terminated service within 30 days of termination. Failure to return equipment will result in assessment of full MSRP of the equipment.

The LEO hardware is owned by the customer and will not need to be shipped back to Granite upon termination of service.

Kits do not come with a router. A separate WiFi router will need to be purchased or the customer can use their own.

After you have set up your third-party WiFi router and connected to Starlink with the WAN port, create a static route in your router configuration settings.

Please refer to your router's documentation for instructions on setting a static route.

Network destination: 192.168.100.0

Subnet Mask: 255.255.255.0

Gateway: 192.168.100.1

Interface: WAN

These options may differ depending on your specific hardware and network configuration

Customers on the Primary Plan will be automatically opted in to receive an additional 50GB data at $30 NRC when usage hits 95% of the original data allotment

Available for ordering in the U.S., Canada, Puerto Rico, U.S. Virgin Islands, and for some Federal Government agencies (some exclusions apply).

POTS

State	List Price	Percent Public Discount	Proposed Public Price
AL	$ 78.30	1.50%	$ 77.13
AR	$ 76.50	1.50%	$ 75.35
AZ	$ 115.50	1.50%	$ 113.77
CA	$ 74.49	1.50%	$ 73.37
CO	$ 99.74	1.50%	$ 98.24
CT	$ 54.59	1.50%	$ 53.77
DC	$ 33.37	1.50%	$ 32.87
DE	$ 45.00	1.50%	$ 44.33
FL	$ 122.19	1.50%	$ 120.36
GA	$ 78.30	1.50%	$ 77.13
HI	$ 90.00	1.50%	$ 88.65
IA	$ 93.80	1.50%	$ 92.39
ID	$ 114.95	1.50%	$ 113.23
IL	$ 82.62	1.50%	$ 81.38
IN	$ 144.09	1.50%	$ 141.93
KS	$ 259.06	1.50%	$ 255.17
KY	$ 78.30	1.50%	$ 77.13
LA	$ 78.30	1.50%	$ 77.13
MA	$ 50.91	1.50%	$ 50.15
MD	$ 44.75	1.50%	$ 44.08
ME	$ 41.91	1.50%	$ 41.28
MI	$ 86.11	1.50%	$ 84.82
MN	$ 149.61	1.50%	$ 147.37
MO	$ 159.14	1.50%	$ 156.75
MS	$ 78.30	1.50%	$ 77.13
MT	$ 88.53	1.50%	$ 87.20
NC	$ 99.21	1.50%	$ 97.72
ND	$ 150.51	1.50%	$ 148.25
NE	$ 197.78	1.50%	$ 194.81
NH	$ 47.38	1.50%	$ 46.67
NJ	$ 71.51	1.50%	$ 70.44
NM	$ 222.98	1.50%	$ 219.64
NV	$ 236.84	1.50%	$ 233.29
NY	$ 40.82	1.50%	$ 40.21
OH	$ 150.25	1.50%	$ 148.00

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
OK	$ 76.50	1.50%	$ 75.35		
OR	$ 141.13	1.50%	$ 139.01		
PA	$ 112.55	1.50%	$ 110.86		
RI	$ 45.94	1.50%	$ 45.25		
SC	$ 141.28	1.50%	$ 139.16		
SD	$ 86.71	1.50%	$ 85.41		
TN	$ 117.59	1.50%	$ 115.83		
TX	$ 157.32	1.50%	$ 154.96		
UT	$ 83.65	1.50%	$ 82.40		
VA	$ 148.51	1.50%	$ 146.28		
VT	$ 40.55	1.50%	$ 39.94		
WA	$ 167.42	1.50%	$ 164.91		
WI	$ 90.56	1.50%	$ 89.20		
WV	$ 98.67	1.50%	$ 97.19		
WY	$ 135.13	1.50%	$ 133.10		

UNLIMITED LONG-DISTANCE PACKAGE $7.00 per month

POTS Install

POTS Installation	List Price	Percent Public Discount	Proposed Public Price
1-3 Lines	$ 183.37	1.5%	$ 180.62
4-10 Lines	$ 396.49	1.5%	$ 390.53
11+Lines	$ 693.85	1.5%	$ 683.43

POTS SERVICE TERMS AND CONDITIONS

1. Locations are subject to pre-qualification to determine service availability.
2. Prices do not include Taxes, Fees, and Surcharges.
3. Prices assume Plain Old Telephone Service (POTS) on Granites wholesale platform and include all standard features (i.e., Anonymous Call Rejection, Billed Number Screening, International Call Blocking, Busy Line/Call Transfer, Call Blocking, Call Forwarding, Call Return/Repeat Dial, Call Selector, Call Trace, Call Waiting, Caller ID, Caller ID Name delivery, Hunting, Repeat Dialing, Three-way Calling, Touchtone, Unlimited *66 Repeat Dialing).
4. Non-published or additional listings may be added for an additional monthly recurring charge of $4.50 per line.
5. Voicemail may be added for an additional monthly recurring charge of $7.00 per line.
6. For services in resale or remote areas, additional surcharges in an amount of $9.99 each may apply.
7. For Centrex Service, additional surcharges in an amount of $8.99 each may apply.
8. Volume and location discounts may apply and shall be determined on an individual case basis (ICB).
9. For services outside of Granite's service area, Granite may re-bill and manage the line at a monthly fee of $9.95 per line.

Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Toll Free Service	A toll-free telephone number is a telephone number with distinct three-digit codes that is billed for all arriving calls instead of incurring charges to the originating telephone subscriber.	Monthly	$ 12.74	1.50%	$ 12.73
Granite Guardian - Access Remediation - Proactive Ticketing - IP Device	Customer is proactively alerted and a ticket is opened in the event a network edge alert is triggered by IP PING (ICMP) monitoring 24/7 *Hardware and licensing sold separately	Monthly	$ 10.00	1.50%	$ 9.85
Granite Guardian - Access Remediation - Advanced Monitoring - Wireless Broadband and IoT	Proactive alerting & ticketing in the event of a network edge event is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics *Hardware and licensing sold separately	Monthly	$ 25.00	1.50%	$ 24.63
Granite Guardian - Access Remediation - Advanced Monitoring - Access Circuit	Proactive alerting & ticketing in the event of a network edge event is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics *Hardware and licensing sold separately	Monthly	$ 30.00	1.50%	$ 29.55
Granite Guardian - Access Remediation - Advanced Monitoring - Access Circuit and Customer Premises Equipment	Proactive alerting & ticketing in the event of a network edge event is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics *Hardware and licensing sold separately	Monthly	$ 40.00	1.50%	$ 39.40
Granite Guardian - LAN Services - Proactive Ticketing - General (non-Granite provided LAN equipment monitoring)	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include any customer network device that is not a switch or access point inside the customer LAN.	Monthly	$ 10.00	1.50%	$ 9.85
Granite Guardian - LAN Services - Advanced Monitoring - VoIP	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided VOIP endpoints inside the customer LAN that are capable of "SIP-PUBLISH" messaging.	Monthly	$ 1.50	1.50%	$ 1.48
Granite Guardian - LAN Services - managed - Switch 8 Port	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided network switches inside the customer LAN.	Monthly	$ 15.00	1.50%	$ 14.78
Granite Guardian - LAN Services - managed - Switch 24 Port	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided network switches inside the customer LAN.	Monthly	$ 25.00	1.50%	$ 24.63
Granite Guardian - LAN Services - managed - Switch 48 Port	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided network switches inside the customer LAN.	Monthly	$ 35.00	1.50%	$ 34.48
Granite Guardian - LAN Services - Managed WiFi (first Device)	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided access points inside the customer LAN.	Monthly	$ 20.00	1.50%	$ 19.70
Granite Guardian - LAN Services - Managed WiFi (additional Devices after first)	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided access points inside the customer LAN.	Monthly	$ 10.00	1.50%	$ 9.85

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Granite Guardian - WAN Services - Advanced Monitroing - SD-WAN	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics *Hardware and licensing sold separately	Monthly	$ 40.00	1.50%	$ 39.40
Granite Guardian - WAN Services - Managed WAN - SD-WAN Branch	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management *Hardware and licensing sold separately	Monthly	$ 65.00	1.50%	$ 64.03
Granite Guardian - WAN Services - Managed WAN - SD-WAN Branch High Availability Option	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management for additional SD-WAN appliance in high availability configuration *Hardware and licensing sold separately	Monthly	$ 35.00	1.50%	$ 34.48
Granite Guardian - WAN Services - Managed WAN - SD-WAN HQ Location	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management *Hardware and licensing sold separately	Monthly	$ 200.00	1.50%	$ 197.00
Granite Guardian - WAN Services - Managed WAN - SD-WAN HQ Location High Availability Option	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management for additional SD-WAN appliance in high availability configuration *Hardware and licensing sold separately	Monthly	$ 100.00	1.50%	$ 98.50
Granite Guardian - Security Services - VPN Client	Granite provided and managed Client VPN using Fortinet hardware and client software. Granite provided managed Firewall (listed above) is sold separately.	Monthly	$ 15.00	1.50%	$ 14.78
Granite Guardian - Value-Add Services - Tech Dispatch (2nd Business Day)	A Granite Tech Dispatch subscription through Granite Guardian that gives automated approval for a Granite tech to dispatch in the event of a service issue. Tech dispatches are to provide onsite troubleshooting services to configure devices such as routers, switches, firewalls, wireless controllers, access points, and other network hardware and troubleshoot network failures of Granite provided services.	Monthly	$ 40.00	1.50%	$ 39.40
Granite Guardian - Value-Add Services - Tech Dispatch (Next Business Day)	A Granite Tech Dispatch subscription through Granite Guardian that gives automated approval for a Granite tech to dispatch in the event of a service issue. Tech dispatches are to provide onsite troubleshooting services to configure devices such as routers, switches, firewalls, wireless controllers, access points, and other network hardware and troubleshoot network failures of Granite provided services.	Monthly	$ 65.00	1.50%	$ 64.03
Granite Guardian - Ticket Integration	Integration with customer management software, such as SolarWinds, to provide system to system updates for all monitored and managed options under the Guardian product suite. One time charge includes working with customer to write the proper API for integration with customer's system.	One Time Charge	$ 3,500.00	1.50%	$ 3,447.50

POTS Replacement Service

A Plain Old Telephone Service replacement. Granite can provide a comprehensive package to replace out-of-date landlines with an LTE device to make and receive telephone calls using standard analog telephones. Utilizing Verizon's extensive 4G LTE network, the EPIK device delivers an analog signal to break free from aging networks and rising costs. Save money and upgrade technology with an all- inclusive package and an EPIK device.

Complete Solution:

- Life safety - Enables alarms and elevator phones to fully communicate, even if power or Internet goes down.
- Disaster avoidance - Reliable, self-contained connections for a cost-effective "always up" alternative to copper
- Faxing - Reliably, send and receive faxes without the challenges. Complies with HIPPA regulations.
- Business Continuity - Enjoy robust 4G Internet failover as back-up for primary Internet connection. EPIK is 5G ready

*Minimum order of 3 lines required

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EPIK Voice Pricing - 1 Line	EA. Includes: *1 GB LTE Plan *Granite Guardian – Wireless Managed Service *Access Fee	36 months	$ 79.99	1.76%	$ 78.58
Standard Installation Fee	Per Location, Basic survey of up to 2 hours, Install includes 3 hours installation time, cross connect w/ wiring may incur additional expense. Customer can elect to self- install pre-activated units.	one time	$ 199.99	1.77%	$ 196.46

Emulated POTS Solution (ePOTS)

Service:	Service Charge:	Service Charge	List Price:	Percent Discount:	Proposed Price:
Emulated POTS Solution (ePOTS)	Granite's Emulated POTS, part of the Granite Merged Voice product suite, is a hosted service that delivers digital voice to an analog terminal adapter for POTS devices, reducing and eliminating infrastructure change. Granite Merged Voice services are scalable for businesses with multiple sites or businesses with a large concentration of employees at a central location. As a managed voice service, Granite Merged Voice can be easily integrated with all types of communication systems and help streamline your business operations. Includes the following features: Local and Long Distance, Caller ID, Call Waiting and Forwarding, Directory Listing, Operator Assistance, Facsimile (Fax).	Monthly	$ 12.99	1.50%	$ 12.80
ePOTS Activation – 1 YR	Activation fee for Emulated POTS ordered on a 1 year term.	One Time	$ 200.00	1.50%	$ 197.00

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
ePOTS Activation – 2 YR	Activation fee for Emulated POTS ordered on a 2 year term.	One Time	$ 100.00	1.50%	$ 98.50
ePOTS Pay Per Use Calling - LOC1	Per-minute usage rate for LOC1 calling. Billed on a 60-60 increment.	Per Minute	$ 0.01	1.50%	$ 0.01
ePOTS Pay Per Use Calling - LOC2	Per-minute usage rate for LOC2 calling. Billed on a 30-30 increment.	Per Minute	$ 0.12	1.50%	$ 0.12
ePOTS Pay Per Use Calling - Intrastate (IA)	Per-minute usage rate for IA calling. Billed on a 30-30 increment.	Per Minute	$ 0.05	1.50%	$ 0.05
ePOTS Pay Per Use Calling - Interstate (IE)	Per-minute usage rate for IE calling. Billed on a 30-30 increment.	Per Minute	$ 0.02	1.50%	$ 0.02
ePOTS Unlimited Local Usage Bundle	Unlimited usage bundle for ePOTS; includes LOC1 usage. Each subscriber "line" will be billed individually for the applicable bundle.	Monthly	$ 2.50	1.50%	$ 2.46
ePOTS Unlimited Long Distance Usage Bundle	Unlimited usage bundle for ePOTS; includes LOC2, IA and IE usage. Each subscriber "line" will be billed individually for the applicable bundle.	Monthly	$ 4.00	1.50%	$ 3.94
ePOTS Unlimited Domestic Usage Bundle	Unlimited usage bundle for ePOTS; includes LOC1, LOC2, IA and IE usage. Each subscriber "line" will be billed individually for the applicable bundle.	Monthly	$ 6.00	1.50%	$ 5.91

ePOTS SERVICE TERMS AND CONDITIONS
a. A cancellation of a scheduled appointment/installation or activation may result in a fee of $100 if cancelled prior to the service start date or $200 if cancelled with less than 24 hours' notice.
b. Hotline fees may apply
c. A customer must purchase a usage package for all lines in their solution; customers cannot mix packages.
d. Prices exclude required Analog Telephone Adapters (ATAs) costs, which vary based on customer specifications and models.

POTS OVER THE INTERNET (VOC)

Granite's Voice over Cable (VOC) service, part of the Granite Merged Voice product suite, delivers digital voice to an Embedded Media Terminal Adaptor (eMTA) for POTS devices, reducing and eliminating infrastructure change. Includes unlimited local and LD calling usage; international usage not included.
VOC offers a multitude of calling features and can present significant cost savings versus traditional POTS lines. VOC is delivered over a broadband circuit providing a robust solution that works with your existing phone equipment.
Includes the following features: Supports ported in telephone numbers, Unlimited local and long distance, Call forwarding, Call transfer, Directory Listing, Caller ID, Hunting

Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
VOC Line Charge	Granite's Voice over Cable (VOC) service, part of the Granite Merged Voice product suite, delivers digital voice to an Embedded Media Terminal Adaptor (eMTA) for POTS devices, reducing and eliminating infrastructure change. Includes unlimited local and LD calling usage; international usage not included. Sold on a 12-month, 24-month, or 36-month term.	Monthly	$ 39.99	1.50%	$ 39.39
VOC Installation - 12 months	One-time installation charge for installing Voice Over Cable	One-time charge	$ 199.99	1.50%	$ 196.99
VOC Installation - 24 months	One-time installation charge for installing Voice Over Cable	One-time charge	$ 99.99	1.50%	$ 98.49
VOC Installation - 36 months	One-time installation charge for installing Voice Over Cable	One-time charge	$ -	1.50%	$ -

VOC Service Notes:
1. Prequal required to determine availability of service and features. Additional features may be available based on location.
2. Additional fees, surcharges and Regulatory fees may apply.

Granite edgeboot™

Granite edgeboot™ is a managed Power Distribution Unit (PDU) that uses network performance monitoring to facilitate automatic power cycling and has remote monitoring and control capabilities. It includes a customizable algorithm that can accurately detect when there is an issue with a connected modem or network edge device based on performance monitoring to internal and external resources. edgeboot™ can monitor the overall network status, identify issues, and takes necessary actions, such as power cycle unresponsive AC loads remotely - all without employee intervention to keep your business running smoothly.

Service Name	Description	UOM	Charge Frequency	List Price	Percent Public Discount	Proposed Public Price
Granite edgeboot™	Granite edgeboot™ is a managed Power Distribution Unit (PDU) that offers remote power cycling, monitoring, and control capabilities. Pricing includes: • Edgeboot™ Managed Service • Edgeboot™ Equipment • LTE Data Plan for remote monitoring and management	Per port	Monthly	$34.95	1.50%	$34.43
Granite edgeboot+™	edgeboot+™ is an expansion module that adds 4 additional ports to the edgeboot™ solution. Up to two expansion modules can be added for a total of 9 ports per unit (1 base + 4 exp + 4 exp). Each port can be individually configured and controlled.	Per port	Monthly	$5.95	1.50%	$5.86
Granite-Provided edgeboot™ Installation	One-time flat fee installation for edgeboot™. Customer may elect to self-install.	Per location	One-Time	$199	1.50%	$196.02

edgeboot™ Pricing Terms and Assumptions:
1. edgeboot™ requires a minimum order term of 36 months.
2. Customer is responsible to return equipment for terminated service within 30 days of termination; failure to do so will result in a penalty fee of $599.
3. A cancellation fee of $300.00 will apply to a Customer's requested cancellation of any portion of a service order after ordering service, but prior to service installation date.
4. Pricing assumes standard 2-day shipping.
5. Granite-provided installation does not include a site survey; a fee of $199 applies for site surveys.
6. Pricing does not include taxes/fees/surcharges, which will be charged assessed as applicable.
7. edgeboot™ comes ready to wall mount or desktop/shelf mount; a rack mount may be ordered separately.

Telecommunications Inventory Discovery and Analysis Service

Service Name:	Description:	Service Charge:	List Price:	Percent Discount:	Proposed Price:
Telecommunications Inventory Discovery and Analysis Service	Granite will review and analyze the customer's invoices, providing suggestions where applicable, and provide an inventory of all voice and data services from the documents provided.	One-time charge (Per invoice reviewed)	$ 50.00	1.5%	$ 49.25

Terms and Conditions: Telecommunications Inventory Discovery and Analysis Service
*The rates described above do not include all applicable taxes, surcharges, regulatory fees, etc. The pricing above is in $USD.
*The above rates and charges assume that all work will be performed remotely.
*Granite's analysts will extract all information regarding voice and data services (television if requested separately). Any services outside of voice and data (e.g., electrical utilities, maintenance, etc.) are outside of Granite's area of expertise. Granite recommends that the customer engage the appropriate industry professionals with expertise in these areas.

In-Building Cellular Solution

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Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Service Name:	**Description:**	**Service Charge:**	**List Price:**	**Percent Discount:**	**Proposed Price:**
In-building Cellular Solution: Base Package (Nextivity G43)	Base package for the installation of the Cel-Fi G43 in-building enterprise cellular coverage system (Model Family: GO G43), capable of providing coverage of up to 50K sq. ft. Package includes materials and cabling to support the system, as well as up to 160 hours of project labor to install the package.	EA	$31,289.47	5%	$29,725.00
In-building Cellular Solution: Base Package (QUATRA 4000c)	Base package for the installation of the Cel-Fi QUATRA in-building enterprise cellular coverage system 51K Sq, FT. up to 100K Sq. Ft. (Model Family: QUATRA 4000c). Package includes materials and cabling to support the system, as well as up to 280 hours of project labor to install the package.	EA	$ 78,657.89	5%	$ 74,725.00
Compass LTE Site Survey	Technician visit with Compass RF gathering tool	EA	$2,631.58	5%	$2,500.00

In-Building Cellular Conditions & Assumptions

1. Nextivity LTE Booster systems require a Site Survey to gather available signals and determine installation conditions and requirements.
2. Singal results will be provided post survey to the customer.
3. Final package configurations will be provided for customer approval based on survey results.
4. Packages are designed for single building use and are not configured to provide coverage to multiple buildings.
5. Packages are designed for use by educational entities and most other public sector entities, with the potential exclusion of hospitals/healthcare entities which may require custom packages.
6. The QUATRA 4000c are not designed to utilize a “Small Cell” donor signal input signal.
7. Base packages include the Cat6 and Coax (both plenum and outdoor) cables per the design requires to support the operation of the system.
8. Any required roof penetrations are the responsibility of the customer.
9. Systems require a LAN connection to the Internet for commissioning and monitoring by the Nextivity Wave Portal
10. Pricing assumes all visits can be completed between 8am and 5pm M-F
11. Pricing is subject to change if the assumptions, parameters or other information changes
12. Pricing assumes that no infrastructure remediation is required for any phase of the project
13. Pricing assumes that no lift is required
14. Pricing assumes that no additional special equipment is required for any phase of the project
15. Pricing assumes that no non-standard tools are required for any phase of the project
16. All pricing assumes a Granite standard working environment
17. All labor is based upon non-union resources
18. For completion of effort, Granite personnel will have access to the building facilities as needed
19. The customer is solely responsible for all costs and expenses related to hardware, software and licenses
20. The customer must provide specific and precise service addresses for each site prior to the start of the project
21. All services are provided during normal business hours (NBH) unless otherwise agreed to by Granite and priced accordingly

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Algo	8301	Algo8301	02-122997	Pager	$ 320.00	8.00%	$ 293.00	N/A
Adtran	Bluesocket	BSAP INDOOR 1YR	1100M S PH200 11 2	License	$ 125.00	37.00%	$ 79.00	N/A
Adtran	Bluesocket	BSAP INDOOR 3YR	1100M S PH200 13 6	License	$ 250.00	35.00%	$ 163.00	N/A
Adtran	Bluesocket	BSAP INDOOR 5YR	1100M S PH200 16 0	License	$ 375.00	38.00%	$ 234.00	N/A
Adtran	Bluesocket	BSAP OUTDOOR 1YR	1100M S PH210 11 2	License	$ 129.00	26.00%	$ 95.00	N/A
Adtran	Bluesocket	BSAP OUTDOOR 3YR	1100M S PH210 13 6	License	$ 367.00	46.00%	$ 197.00	N/A
Adtran	Bluesocket	BSAP OUTDOOR 5YR	1100M S PH210 16 0	License	$ 413.00	26.00%	$ 304.00	N/A
Adtran	SFP	MOD LX	12004810	Card	$ 516.00	46.00%	$ 278.00	N/A
Adtran	Adtran	MOD LX	1.20E+07	Card	$ 417.00	33.00%	$ 278.00	N/A
Adtran	Netvanta	3448.B	1200821E1 + 1202862 L1	Router	$ 865.00	13.00%	$ 756.00	N/A
Adtran	Netvanta	3448.C	1200821E1 +1202872L1	Router	$ 1,295.00	27.00%	$ 951.00	N/A
Cisco	Netvanta	3430	1202820F1	Router	$ 895.00	46.00%	$ 486.00	N/A
Adtran	NIM	T-1 NIM	1202862L1	Card	$ 300.00	44.00%	$ 169.00	N/A
Adtran	NIM	Dual T-1 NIM	1202872L1	Card	$ 645.00	44.00%	$ 363.00	N/A
Adtran	Netvanta	644	1700144G1	Router	$ 4,495.00	45.00%	$ 2,473.00	N/A
Adtran	Netvanta	3140	1700341F1	Router	$ 845.00	56.00%	$ 371.00	N/A
Adtran	Netvanta	Rack 1531	1700511F1	Rack	$ 45.00	62.00%	$ 17.00	N/A
Adtran	Netvanta	1531P	1700571F1	Switch	$ 559.00	46.00%	$ 301.00	N/A
Adtran	Bluesocket	PWR OUTDOOR	1700923F1	Power WiFi	$ 155.00	6.00%	$ 145.00	N/A
Adtran	Bluesocket	PWR INDOOR	1700926F1	Power WiFi	$ 85.00	4.00%	$ 82.00	N/A
Adtran	Bluesocket	ANT 1940	1700930F1	Antenna	$ 85.00	6.00%	$ 80.00	N/A
Adtran	Bluesocket	ANT 1935	1700931F1	Antenna	$ 50.00	10.00%	$ 45.00	N/A
Adtran	Bluesocket	ANT 1925	1700932F1	Antenna	$ 35.00	9.00%	$ 32.00	N/A
Adtran	Bluesocket	BSAP 2030	1700948F1	Wireless Access Point	$ 299.00	4.00%	$ 288.00	N/A
Adtran	Bluesocket	BSAP 1930	1700950F1	Wireless Access Point	$ 945.00	29.00%	$ 672.00	N/A
Adtran	Bluesocket	BSAP 1930	1700950F1	Wireless Access Point	$ 945.00	35.00%	$ 618.00	N/A
Adtran	Bluesocket	BSAP 1920	1700954F1	Wireless Access Point	$ 595.00	70.00%	$ 178.00	N/A
Adtran	Bluesocket	BSAP 1920	1700954F1	Wireless Access Point	$ 595.00	71.00%	$ 173.00	N/A
Adtran	Bluesocket	ANT 2035	1700957F1	Antenna	$ 95.00	9.00%	$ 86.00	N/A
Adtran	Bluesocket	ANT 2135	1700980F1	Antenna	$ 295.00	6.00%	$ 276.00	N/A
Adtran	Netvanta	1534	1702590G1	Switch	$ 1,245.00	46.00%	$ 670.00	N/A
Adtran	Netvanta	1534P	1702591G1	Switch	$ 1,899.00	35.00%	$ 1,235.00	N/A
Adtran	Netvanta	1238	1702598G1	Switch	$ 995.00	46.00%	$ 535.00	N/A
Adtran	Netvanta	1234	1703594G1	Switch	$ 595.00	44.00%	$ 335.00	N/A
Adtran	Netvanta	1234P	1703595G1	Switch	$ 1,445.00	46.00%	$ 777.00	N/A
Adtran	Netvanta	1238P	1703599G1	Switch	$ 2,195.00	46.00%	$ 1,181.00	N/A
Adtran	Netvanta	1550.B	17101524F1	Switch	$ 1,499.00	42.00%	$ 872.00	N/A
Adtran	Netvanta	1550.A	17101524PF1	Switch	$ 2,099.00	39.00%	$ 1,271.00	N/A
Adtran	Netvanta	1550.D	17101548F1	Switch	$ 2,699.00	42.00%	$ 1,573.00	N/A
Adtran	Netvanta	1550.C	17101548PF1	Switch	$ 3,899.00	44.00%	$ 2,200.00	N/A
Adtran	TA	Amp10ft	1800001L1	Cable	$ 130.00	6.00%	$ 122.00	N/A
Adtran	TA	Amp6ft	1800002L1	Cable	$ 145.00	6.00%	$ 136.00	N/A
Adtran	Bluesocket	BSAP WiFiLicense	1951901G1	WiFi License	$ 225.00	14.00%	$ 193.00	N/A
Polycom	SoundStation	IP 6000	2200-15660-001	Phone	$ 929.00	31.00%	$ 645.00	N/A
Polycom	VVX	VVX Handset Replacement	2200-17680-001	Accessory	$ 90.00	82.00%	$ 16.00	N/A
Polycom	VVX	VVX 1500	2200-18061-025	Phone	$ 1,099.00	37.00%	$ 688.00	N/A
Polycom	SoundStation	IP 7000	2200-40000-001	Phone	$ 1,339.00	49.00%	$ 679.00	N/A
Polycom	SoundStation	IP 7000 EXT	2200-40040-001	Accessory	$ 309.00	48.00%	$ 160.00	N/A
Polycom	SoundStation	IP 7000Power	2200-40110-001	Power VoIP	$ 109.00	27.00%	$ 80.00	N/A
Polycom	SoundStation	IP 7000Power	2200-40110-001	Power VoIP	$ 109.00	27.00%	$ 80.00	N/A
Polycom	SoundStation	IP 7000Power	2200-40110-001	Power VoIP	$ 109.00	21.00%	$ 86.00	N/A
Polycom	VVX	VVX Stand Replacement	2200-44405-025	Accessory	$ 40.00	83.00%	$ 7.00	N/A
Polycom	VVX	VVX Stand Replacement	2200-44405-025	Accessory	$ 40.00	83.00%	$ 7.00	N/A
Polycom	VVX	VVXPower	2200-46170-001	Power VoIP	$ 25.00	16.00%	$ 21.00	N/A
Polycom	VVX	VVX Exp Paper	2200-46300-025	Accessory	$ 105.00	27.00%	$ 77.00	N/A
Polycom	VVX	VVX Exp Color	2200-46350-025	Accessory	$ 225.00	15.00%	$ 192.00	N/A
Polycom	VVX	VVX 301	2200-48300-001	Phone	$ 209.00	37.00%	$ 131.00	N/A
Polycom	VVX	VVX 311	2200-48350-001	Phone	$ 249.00	37.00%	$ 156.00	N/A
Polycom	VVX	VVX 401	2200-48400-001	Phone	$ 289.00	37.00%	$ 181.00	N/A
Polycom	VVX	VVX 411	2200-48450-001	Phone	$ 329.00	37.00%	$ 207.00	N/A
Polycom	VVX	VVX 501	2200-48500-001	Phone	$ 409.00	37.00%	$ 257.00	N/A
Polycom	VVX	VVX 601	2200-48600-001	Phone	$ 509.00	37.00%	$ 319.00	N/A
Polycom	VoxBox	Bluetooth Speaker	2200-49000-025	VOIPSpeaker	$ 263.71	21.00%	$ 208.00	N/A
Obihai	Obi	OBi300	2200-49530-001	ATA	$ 90.00	50.00%	$ 44.99	N/A
Obihai	Obi	OBi302	2200-49532-001	ATA	$ 110.00	47.00%	$ 57.99	N/A
Obihai	Obi	OBi504	2200-49550-001	ATA	$ 389.00	42.00%	$ 223.99	N/A
Obihai	Obi	OBi508	2200-49552-001	ATA	$ 499.00	42.00%	$ 289.99	N/A
Polycom	Obi	OBi1022	2200-49590-001	Phone	$ 239.00	52.00%	$ 114.00	N/A
Polycom	OBHAI	OBI Sidecar	2200-49591-025	Accessory	$ 89.00	15.00%	$ 76.00	N/A
Polycom	Obi	OBi1032	2200-49592-001	Phone	$ 289.00	52.00%	$ 140.00	N/A
Polycom	Trio	IP 8800	2200-66070-001	Phone	$ 1,599.00	44.00%	$ 896.00	N/A
Polycom	Trio	IP 8500	2200-66700-001	Phone	$ 1,238.00	41.00%	$ 726.00	N/A
Polycom	OBIHAI	OBi Power Supply	2465-49540-001	Power VoIP	$ 15.00	13.00%	$ 13.00	N/A
Netgear	USB	340U	340U	Air Card	$ 99.00	28.00%	$ 71.50	N/A
Sierra Wireless	USB	341U	341U	Air Card	$ 115.00	14.00%	$ 99.00	N/A
Cisco	HWIC	HWIC 4T1	4 Port HWICCard	Card	$ 2,415.00	36.00%	$ 1,549.69	N/A
Adtran	Netvanta	3448P.A	4200821F11	Router	$ 1,590.00	44.00%	$ 889.00	N/A
Adtran	Netvanta	3448P.B	4200821F11 + 1202862L1	Router	$ 1,595.00	34.00%	$ 1,058.00	N/A
Adtran	Netvanta	3448P.C	4200821F11 + 1202872 L1	Router	$ 1,895.00	34.00%	$ 1,253.00	N/A
Adtran	Netvanta	3448P.D	4200821F12	Router	$ 1,985.00	44.00%	$ 1,110.00	N/A
Adtran	Netvanta	3448P.E	4200821F12 + 1202862 L1	Router	$ 1,399.00	21.00%	$ 1,110.00	N/A
Adtran	Netvanta	3448P.F	4200821F12 + 1202872 L1	Router	$ 1,699.00	13.00%	$ 1,474.00	N/A
Adtran	Netvanta	3448.X	4200821F12#1 20	Router	$ 1,440.00	23.00%	$ 1,114.00	N/A
Adtran	Netvanta	3448P EFP	4200821G12#1 20	Router	$ 1,499.00	26.00%	$ 1,114.00	N/A
Adtran	Netvanta	3448 SBC	4200821G3SBC	Router	$ 1,540.00	42.00%	$ 896.99	N/A
Adtran	Netvanta	4305Octal	42008930	Router	$ 3,295.00	32.00%	$ 2,243.00	N/A
Adtran	Netvanta	904.A	4212904L1	Router	$ 1,025.00	48.00%	$ 538.00	N/A
Adtran	Netvanta	904.B	4212904L1 +	Router	$ 999.00	28.00%	$ 722.00	N/A
Adtran	Netvanta	908.C	4212908L1 +1800001 L1	Router	$ 1,049.00	18.00%	$ 856.00	N/A
Adtran	Netvanta	924.C	4212924L1	Router	$ 1,825.00	36.00%	$ 1,164.00	N/A
Adtran	Netvanta	924	4242924L2	Router	$ 2,295.00	9.00%	$ 2,096.00	N/A
Adtran	Netvanta	924	4242924L2	Router	$ 2,295.00	47.00%	$ 1,226.00	N/A
Adtran	Netvanta	908.B	4243908F1 + 1800001 L1	Router	$ 1,650.00	14.00%	$ 1,416.00	N/A
Adtran	Netvanta	908	4243908F2	Router	$ 2,320.00	33.00%	$ 1,551.00	N/A
Adtran	Netvanta	916.A	4243916F1	Router	$ 2,720.00	41.00%	$ 1,614.00	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Adtran	Netvanta	916.B	4243916F1 + 1800001 L1	Router	$ 2,149.00	19.00%	$ 1,738.00	N/A
Adtran	Netvanta	924.A	4243924F1	Router	$ 2,970.00	40.00%	$ 1,793.00	N/A
Adtran	Netvanta	924.B	4243924F1 +	Router	$ 2,025.00	5.00%	$ 1,918.00	N/A
Adtran	Netvanta	6250.F	4700252F1	Router	$ 3,300.00	46.00%	$ 1,776.00	N/A
Adtran	Netvanta	6250.G	4700252F2	Router	$ 3,325.00	46.00%	$ 1,789.00	N/A
Adtran	Netvanta	4305Octal	42008930	Router	$ 3,295.00	20.00%	$ 2,626.00	N/A
Adtran	Netvanta	6250.A	4700254F1	Router	$ 3,900.00	46.00%	$ 2,098.00	N/A
Adtran	Netvanta	6250.C	4700254F2	Router	$ 3,925.00	46.00%	$ 2,112.00	N/A
Adtran	Netvanta	6250.E	4700256F1	Router	$ 4,250.00	46.00%	$ 2,287.00	N/A
Adtran	Netvanta	6250.D	4700256F2	Router	$ 4,275.00	46.00%	$ 2,300.00	N/A
Adtran	Netvanta	6250.B	4700256F3	Router	$ 4,500.00	46.00%	$ 2,421.00	N/A
Adtran	Netvanta	3140 50SBC	4700341F2#50	Router	$ 1,395.00	40.00%	$ 832.00	N/A
Zhone	Modem	6511	6511- A1- NA	Broadband Repairs	$ 39.00	31.00%	$ 27.00	N/A
Cisco	HWIC	HWIC 8T1	8 Port HWICCard	Card	$ 7,000.00	36.00%	$ 4,466.00	N/A
Cisco	ASR	ASR 900Console CBL	A900- CONS- KIT-U=	Accessory	$ 55.00	76.00%	$ 13.00	N/A
Cisco	ASR	920 Serial CNSL Kit	A920- CONS- KIT-S=	Cable	$ 93.00	77.00%	$ 21.00	N/A
Cisco	ASR	920 RCMTKit 19	A920- RCKMT- 19=	Rack	$ 237.00	78.00%	$ 52.00	N/A
Cisco	ISR	Rack D	ACS- 1900- RM-19	Rack	$ 200.00	81.00%	$ 38.50	N/A
Cisco	ISR	Rack E	ACS- 2900- RM-19	Rack	$ 100.00	62.00%	$ 38.50	N/A
Cisco	ISR	Rack D	ACS- 1900- RM-19	Rack	$ 200.00	62.00%	$ 77.00	N/A
Cisco	ISR	Rack E	ACS- 2900- RM-19	Rack	$ 100.00	62.00%	$ 38.50	N/A
Cisco	ISR	Rack D	ACS- 1900- RM-19	Rack	$ 200.00	62.00%	$ 77.00	N/A
Cisco	ISR	4221 RackMount 19	ACS- 4220- RM- 19=	Rack	$ 143.00	61.00%	$ 56.00	N/A
Cisco	ISR	Rack 4321	ACS- 4320- RM- 19=	Rack	$ 127.00	61.00%	$ 49.00	N/A
Cisco	ISR	Rack 4321	ACS- 4320- RM- 19=	Rack	$ 127.00	61.00%	$ 49.00	N/A
Cisco	ISR	Rack E	ACS- 2900- RM-19	Rack	$ 100.00	23.00%	$ 77.00	N/A
Cisco	ISR	Rack 4321	ACS- 4320- RM- 19=	Rack	$ 127.00	61.00%	$ 49.00	N/A
Cisco	ISR	Rack 443023	ACS- 4430- RM- 23=	Rack	$ 210.00	63.00%	$ 77.00	N/A
Cisco	ISR	Rack 4321	ACS- 4320- RM- 19=	Rack	$ 127.00	61.00%	$ 49.00	N/A
Cisco	ISR	Rack 443023	ACS- 4430- RM- 23=	Rack	$ 210.00	63.00%	$ 77.00	N/A
Cisco	ISR	Rack 4321	ACS- 4320- RM- 19=	Rack	$ 127.00	61.00%	$ 49.00	N/A
Aerohive	Aerohive	ANT AP1130	AH- ACC- 1130- ANT- 18	Antenna	$ 399.00	23.00%	$ 308.00	N/A
Aerohive	Aerohive	AP1130ANT Kit	AH- ACC- ANT- KIT	Antenna	$ 200.00	23.00%	$ 154.00	N/A
Aerohive	Aerohive	AP1130Mount Bracket	AH- ACC- BKT- ASM	Rack	$ 45.00	22.00%	$ 35.00	N/A
Aerohive	Aerohive	AP1130Ethernet Plug	AH- ACC- RJ45- PLG	ADS PWR	$ 40.00	23.00%	$ 31.00	N/A
Aerohive	Aerohive	AH1130	AH-AP- 1130- AC- FCC	Wireless Access Point	$ 1,100.00	14.00%	$ 949.00	N/A
Aerohive	Aerohive	AH122	AH-AP- 122- AC- FCC	Wireless Access Point	$ 215.00	10.00%	$ 193.00	N/A
Aerohive	Aerohive	AH130	AH-AP- 130- AC- FCC	Wireless Access Point	$ 295.00	15.00%	$ 252.00	N/A
Aerohive	Aerohive	AH150	AH-AP- 150W- AC-FCC	Wireless Access Point	$ 280.00	10.00%	$ 252.00	N/A
Aerohive	Aerohive	AH230	AH-AP- 230- AC- FCC	Wireless Access Point	$ 570.00	20.00%	$ 458.11	N/A
Aerohive	Aerohive	AH245X	AH-AP- 245X- AC-FCC	Wireless Access Point	$ 700.00	9.00%	$ 638.00	N/A
Aerohive	Aerohive	AH245X	AH-AP- 245X- AC-FCC	Wireless Access Point	$ 700.00	9.00%	$ 638.00	N/A
Aerohive	Aerohive	AH1130	AH-AP- 1130- AC- FCC	Wireless Access Point	$ 1,100.00	14.00%	$ 949.00	N/A
Aerohive	Aerohive	AHSL1Y	AH- HMCS- SL-1Y	Wireless Access Point	$ 170.00	21.00%	$ 135.00	N/A
Aerohive	Aerohive	AHSL3Y	AH- HMCS- SL-3Y	Wireless Access Point	$ 340.00	21.00%	$ 270.00	N/A
Aerohive	Aerohive	AHSL5Y	AH- HMCS- SL-5Y	Wireless Access Point	$ 490.00	17.00%	$ 405.00	N/A
Cisco	ASR	920 12CZ	ASR- 920-12CZ-A	Router	$ 4,000.00	62.00%	$ 1,540.00	N/A
Cisco	ASR	920 12CZ	ASR- 920-12CZ-A	Router	$ 4,000.00	70.00%	$ 1,210.00	N/A
Cisco	ASR	920 12CZ	ASR- 920-12CZ-A	Router	$ 4,000.00	62.00%	$ 1,540.00	N/A
Cisco	ASR	920 12CZ	ASR- 920-12CZ-A	Router	$ 4,000.00	70.00%	$ 1,210.00	N/A
Cisco	ASR	ASR1001X	ASR10 01-X=	Router	$ 21,420.00	65.00%	$ 7,527.00	N/A
Cisco	ASR	ASR 1002	ASR10 02-5G- VPN/K 9	Router	$ 60,000.00	62.00%	$23,100.0 0	N/A
Cisco	ASR	Rack A	ASR10 02-ACS	Rack	$ 90.00	36.00%	$ 57.75	N/A
Cisco	ASR	Rack B	ASR10 02-FIPS- KIT=	Rack	$ 1,150.00	67.00%	$ 385.00	N/A
Cisco	ASR	ASR 1002X	ASR10 02 X-5G- VPNK9	Router	$ 55,500.00	60.00%	$22,260.0 0	N/A
Cisco	ASR	Rack C	ASR10 02 X- ACS=	Rack	$ 185.00	69.00%	$ 57.75	N/A
Cisco	ASR	920-S-AMetro IP LIC	ASR92 0- S-A	Router License	$ 3,000.00	62.00%	$ 1,155.00	N/A
APC	UPS	600VA	be600 m1	Power ADS	$ 75.00	16.00%	$ 63.28	N/A
Cisco	CTLS	1100W	C3KX- PWR- 1100W AC/2	Power ADS	$ 1,725.00	67.00%	$ 577.50	N/A
Cisco	CTLS	350W	C3KX- PWR- 350WAC/ 2	Power ADS	$ 575.00	67.00%	$ 192.50	N/A
Cisco	ISR	881	C881- K9	Router	$ 832.00	61.00%	$ 321.00	N/A
Cisco	ISR	891	C891F- K9	Router	$ 1,470.00	61.00%	$ 566.00	N/A
Cisco	ISR	C5 AC PWR	CAB- AC- C5=	Power ADS	$ 62.00	61.00%	$ 24.00	N/A
Cisco	ISR	C5 AC PWR	CAB- AC- C5=	Power ADS	$ 62.00	61.00%	$ 24.00	N/A
Cisco	ISR	2911.D	CISCO2 9 11- SEC/K9	Router	$ 4,725.00	66.00%	$ 1,588.00	N/A
Cisco	ISR	2911.T	CISCO2 9 11- SEC/K9+ EHWIC- 4G- LTE- V	Router	$ 4,745.00	56.00%	$ 2,098.00	N/A
Cisco	ISR	2911.U	CISCO2 9 11- V/K9+ SL- 29- SEC-K9	Router	$ 2,499.00	22.00%	$ 1,961.00	N/A
Cisco	ISR	2911.A	CISCO2 911/K9	Router	$ 3,550.00	66.00%	$ 1,192.00	N/A
Cisco	ISR	2921.D	CISCO2 9 21- SEC/K9	Router	$ 6,050.00	66.00%	$ 2,031.00	N/A
Cisco	ISR	2921	CISCO2 921/K9	Router	$ 4,875.00	66.00%	$ 1,634.00	N/A
Cisco	ISR	2951.D	CISCO2 9 51- SEC/K9	Router	$ 11,075.00	66.00%	$ 3,713.00	N/A
Cisco	ISR	2951.T	CISCO2 9 51- SEC/K9+ EHWIC- 4G- LTE- A=	Router	$ 9,545.00	56.00%	$ 4,223.00	N/A
Cisco	ISR	2951.T	CISCO2 9 51- SEC/K9+ EHWIC- 4G- LTE- A=	Router	$ 9,545.00	53.00%	$ 4,470.00	N/A
Cisco	ISR	2951.F	CISCO2 9 51- SEC/K9+ VWIC3- 2MFT- T1/E1=	Router	$ 10,595.00	56.00%	$ 4,687.00	N/A
Cisco	ISR	2951.A	CISCO2 951/K9	Router	$ 9,900.00	71.00%	$ 2,888.00	N/A
Cisco	ISR	2951.R	CISCO2 951/K9+ EHWIC- 4G- LTE- A=	Router	$ 8,650.00	56.00%	$ 3,831.00	N/A
Cisco	ISR	2951.E	CISCO2 951/K9+ VWIC3- 2MFT- T1/E1=	Router	$ 9,700.00	56.00%	$ 4,295.00	N/A
Cisco	ISR	2951.R	CISCO2 951/K9+ EHWIC- 4G- LTE- A=	Router	$ 8,650.00	53.00%	$ 4,077.00	N/A
Cisco	ISR	3925.B	CISCO3 9 25- SEC/K9	Router	$ 14,400.00	67.00%	$ 4,822.00	N/A
Cisco	ISR	3925.A	CISCO3 925/K9	Router	$ 12,550.00	66.00%	$ 4,206.00	N/A
Cisco	ISR	3925E.A	CISCO3 925E/K9	Router	$ 16,500.00	62.00%	$ 6,352.50	N/A
Cisco	ISR	3945.B	CISCO3 9 45- SEC/K9	Router	$ 19,025.00	69.00%	$ 5,919.00	N/A
Cisco	ISR	3945.A	CISCO3 945/K9	Router	$ 17,175.00	66.00%	$ 5,754.00	N/A
Cisco	ISR	3945E.B	CISCO3 9 45E- SEC/K9	Router	$ 23,000.00	67.00%	$ 7,700.00	N/A
Cisco	ISR	3945E.A	CISCO3 945E/K9	Router	$ 22,425.00	67.00%	$ 7,507.50	N/A
Netgear	Modem	D6400	D6400- 100NA S	Broadband Repairs	$ 299.00	25.00%	$ 225.00	N/A
Viking	E-30	Handsfree Speaker	E-30- EWP	VOIPSpeaker	$ 412.99	19.00%	$ 335.00	N/A
Cisco	HWIC	ADD ON K	EHWIC- 1GE- SFP- CU=	Card	$ 1,200.00	71.00%	$ 354.00	N/A
Cisco	HWIC	ADD ON I	EHWIC- 4G- LTE- A=	Card	$ 1,150.00	34.00%	$ 757.00	N/A
Cisco	HWIC	ADD ON J	EHWIC- 4G- LTE- V	Card	$ 1,400.00	46.00%	$ 757.00	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Netgear	ProSafe	FS105	FS105 N A	Switch	$ 39.00	38.00%	$ 24.00	N/A
Netgear	ProSafe	FS116	FS116 N A	Switch	$ 89.00	24.00%	$ 68.00	N/A
Viking	2943601	FXI-1	FXI-1	Pager	$ 199.00	22.00%	$ 155.00	N/A
Actiontec	Modem	GT784WN	GT784 W N- NF	Broadband Repairs	$ 99.00	22.00%	$ 77.00	N/A
Cisco	HWIC	ADD ON N	HWIC- 2FE=	Card	$ 2,000.00	68.00%	$ 641.00	N/A
Cisco	HWIC	ADD ON P	HWIC- 2T=	Card	$ 1,000.00	54.00%	$ 458.70	N/A
Cisco	ISR	809	IR809G- LTE- GA- K9	Router	$ 2,020.00	53.00%	$ 940.50	N/A
Cisco	ISR	4221/SEC	ISR422 1- SEC/K9	Router	$ 2,555.05	61.00%	$ 984.00	N/A
Cisco	ISR	4221	ISR422 1/ K9	Router	$ 1,632.61	61.00%	$ 629.00	N/A
Cisco	ISR	4321/AX	ISR432 1- AX/K9	Router	$ 3,957.00	61.00%	$ 1,524.00	N/A
Cisco	ISR	4321/AX- PERF	ISR432 1- AX/K9+ FL- 4320- PERF- K9	Router	$ 4,957.00	65.00%	$ 1,730.59	N/A
Cisco	ISR	4321-AXV BDL	ISR432 1- AXV/K 9	Router	$ 5,040.23	60.00%	$ 1,996.00	N/A
Cisco	ISR	4321/SEC	ISR432 1- SEC/K9	Router	$ 3,482.00	61.00%	$ 1,341.00	N/A
Cisco	ISR	4321/SEC- PERF	ISR432 1- SEC/K9+ FL- 4320- PERF- K9	Router	$ 4,482.00	66.00%	$ 1,538.50	N/A
Cisco	ISR	4321-V BDL	ISR432 1- V/K9	Router	$ 3,620.00	61.00%	$ 1,394.00	N/A
Cisco	ISR	4321- VSEC BDL	ISR432 1- VSEC/K 9	Router	$ 4,695.00	61.00%	$ 1,808.00	N/A
Cisco	ISR	4321	ISR432 1/ K9	Router	$ 2,370.00	61.00%	$ 913.00	N/A
Cisco	ISR	4321/PER F	ISR432 1/ K9 + FL- 4320- PERF- K9	Router	$ 3,370.00	66.00%	$ 1,153.50	N/A
Cisco	ISR	4331/AX	ISR433 1- AX/K9	Router	$ 6,111.89	67.00%	$ 2,040.50	N/A
Cisco	ISR	4331/AX- PERF	ISR433 1- AX/K9+ FL- 4330- PERF- K9	Router	$ 7,611.89	66.00%	$ 2,618.50	N/A
Cisco	ISR	4331/SEC	ISR433 1- SEC/K9	Router	$ 5,162.00	61.00%	$ 1,988.00	N/A
Cisco	ISR	4331/SEC- PERF	ISR433 1- SEC/K9+ FL- 4330- PERF- K9	Router	$ 6,662.00	65.00%	$ 2,310.50	N/A
Cisco	ISR	4331	ISR433 1/ K9	Router	$ 3,837.00	61.00%	$ 1,478.00	N/A
Cisco	ISR	4331/PER F	ISR433 1/ K9 + FL- 4330- PERF- K9	Router	$ 5,337.00	65.00%	$ 1,848.50	N/A
Cisco	ISR	4351/AX	ISR435 1- AX/K9	Router	$ 13,412.00	61.00%	$ 5,164.00	N/A
Cisco	ISR	4351/AX- PERF	ISR435 1- AX/K9+ FL- 4350- PERF- K9	Router	$ 14,912.00	65.00%	$ 5,197.50	N/A
Cisco	ISR	4351/SEC	ISR435 1- SEC/K9	Router	$ 10,500.00	63.00%	$ 3,850.50	N/A
Cisco	ISR	4351/SEC- PERF	ISR435 1- SEC/K9+ FL- 4350- PERF- K9	Router	$ 12,000.00	63.00%	$ 4,427.50	N/A
Cisco	ISR	4351	ISR435 1/ K9	Router	$ 9,100.00	61.00%	$ 3,504.00	N/A
Cisco	ISR	4351/PER F	ISR435 1/ K9 + FL- 4350- PERF- K9	Router	$ 10,600.00	65.00%	$ 3,657.50	N/A
Cisco	ISR	4431/AX	ISR443 1- AX/K9	Router	$ 19,458.87	66.00%	$ 6,545.50	N/A
Cisco	ISR	4431/AX- PERF	ISR443 1- AX/K9+ FL- 44- PERF- K9	Router	$ 23,058.87	66.00%	$ 7,931.50	N/A
Cisco	ISR	4431/SEC	ISR443 1- SEC/K9	Router	$ 15,717.86	66.00%	$ 5,390.50	N/A
Cisco	ISR	4431/SEC- PERF	ISR443 1- SEC/K9	Router	$ 19,317.86	65.00%	$ 6,776.50	N/A
Cisco	ISR	4431	ISR443 1/ K9	Router	$ 12,331.00	61.00%	$ 4,748.00	N/A
Cisco	ISR	4431/PER F	ISR443 1/ K9 + FL- 44- PERF- K9	Router	$ 15,931.00	65.00%	$ 5,621.50	N/A
Cisco	ISR	4451/AX	ISR445 1- AX/K9	Router	$ 26,762.68	65.00%	$ 9,240.50	N/A
Cisco	ISR	4451/AX- PERF	ISR445 1- AX/K9+ FL- 44- PERF- K9	Router	$ 30,362.68	65.00%	$10,626.5 0	N/A
Cisco	ISR	4451/SEC	ISR445 1- SEC/K9	Router	$ 23,350.01	65.00%	$ 8,085.50	N/A
Cisco	ISR	4451/SEC- PERF	ISR445 1- SEC/K9+ FL- 44- PERF- K9	Router	$ 26,950.00	65.00%	$ 9,471.50	N/A
Cisco	ISR	4451/SEC	ISR445 1- SEC/K9	Router	$ 23,350.01	61.00%	$ 8,990.00	N/A
Cisco	ISR	4451	ISR445 1- X/K9	Router	$ 20,506.00	61.00%	$ 7,895.00	N/A
Cisco	ISR	4451/PER F	ISR445 1/ K9 + FL- 44- PERF- K9	Router	$ 24,106.00	66.00%	$ 8,316.50	N/A
Aruba	Aruba	303H	JY680A	Wireless Access Point	$ 382.00	0.00%	$ 382.00	N/A
Aruba	Aruba	USBConsole CBL	JY728A	Accessory	$ 30.00	20.00%	$ 24.00	N/A
Panasonic	KX	KXRepeater	KX- A406	Accessory	$ 199.00	23.00%	$ 153.00	N/A
Panasonic	KX	KX Bundle	KX- TGP60 0	Phone	$ 199.00	23.00%	$ 154.00	N/A
Panasonic	KX	KX Base	KX- TGP60 0 G	Phone	$ 129.00	7.00%	$ 120.00	N/A
Panasonic	KX	KXHandset	KX- TPA60	Phone	$ 109.00	23.00%	$ 84.00	N/A
Panasonic	KX	KXDeskto p	KX- TPA65	Phone	$ 159.00	23.00%	$ 122.50	N/A
Panasonic	KX	KX Slim	KX- UDT12 1	Phone	$ 239.00	21.00%	$ 189.00	N/A
Panasonic	KX	KX Rugged	KX- UDT13 1	Phone	$ 379.00	23.00%	$ 292.00	N/A
Cisco	ASR	920 LIC	L- ASR92 0-10G-2	Router License	$ 1,500.00	61.00%	$ 578.00	N/A
Cisco	Meraki	MR ENT 1YR	LIC- ENT- 1YR	WiFi License	$ 150.00	34.00%	$ 99.00	N/A
Cisco	Meraki	MR ENT 3YR	LIC- ENT- 3YR	WiFi License	$ 300.00	34.00%	$ 198.00	N/A
Cisco	Meraki	MR ENT 5YR	LIC- ENT- 5YR	WiFi License	$ 450.00	34.00%	$ 297.00	N/A
Cisco	Meraki	MI LIC 3YR	LIC-MI- S-3YR	Premise Firewall License	$ 800.00	34.00%	$ 528.00	N/A
Cisco	Meraki	MS120-24 1YR	LIC- MS120- 24- 1YR	Managed Switch License	$ 90.00	33.00%	$ 60.00	N/A
Cisco	Meraki	MS120-24 3YR	LIC- MS120- 24- 3YR	Managed Switch License	$ 185.00	34.00%	$ 122.00	N/A
Cisco	Meraki	MS120-24 5YR	LIC- MS120- 24- 5YR	Managed Switch License	$ 275.00	34.00%	$ 182.00	N/A
Cisco	Meraki	MS120- 24P 1YR	LIC- MS120- 24P- 1YR	Managed Switch License	$ 145.00	34.00%	$ 96.00	N/A
Cisco	Meraki	MS120- 24P 3YR	LIC- MS120- 24P- 3YR	Managed Switch License	$ 285.00	34.00%	$ 188.00	N/A
Cisco	Meraki	MS120- 24P 5YR	LIC- MS120- 24P- 5YR	Managed Switch License	$ 430.00	34.00%	$ 284.00	N/A
Cisco	Meraki	MS120-48 1YR	LIC- MS120- 48- 1YR	Managed Switch License	$ 165.00	34.00%	$ 109.00	N/A
Cisco	Meraki	MS120-48 3YR	LIC- MS120- 48- 3YR	Managed Switch License	$ 330.00	34.00%	$ 218.00	N/A
Cisco	Meraki	MS120-48 5YR	LIC- MS120- 48- 5YR	Managed Switch License	$ 485.00	33.00%	$ 327.00	N/A
Cisco	Meraki	MS120 48FP 1YR	LIC- MS120- 48FP- 1YR	Managed Switch License	$ 265.00	34.00%	$ 175.00	N/A
Cisco	Meraki	MS120 48FP 3YR	LIC- MS120- 48FP- 3YR	Managed Switch License	$ 530.00	34.00%	$ 350.00	N/A
Cisco	Meraki	MS120 48FP 5YR	LIC- MS120- 48FP- 5YR	Managed Switch License	$ 790.00	34.00%	$ 522.00	N/A
Cisco	Meraki	MS120- 48LP 1YR	LIC- MS120- 48LP- 1YR	Managed Switch License	$ 220.00	34.00%	$ 145.00	N/A
Cisco	Meraki	MS120- 48LP 3YR	LIC- MS120- 48LP- 3YR	Managed Switch License	$ 445.00	34.00%	$ 294.00	N/A
Cisco	Meraki	MS120- 48LP 5YR	LIC- MS120- 48LP- 5YR	Managed Switch License	$ 665.00	34.00%	$ 439.00	N/A
Cisco	Meraki	MS120-8 1YR	LIC- MS120- 8-1YR	Managed Switch License	$ 40.00	33.00%	$ 27.00	N/A
Cisco	Meraki	MS120-8 3YR	LIC- MS120- 8-3YR	Managed Switch License	$ 80.00	34.00%	$ 53.00	N/A
Cisco	Meraki	MS120-8 5YR	LIC- MS120- 8-5YR	Managed Switch License	$ 115.00	34.00%	$ 76.00	N/A
Cisco	Meraki	MS120- 8FP 1YR	LIC- MS120- 8FP- 1YR	Managed Switch License	$ 65.00	34.00%	$ 43.00	N/A
Cisco	Meraki	MS120- 8FP 3YR	LIC- MS120- 8FP- 3YR	Managed Switch License	$ 130.00	34.00%	$ 86.00	N/A
Cisco	Meraki	MS120- 8FP 5YR	LIC- MS120- 8FP- 5YR	Managed Switch License	$ 195.00	34.00%	$ 129.00	N/A
Cisco	Meraki	MS210-24 1YR	LIC- MS210- 24- 1YR	Managed Switch License	$ 170.00	34.00%	$ 112.00	N/A
Cisco	Meraki	MS210-24 3YR	LIC- MS210- 24- 3YR	Managed Switch License	$ 340.00	34.00%	$ 224.00	N/A
Cisco	Meraki	MS210-24 5YR	LIC- MS210- 24- 5YR	Managed Switch License	$ 505.00	34.00%	$ 333.00	N/A
Cisco	Meraki	MS210- 24P 1YR	LIC- MS210- 24P- 1YR	Managed Switch License	$ 210.00	34.00%	$ 139.00	N/A
Cisco	Meraki	MS210- 24P 3YR	LIC- MS210- 24P- 3YR	Managed Switch License	$ 420.00	34.00%	$ 277.00	N/A
Cisco	Meraki	MS210- 24P 5YR	LIC- MS210- 24P- 5YR	Managed Switch License	$ 625.00	34.00%	$ 412.00	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Cisco	Meraki	MS210-48 1YR	LIC- MS210- 48- 1YR	Managed Switch License	$ 260.00	34.00%	$ 172.00	N/A
Cisco	Meraki	MS210-48 3YR	LIC- MS210- 48- 3YR	Managed Switch License	$ 515.00	34.00%	$ 340.00	N/A
Cisco	Meraki	MS210-48 5YR	LIC- MS210- 48- 5YR	Managed Switch License	$ 770.00	34.00%	$ 508.00	N/A
Cisco	Meraki	MS210- 48FP 1YR	LIC- MS210- 48FP- 1YR	Managed Switch License	$ 370.00	34.00%	$ 244.00	N/A
Cisco	Meraki	MS210- 48FP 3YR	LIC- MS210- 48FP- 3YR	Managed Switch License	$ 745.00	34.00%	$ 492.00	N/A
Cisco	Meraki	MS210- 48FP 5YR	LIC- MS210- 48FP- 5YR	Managed Switch License	$ 1,115.00	34.00%	$ 736.00	N/A
Cisco	Meraki	MS220-8 1YR	LIC- MS220- 8-1YR	Managed Switch License	$ 55.00	34.00%	$ 36.30	N/A
Cisco	Meraki	MS220-8 3YR	LIC- MS220- 8-3YR	Managed Switch License	$ 110.00	54.00%	$ 51.00	N/A
Cisco	Meraki	MS120-48 1YR	LIC- MS120- 48- 1YR	Managed Switch License	$ 165.00	34.00%	$ 108.90	N/A
Cisco	Meraki	MS220-8P 1YR	LIC- MS220- 8P- 1YR	Managed Switch License	$ 70.00	34.00%	$ 46.20	N/A
Cisco	Meraki	MS220-8P 3YR	LIC- MS220- 8P- 3YR	Managed Switch License	$ 140.00	34.00%	$ 92.40	N/A
Cisco	Meraki	MS210- 24P 1YR	LIC- MS210- 24P- 1YR	Managed Switch License	$ 210.00	34.00%	$ 138.60	N/A
Cisco	Meraki	MS225- 24P 1YR	LIC- MS225- 24P- 1YR	Managed Switch License	$ 290.00	34.00%	$ 191.00	N/A
Cisco	Meraki	MS225- 24P 3YR	LIC- MS225- 24P- 3YR	Managed Switch License	$ 535.00	34.00%	$ 353.00	N/A
Cisco	Meraki	MS225- 24P 5YR	LIC- MS225- 24P- 5YR	Managed Switch License	$ 825.00	34.00%	$ 544.00	N/A
Cisco	Meraki	MS225-48 1YR	LIC- MS225- 48- 1YR	Managed Switch License	$ 345.00	34.00%	$ 227.00	N/A
Cisco	Meraki	MS225-48 3YR	LIC- MS225- 48- 3YR	Managed Switch License	$ 630.00	34.00%	$ 415.00	N/A
Cisco	Meraki	MS225-48 5YR	LIC- MS225- 48- 5YR	Managed Switch License	$ 970.00	34.00%	$ 640.00	N/A
Cisco	Meraki	MS225- 48FP 1YR	LIC- MS225- 48FP- 1YR	Managed Switch License	$ 465.00	34.00%	$ 306.00	N/A
Cisco	Meraki	MS225- 48FP 3YR	LIC- MS225- 48FP- 3YR	Managed Switch License	$ 855.00	32.00%	$ 584.00	N/A
Cisco	Meraki	MS225- 48FP 5YR	LIC- MS225- 48FP- 5YR	Managed Switch License	$ 1,320.00	34.00%	$ 871.00	N/A
Cisco	Meraki	MS225- 48LP 3YR	LIC- MS225- 48LP- 3YR	Managed Switch License	$ 760.00	34.00%	$ 502.00	N/A
Cisco	Meraki	MS250-24 1YR	LIC- MS250- 24- 1YR	Managed Switch License	$ 360.00	49.00%	$ 182.00	N/A
Cisco	Meraki	MS250-24 3YR	LIC- MS250- 24- 3YR	Managed Switch License	$ 655.00	45.00%	$ 363.00	N/A
Cisco	Meraki	MS250-24 5YR	LIC- MS250- 24- 5YR	Managed Switch License	$ 1,015.00	46.00%	$ 545.00	N/A
Cisco	Meraki	MS250- 24P 1YR	LIC- MS250- 24P- 1YR	Managed Switch License	$ 390.00	49.00%	$ 200.00	N/A
Cisco	Meraki	MS250- 24P 3YR	LIC- MS250- 24P- 3YR	Managed Switch License	$ 715.00	44.00%	$ 399.00	N/A
Cisco	Meraki	MS250- 24P 5YR	LIC- MS250- 24P- 5YR	Managed Switch License	$ 1,105.00	45.00%	$ 603.00	N/A
Cisco	Meraki	MS250-48 1YR	LIC- MS250- 48- 1YR	Managed Switch License	$ 500.00	46.00%	$ 268.00	N/A
Cisco	Meraki	MS250-48 3YR	LIC- MS250- 48- 3YR	Managed Switch License	$ 920.00	42.00%	$ 537.00	N/A
Cisco	Meraki	MS250-48 5YR	LIC- MS250- 48- 5YR	Managed Switch License	$ 1,420.00	43.00%	$ 806.00	N/A
Cisco	Meraki	MS210- 24P 5YR	LIC- MS210- 24P- 5YR	Managed Switch License	$ 625.00	50.00%	$ 310.00	N/A
Cisco	Meraki	MS250- 48FP 3YR	LIC- MS250- 48FP- 3YR	Managed Switch License	$ 1,145.00	46.00%	$ 624.00	N/A
Cisco	Meraki	MS250- 48FP 5YR	LIC- MS250- 48FP- 5YR	Managed Switch License	$ 1,770.00	47.00%	$ 934.00	N/A
Cisco	Meraki	MS120-48 3YR	LIC- MS120- 48- 3YR	Managed Switch License	$ 330.00	34.00%	$ 218.00	N/A
Cisco	Meraki	MS350-24 3YR	LIC- MS350- 24- 3YR	Managed Switch License	$ 670.00	34.00%	$ 442.00	N/A
Cisco	Meraki	MS350-24 5YR	LIC- MS350- 24- 5YR	Managed Switch License	$ 1,000.00	34.00%	$ 660.00	N/A
Cisco	Meraki	MS350- 24P 1YR	LIC- MS350- 24P- 1YR	Managed Switch License	$ 380.00	34.00%	$ 251.00	N/A
Cisco	Meraki	MS350- 24P 3YR	LIC- MS350- 24P- 3YR	Managed Switch License	$ 760.00	34.00%	$ 502.00	N/A
Cisco	Meraki	MS350- 24P 5YR	LIC- MS350- 24P- 5YR	Managed Switch License	$ 1,140.00	34.00%	$ 752.00	N/A
Cisco	Meraki	MS350- 24X 1YR	LIC- MS350- 24X- 1YR	Managed Switch License	$ 450.00	34.00%	$ 297.00	N/A
Cisco	Meraki	MS350- 24X 3YR	LIC- MS350- 24X- 3YR	Managed Switch License	$ 900.00	34.00%	$ 594.00	N/A
Cisco	Meraki	MS350- 24X 5YR	LIC- MS350- 24X- 5YR	Managed Switch License	$ 1,350.00	34.00%	$ 891.00	N/A
Cisco	Meraki	MS350-48 1YR	LIC- MS350- 48- 1YR	Managed Switch License	$ 540.00	34.00%	$ 356.00	N/A
Cisco	Meraki	MS350-48 3YR	LIC- MS350- 48- 3YR	Managed Switch License	$ 1,080.00	34.00%	$ 713.00	N/A
Cisco	Meraki	MS350-48 5YR	LIC- MS350- 48- 5YR	Managed Switch License	$ 1,620.00	34.00%	$ 1,069.00	N/A
Cisco	Meraki	MS350- 48FP 1YR	LIC- MS350- 48FP- 1YR	Managed Switch License	$ 685.00	34.00%	$ 452.00	N/A
Cisco	Meraki	MS350- 48FP 3YR	LIC- MS350- 48FP- 3YR	Managed Switch License	$ 1,370.00	34.00%	$ 904.00	N/A
Cisco	Meraki	MS350- 48FP 5YR	LIC- MS350- 48FP- 5YR	Managed Switch License	$ 2,055.00	34.00%	$ 1,356.00	N/A
Cisco	Meraki	MS425-16 1YR	LIC- MS425- 16- 1YR	Managed Switch License	$ 825.00	34.00%	$ 545.00	N/A
Cisco	Meraki	MS425-16 3YR	LIC- MS425- 16- 3YR	Managed Switch License	$ 1,650.00	34.00%	$ 1,089.00	N/A
Cisco	Meraki	MS425-16 5YR	LIC- MS425- 16- 5YR	Managed Switch License	$ 2,470.00	34.00%	$ 1,630.00	N/A
Cisco	Meraki	MS425-32 3YR	LIC- MS425- 32- 3YR	Managed Switch License	$ 2,590.00	34.00%	$ 1,710.00	N/A
Cisco	Meraki	MX100 ENT 1YR	LIC- MX100- ENT- 1YR	License	$ 2,500.00	34.00%	$ 1,650.00	N/A
Cisco	Meraki	MX100 ENT 3YR	LIC- MX100- ENT- 3YR	License	$ 5,000.00	34.00%	$ 3,300.00	N/A
Cisco	Meraki	MX100 ENT 5YR	LIC- MX100- ENT- 5YR	License	$ 7,500.00	34.00%	$ 4,950.00	N/A
Cisco	Meraki	MX100 ENT 3YR	LIC- MX100- ENT- 3YR	License	$ 5,000.00	34.00%	$ 3,300.00	N/A
Cisco	Meraki	MX100 SEC 3YR	LIC- MX100- SEC- 3YR	License	$ 10,000.00	34.00%	$ 6,600.00	N/A
Cisco	Meraki	MX100 SEC 5YR	LIC- MX100- SEC- 5YR	License	$ 15,000.00	34.00%	$ 9,900.00	N/A
Cisco	Meraki	MX250 ENT 1YR	LIC- MX250- ENT- 1YR	Premise Firewall License	$ 5,000.00	34.00%	$ 3,300.00	N/A
Cisco	Meraki	MX250 ENT 3YR	LIC- MX250- ENT- 3YR	Premise Firewall License	$ 10,000.00	34.00%	$ 6,600.00	N/A
Cisco	Meraki	MX250 ENT 5YR	LIC- MX250- ENT- 5YR	Premise Firewall License	$ 15,000.00	34.00%	$ 9,900.00	N/A
Cisco	Meraki	MX250 ENT 3YR	LIC- MX250- ENT- 3YR	Premise Firewall License	$ 10,000.00	34.00%	$ 6,600.00	N/A
Cisco	Meraki	MX250 SEC 3YR	LIC- MX250- SEC- 3YR	Premise Firewall License	$ 20,000.00	34.00%	$13,200.0 0	N/A
Cisco	Meraki	MX250 SEC 5YR	LIC- MX250- SEC- 5YR	Premise Firewall License	$ 30,000.00	34.00%	$19,800.0 0	N/A
Cisco	Meraki	MX250 ENT 3YR	LIC- MX250- ENT- 3YR	Premise Firewall License	$ 10,000.00	34.00%	$ 6,600.00	N/A
Cisco	Meraki	MX250 SEC 3YR	LIC- MX250- SEC- 3YR	Premise Firewall License	$ 20,000.00	34.00%	$13,200.0 0	N/A
Cisco	Meraki	MX250 ENT 3YR	LIC- MX250- ENT- 3YR	Premise Firewall License	$ 10,000.00	34.00%	$ 6,600.00	N/A
Cisco	Meraki	MX250 SEC 5YR	LIC- MX250- SEC- 5YR	Premise Firewall License	$ 30,000.00	34.00%	$19,800.0 0	N/A
Cisco	Meraki	MX250 SEC 3YR	LIC- MX250- SEC- 3YR	Premise Firewall License	$ 20,000.00	34.00%	$13,200.0 0	N/A
Cisco	Meraki	MX450 SEC 3YR	LIC- MX450- SEC- 3YR	Premise Firewall License	$ 40,000.00	34.00%	$26,400.0 0	N/A
Cisco	Meraki	MX450 SEC 5YR	LIC- MX450-SEC- 5YR	Premise Firewall License	$ 60,000.00	34.00%	$39,600.0 0	N/A
Cisco	Meraki	MX64 ENT 1YR	LIC- MX64- ENT- 1YR	License	$ 300.00	34.00%	$ 198.00	N/A
Cisco	Meraki	MX64 ENT 3YR	LIC- MX64- ENT- 3YR	License	$ 600.00	67.00%	$ 198.00	N/A
Cisco	Meraki	MX64 ENT 5YR	LIC- MX64- ENT- 5YR	License	$ 900.00	34.00%	$ 594.00	N/A
Cisco	Meraki	MX64 ENT 3YR	LIC- MX64- ENT- 3YR	License	$ 600.00	34.00%	$ 396.00	N/A
Cisco	Meraki	MX64 SEC 3YR	LIC- MX64- SEC- 3YR	License	$ 1,200.00	34.00%	$ 792.00	N/A
Cisco	Meraki	MX64 SEC 5YR	LIC- MX64- SEC- 5YR	License	$ 1,800.00	34.00%	$ 1,188.00	N/A
Cisco	Meraki	MX64W ENT 1YR	LIC- MX64 W- ENT- 1YR	License	$ 325.00	34.00%	$ 215.00	N/A
Cisco	Meraki	MX64W ENT 3YR	LIC- MX64 W- ENT- 3YR	License	$ 650.00	34.00%	$ 429.00	N/A
Cisco	Meraki	MX64W ENT 5YR	LIC- MX64 W- ENT- 5YR	License	$ 975.00	34.00%	$ 644.00	N/A
Cisco	Meraki	MX64W ENT 3YR	LIC- MX64 W- ENT- 3YR	License	$ 650.00	34.00%	$ 429.00	N/A
Cisco	Meraki	MX64W SEC 3YR	LIC- MX64 W- SEC- 3YR	License	$ 1,300.00	34.00%	$ 858.00	N/A
Cisco	Meraki	MX64W SEC 5YR	LIC- MX64 W- SEC- 5YR	License	$ 1,950.00	34.00%	$ 1,288.00	N/A
Cisco	Meraki	MX64W ENT 1YR	LIC- MX64 W- ENT- 1YR	License	$ 325.00	34.00%	$ 215.00	N/A
Cisco	Meraki	MX64W ENT 3YR	LIC- MX64 W- ENT- 3YR	License	$ 650.00	34.00%	$ 429.00	N/A
Cisco	Meraki	MX64W ENT 5YR	LIC- MX64 W- ENT- 5YR	License	$ 975.00	34.00%	$ 644.00	N/A
Cisco	Meraki	MX64W ENT 3YR	LIC- MX64 W- ENT- 3YR	License	$ 650.00	34.00%	$ 429.00	N/A
Cisco	Meraki	MX64W SEC 3YR	LIC- MX64 W- SEC- 3YR	License	$ 1,300.00	34.00%	$ 858.00	N/A
Cisco	Meraki	MX64W SEC 5YR	LIC- MX64 W- SEC- 5YR	License	$ 1,950.00	34.00%	$ 1,288.00	N/A
Cisco	Meraki	MX65W ENT 1YR	LIC- MX65 W- ENT- 1YR	License	$ 400.00	34.00%	$ 264.00	N/A
Cisco	Meraki	MX65W ENT 3YR	LIC- MX65 W- ENT- 3YR	License	$ 800.00	34.00%	$ 528.00	N/A
Cisco	Meraki	MX64 SEC 3YR	LIC- MX64- SEC- 3YR	License	$ 1,200.00	34.00%	$ 792.00	N/A
Cisco	Meraki	MX65W ENT 3YR	LIC- MX65 W- ENT- 3YR	License	$ 800.00	34.00%	$ 528.00	N/A
Cisco	Meraki	MX65W SEC 3YR	LIC- MX65 W- SEC- 3YR	License	$ 1,600.00	34.00%	$ 1,056.00	N/A
Cisco	Meraki	MX65W SEC 5YR	LIC- MX65 W- SEC- 5YR	License	$ 2,400.00	34.00%	$ 1,584.00	N/A
Cisco	Meraki	MX67 ENT 1YR	LIC- MX67- ENT- 1YR	Premise Firewall License	$ 350.00	34.00%	$ 231.00	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Cisco	Meraki	MX67 ENT 3YR	LIC- MX67- ENT- 3YR	Premise Firewall License	$ 700.00	34.00%	$ 462.00	N/A
Cisco	Meraki	MX67 ENT 5YR	LIC- MX67- ENT- 5YR	Premise Firewall License	$ 1,050.00	34.00%	$ 693.00	N/A
Cisco	Meraki	MX67 ENT 3YR	LIC- MX67- ENT- 3YR	Premise Firewall License	$ 700.00	34.00%	$ 462.00	N/A
Cisco	Meraki	MX67 SEC 3YR	LIC- MX67- SEC- 3YR	Premise Firewall License	$ 1,400.00	34.00%	$ 924.00	N/A
Cisco	Meraki	MX67 SEC 5YR	LIC- MX67- SEC- 5YR	Premise Firewall License	$ 2,100.00	34.00%	$ 1,386.00	N/A
Cisco	Meraki	MX67C ENT 1YR	LIC- MX67C- ENT- 1YR	Premise Firewall License	$ 425.00	34.00%	$ 281.00	N/A
Cisco	Meraki	MX67C ENT 3YR	LIC- MX67C- ENT- 3YR	Premise Firewall License	$ 850.00	34.00%	$ 561.00	N/A
Cisco	Meraki	MX67C ENT 5YR	LIC- MX67C- ENT- 5YR	Premise Firewall License	$ 1,275.00	34.00%	$ 842.00	N/A
Cisco	Meraki	MX67C ENT 3YR	LIC- MX67C- ENT- 3YR	Premise Firewall License	$ 850.00	34.00%	$ 561.00	N/A
Cisco	Meraki	MX67C SEC 3YR	LIC- MX67C- SEC- 3YR	Premise Firewall License	$ 1,700.00	34.00%	$ 1,122.00	N/A
Cisco	Meraki	MX67C SEC 5YR	LIC- MX67C- SEC- 5YR	Premise Firewall License	$ 2,550.00	34.00%	$ 1,683.00	N/A
Cisco	Meraki	MX67W ENT 1YR	LIC- MX67 W- ENT- 1YR	Premise Firewall License	$ 375.00	34.00%	$ 248.00	N/A
Cisco	Meraki	MX67W ENT 3YR	LIC- MX67 W- ENT- 3YR	Premise Firewall License	$ 750.00	34.00%	$ 495.00	N/A
Cisco	Meraki	MX67W ENT 5YR	LIC- MX67 W- ENT- 5YR	Premise Firewall License	$ 1,125.00	34.00%	$ 743.00	N/A
Cisco	Meraki	MX67W ENT 3YR	LIC- MX67 W- ENT- 3YR	Premise Firewall License	$ 750.00	34.00%	$ 495.00	N/A
Cisco	Meraki	MX67W SEC 3YR	LIC- MX67 W- SEC- 3YR	Premise Firewall License	$ 1,500.00	34.00%	$ 990.00	N/A
Cisco	Meraki	MX67W SEC 5YR	LIC- MX67 W- SEC- 5YR	Premise Firewall License	$ 2,250.00	34.00%	$ 1,485.00	N/A
Cisco	Meraki	MX67W ENT 1YR	LIC- MX67 W- ENT- 1YR	Premise Firewall License	$ 375.00	34.00%	$ 248.00	N/A
Cisco	Meraki	MX67W ENT 3YR	LIC- MX67 W- ENT- 3YR	Premise Firewall License	$ 750.00	34.00%	$ 495.00	N/A
Cisco	Meraki	MX67W ENT 5YR	LIC- MX67 W- ENT- 5YR	Premise Firewall License	$ 1,125.00	34.00%	$ 743.00	N/A
Cisco	Meraki	MX67W ENT 3YR	LIC- MX67 W- ENT- 3YR	Premise Firewall License	$ 750.00	34.00%	$ 495.00	N/A
Cisco	Meraki	MX67W SEC 3YR	LIC- MX67 W- SEC- 3YR	Premise Firewall License	$ 1,500.00	34.00%	$ 990.00	N/A
Cisco	Meraki	MX67W SEC 5YR	LIC- MX67 W- SEC- 5YR	Premise Firewall License	$ 2,250.00	34.00%	$ 1,485.00	N/A
Cisco	Meraki	MX67 ENT 5YR	LIC- MX67- ENT- 5YR	Premise Firewall License	$ 1,050.00	34.00%	$ 693.00	N/A
Cisco	Meraki	MX67 SEC 5YR	LIC- MX67- SEC- 5YR	Premise Firewall License	$ 2,100.00	34.00%	$ 1,386.00	N/A
Cisco	Meraki	MX68CW SEC 5YR	LIC- MX68C W	Premise Firewall License	$ 3,150.00	34.00%	$ 2,079.00	N/A
Cisco	Meraki	MX68CW ENT 1YR	LIC- MX68C W-ENT- 1YR	Premise Firewall License	$ 525.00	34.00%	$ 347.00	N/A
Cisco	Meraki	MX67 ENT 5YR	LIC- MX67- ENT- 5YR	Premise Firewall License	$ 1,050.00	34.00%	$ 693.00	N/A
Cisco	Meraki	MX68CW ENT 5YR	LIC- MX68C W-ENT- 5YR	Premise Firewall License	$ 1,575.00	34.00%	$ 1,040.00	N/A
Cisco	Meraki	MX67 ENT 5YR	LIC- MX67- ENT- 5YR	Premise Firewall License	$ 1,050.00	34.00%	$ 693.00	N/A
Cisco	Meraki	MX68CW ENT 5YR	LIC- MX68C W-ENT- 5YR	Premise Firewall License	$ 1,575.00	34.00%	$ 1,040.00	N/A
Cisco	Meraki	MX68W ENT 1YR	LIC- MX68 W- ENT- 1YR	Premise Firewall License	$ 450.00	34.00%	$ 297.00	N/A
Cisco	Meraki	MX68W ENT 3YR	LIC- MX68 W- ENT- 3YR	Premise Firewall License	$ 900.00	34.00%	$ 594.00	N/A
Cisco	Meraki	MX68W ENT 5YR	LIC- MX68 W- ENT- 5YR	Premise Firewall License	$ 1,350.00	34.00%	$ 891.00	N/A
Cisco	Meraki	MX68W ENT 3YR	LIC- MX68 W- ENT- 3YR	Premise Firewall License	$ 900.00	34.00%	$ 594.00	N/A
Cisco	Meraki	MX68W SEC 3YR	LIC- MX68 W- SEC- 3YR	Premise Firewall License	$ 1,800.00	34.00%	$ 1,188.00	N/A
Cisco	Meraki	MX68W SEC 5YR	LIC- MX68 W- SEC- 5YR	Premise Firewall License	$ 2,700.00	34.00%	$ 1,782.00	N/A
Cisco	Meraki	MX84 ENT 1YR	LIC- MX84- ENT- 1YR	License	$ 1,000.00	34.00%	$ 660.00	N/A
Cisco	Meraki	MX84 ENT 3YR	LIC- MX84- ENT- 3YR	License	$ 2,000.00	34.00%	$ 1,320.00	N/A
Cisco	Meraki	MX84 ENT 5YR	LIC- MX84- ENT- 5YR	License	$ 3,000.00	34.00%	$ 1,980.00	N/A
Cisco	Meraki	MX84 ENT 3YR	LIC- MX84- ENT- 3YR	License	$ 2,000.00	34.00%	$ 1,320.00	N/A
Cisco	Meraki	MX84 SEC 3YR	LIC- MX84- SEC- 3YR	License	$ 4,000.00	34.00%	$ 2,640.00	N/A
Cisco	Meraki	MX84 SEC 5YR	LIC- MX84- SEC- 5YR	License	$ 6,000.00	34.00%	$ 3,960.00	N/A
Cisco	Meraki	VMX100 1YR	LIC- VMX10 0- 1YR	Virtual Appliance	$ 2,500.00	34.00%	$ 1,650.00	N/A
Cisco	Meraki	Z1 LIC 1YR	LIC-Z1- ENT- 1YR	Teleworker Gateway License	$ 50.00	34.00%	$ 33.00	N/A
Cisco	Meraki	Z1 LIC 3YR	LIC-Z1- ENT- 3YR	Teleworker Gateway License	$ 100.00	34.00%	$ 66.00	N/A
Cisco	Meraki	Z3 LIC 1YR	LIC-Z3- ENT- 1YR	Teleworker Gateway License	$ 150.00	34.00%	$ 99.00	N/A
Cisco	Meraki	Z3 LIC 3YR	LIC-Z3- ENT- 3YR	Teleworker Gateway License	$ 300.00	34.00%	$ 198.00	N/A
Cisco	Meraki	Z3C ENT 1YR	LIC- Z3C- ENT- 1YR	Teleworker Gateway License	$ 225.00	34.00%	$ 148.50	N/A
Cisco	Meraki	Z3C ENT 3YR	LIC- Z3C- ENT- 3YR	Teleworker Gateway License	$ 450.00	34.00%	$ 297.00	N/A
Cisco	Meraki	MR ANT	MA- ANT- 20	Antenna	$ 199.00	34.00%	$ 131.34	N/A
Cisco	Meraki	MR ANT	MA- ANT- 20	Antenna	$ 199.00	22.00%	$ 155.00	N/A
Cisco	Meraki	MX ANT	MA- ANT- MX	Premise Firewall Antenna	$ 25.00	32.00%	$ 17.00	N/A
Cisco	Meraki	QCable 1m	MA- CBL- 40G-1M	SFP	$ 200.00	34.00%	$ 132.00	N/A
Cisco	Meraki	QCable.5m	MA- CBL- 40G-50CM	SFP	$ 100.00	34.00%	$ 66.00	N/A
Cisco	Meraki	QCable.5m	MA- CBL- 40G-50CM	SFP	$ 100.00	34.00%	$ 66.00	N/A
Cisco	Meraki	Cable 3m	MA- CBL- TA-3M	SFP	$ 150.00	34.00%	$ 99.00	N/A
Cisco	Meraki	MR PWR	MA- INJ- 4- US	Power WiFi	$ 149.00	34.00%	$ 98.00	N/A
Cisco	Meraki	MS PWR 1025	MA- PWR- 1025W A C	Switch PWR	$ 1,450.00	34.00%	$ 957.00	N/A
Cisco	Meraki	30W AC	MA- PWR- 30W- US	Power WiFi	$ 29.00	34.00%	$ 19.00	N/A
Cisco	Meraki	MX65 PWR	MA- PWR- 90WA C	Power WiFi	$ 160.00	34.00%	$ 106.00	N/A
Cisco	Meraki	SFP 10G LRF	MA- SFP- 10GB- LR	SFP	$ 3,995.00	59.00%	$ 1,649.34	N/A
Cisco	Meraki	SFP 10G LRMMF	MA- SFP- 10GB- LRM	SFP	$ 995.00	14.00%	$ 854.70	N/A
Cisco	Meraki	SFP 10G LRMMF	MA- SFP- 10GB- LRM	SFP	$ 995.00	34.00%	$ 659.34	N/A
Cisco	Meraki	SFP 10G LRMMF	MA- SFP- 10GB- LRM	SFP	$ 995.00	60.00%	$ 395.34	N/A
Cisco	Meraki	SFP 1G SX	MA- SFP- 1GB-SX	SFP	$ 500.00	34.00%	$ 330.00	N/A
Cisco	Meraki	SFP 1G TX	MA- SFP- 1GB- TX	SFP	$ 395.00	34.00%	$ 260.70	N/A
Cisco	Meraki	MR20	MR20- HW	Wireless Access Point	$ 299.00	28.00%	$ 216.00	N/A
Cisco	Meraki	MR30H	MR30 H- HW	Wireless Access Point	$ 599.00	28.00%	$ 432.00	N/A
Cisco	Meraki	MR33	MR33- HW	Wireless Access Point	$ 649.00	34.00%	$ 428.34	N/A
Cisco	Meraki	MR42	MR42- HW	Wireless Access Point	$ 1,099.00	28.00%	$ 792.00	N/A
Cisco	Meraki	MR42	MR42- HW	Wireless Access Point	$ 1,099.00	28.00%	$ 792.00	N/A
Cisco	Meraki	MR45	MR45- HW	Wireless Access Point	$ 1,449.00	28.00%	$ 1,044.00	N/A
Cisco	Meraki	MR52	MR52- HW	Wireless Access Point	$ 1,399.00	28.00%	$ 1,008.00	N/A
Cisco	Meraki	MR53	MR53- HW	Wireless Access Point	$ 1,699.00	28.00%	$ 1,224.00	N/A
Cisco	Meraki	MR53	MR53- HW	Wireless Access Point	$ 1,699.00	28.00%	$ 1,224.00	N/A
Cisco	Meraki	MR55	MR55- HW	Wireless Access Point	$ 1,849.00	28.00%	$ 1,332.00	N/A
Cisco	Meraki	MR42	MR42- HW	Wireless Access Point	$ 1,099.00	28.00%	$ 792.00	N/A
Cisco	Meraki	MR52	MR52- HW	Wireless Access Point	$ 1,399.00	28.00%	$ 1,008.00	N/A
Cisco	Meraki	MR84	MR84- HW	Wireless Access Point	$ 2,399.00	28.00%	$ 1,728.00	N/A
Cisco	Meraki	MS120-24	MS120- 24- HW	Managed Switch	$ 1,620.00	34.00%	$ 1,069.00	N/A
Cisco	Meraki	MS120- 24P	MS120- 24P- HW	Managed Switch	$ 2,515.00	34.00%	$ 1,660.00	N/A
Cisco	Meraki	MS120-48	MS120- 48- HW	Managed Switch	$ 2,900.00	11.00%	$ 2,574.00	N/A
Cisco	Meraki	MS120 48FP	MS120- 48FP- HW	Managed Switch	$ 4,635.00	34.00%	$ 3,060.00	N/A
Cisco	Meraki	MS120- 48LP	MS120- 48LP- HW	Managed Switch	$ 3,925.00	34.00%	$ 2,591.00	N/A
Cisco	Meraki	MS120-8	MS120- 8-HW	Managed Switch	$ 680.00	34.00%	$ 449.00	N/A
Cisco	Meraki	MS120- 8FP	MS120- 8FP- HW	Managed Switch	$ 1,150.00	34.00%	$ 759.00	N/A
Cisco	Meraki	MS210-24	MS210- 24- HW	Managed Switch	$ 2,985.00	34.00%	$ 1,970.00	N/A
Cisco	Meraki	MS210- 24P	MS210- 24P- HW	Managed Switch	$ 3,665.00	34.00%	$ 2,419.00	N/A
Cisco	Meraki	MS210-48	MS210- 48- HW	Managed Switch	$ 4,520.00	34.00%	$ 2,983.00	N/A
Cisco	Meraki	MS210- 48FP	MS210- 48FP- HW	Managed Switch	$ 6,570.00	34.00%	$ 4,336.00	N/A
Cisco	Meraki	LIC- MS225- 24- 1YR	MS225- 24 1YR	Managed Switch License	$ 250.00	34.00%	$ 165.00	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Cisco	Meraki	LIC- MS225- 24- 3YR	MS225- 24 3YR	Managed Switch License	$ 460.00	34.00%	$ 303.00	N/A
Cisco	Meraki	LIC- MS225- 24- 5YR	MS225- 24 5YR	Managed Switch License	$ 710.00	34.00%	$ 468.00	N/A
Cisco	Meraki	MS225-24	MS225- 24- HW	Managed Switch	$ 4,180.00	34.00%	$ 2,758.00	N/A
Cisco	Meraki	MS225- 24P	MS225- 24P- HW	Managed Switch	$ 4,865.00	34.00%	$ 3,210.00	N/A
Cisco	Meraki	MS225- 48FP	MS225- 48FP- HW	Managed Switch	$ 7,770.00	51.00%	$ 3,775.00	N/A
Cisco	Meraki	MS225- 48FLP	MS225- 48LP- HW	Managed Switch	$ 6,915.00	34.00%	$ 4,564.00	N/A
Cisco	Meraki	MS250-24	MS250- 24- HW	Managed Switch	$ 5,975.00	34.00%	$ 3,943.00	N/A
Cisco	Meraki	MS250-48	MS250- 48- HW	Managed Switch	$ 8,365.00	34.00%	$ 5,520.00	N/A
Cisco	Meraki	MS250- 48FP	MS250- 48FP- HW	Managed Switch	$ 10,420.00	34.00%	$ 6,877.00	N/A
Cisco	Meraki	MS350-24	MS350- 24- HW	Managed Switch	$ 5,675.00	13.00%	$ 4,946.00	N/A
Cisco	Meraki	MS350- 24P	MS350- 24P- HW	Managed Switch	$ 6,455.00	34.00%	$ 4,260.00	N/A
Cisco	Meraki	MS350- 24X	MS350- 24X- HW	Managed Switch	$ 7,495.00	34.00%	$ 4,946.00	N/A
Cisco	Meraki	MS350-48	MS350- 48- HW	Managed Switch	$ 9,195.00	34.00%	$ 6,068.00	N/A
Cisco	Meraki	MS350- 48FP	MS350- 48FP- HW	Managed Switch	$ 11,635.00	34.00%	$ 7,679.00	N/A
Cisco	Meraki	MS425-16	MS425- 16- HW	Managed Switch	$ 14,000.00	34.00%	$ 9,240.00	N/A
Cisco	Meraki	MS425-32	MS425- 32- HW	Managed Switch	$ 22,000.00	34.00%	$14,520.0 0	N/A
Cisco	Meraki	MX100	MX100- HW	Premise Firewall	$ 4,995.00	34.00%	$ 3,296.70	N/A
Cisco	Meraki	MX250	MX250- HW	Premise Firewall	$ 9,995.00	34.00%	$ 6,596.70	N/A
Cisco	Meraki	MX400	MX400- HW	Premise Firewall	$ 15,995.00	34.00%	$10,556.7 0	N/A
Cisco	Meraki	MX450	MX450- HW	Premise Firewall	$ 19,995.00	34.00%	$13,196.7 0	N/A
Cisco	Meraki	MX67	MX67- HW	Premise Firewall	$ 695.00	34.00%	$ 458.70	N/A
Cisco	Meraki	MX67C	MX67C- HW	Premise Firewall	$ 1,295.00	34.00%	$ 854.70	N/A
Cisco	Meraki	MX67W	MX67 W- HW	Premise Firewall	$ 995.00	34.00%	$ 656.70	N/A
Cisco	Meraki	MX67W	MX67 W- HW	Premise Firewall	$ 995.00	34.00%	$ 656.70	N/A
Cisco	Meraki	MX68CW	MX68C W-HW	Premise Firewall	$ 1,795.00	34.00%	$ 1,184.70	N/A
Cisco	Meraki	MX68W	MX68 W- HW	Premise Firewall	$ 1,295.00	34.00%	$ 854.70	N/A
Cisco	Meraki	MX84	MX84- HW	Premise Firewall	$ 1,995.00	34.00%	$ 1,316.70	N/A
Cisco	NIM	NIM/1CE1 T1	NIM- 1CE1T1- PRI	Card	$ 2,400.00	62.00%	$ 924.00	N/A
Cisco	NIM	NIM/PRI	NIM- 1CE1T1- PRI=+ PVDM 4- 64	Card	$ 6,572.00	63.00%	$ 2,426.50	N/A
Cisco	NIM	NIM/T1	NIM- 1MFT- T1/E1=	Card	$ 1,505.00	63.00%	$ 550.50	N/A
Cisco	NIM	NIM/2CE1 T1	NIM- 2CE1T1- PRI	Card	$ 4,000.00	62.00%	$ 1,540.00	N/A
Cisco	NIM	NIM/2PRI	NIM- 2CE1T1- PRI=+ PVDM 4- 64	Card	$ 8,172.00	63.00%	$ 3,045.50	N/A
Cisco	NIM	NIM/2GE	NIM- 2GE- CU- SFP=	Card	$ 2,155.00	63.00%	$ 793.00	N/A
Cisco	NIM	NIM/1MF T	NIM- 2MFT- T1/E1=	Card	$ 2,305.00	63.00%	$ 847.00	N/A
Cisco	NIM	NIM/ATT- 4G	NIM- 4G- LTE-NA	Card	$ 1,450.00	58.00%	$ 614.00	N/A
Cisco	NIM	NIM/ATT- 4G	NIM- 4G- LTE-NA	Card	$ 1,450.00	66.00%	$ 491.00	N/A
Cisco	NIM	NIM/4T1	NIM- 4MFT- T1/E1	Card	$ 4,400.00	62.00%	$ 1,694.00	N/A
Cisco	NIM	NIM/8SW	NIM- ES2-8- P=	Card	$ 1,155.00	64.00%	$ 419.50	N/A
Cisco	NIM	4k LTE NIM	NIM- LTEA- EA	Card	$ 1,475.00	61.00%	$ 568.00	N/A
Zyxel	Modem	P660-HN	P- 660HN	Broadband Repairs	$ 89.00	33.00%	$ 60.00	N/A
Cisco	Module	MOD 32C	PVDM 4- 32	Card	$ 1,700.00	62.00%	$ 654.50	N/A
Cisco	Module	MOD 64C	PVDM 4- 64	Card	$ 3,400.00	56.00%	$ 1,505.35	N/A
Cisco	ISR	3900 PWR	PWR- 3900- AC=	Power ADS	$ 855.65	72.00%	$ 237.00	N/A
Cisco	ISR	4220 PWR	PWR- 4220- AC=	Power ADS	$ 310.00	61.00%	$ 120.00	N/A
Cisco	ISR	4320 PWR	PWR- 4320- AC=	Power ADS	$ 322.00	61.00%	$ 124.00	N/A
Cisco	ISR	4451 PWR	PWR- 4450- AC/2	Power ADS	$ 800.00	62.00%	$ 308.00	N/A
Cisco	ISR	4450 PWR	PWR- 4450- AC=	Power ADS	$ 1,312.00	61.00%	$ 506.00	N/A
Cisco	CTLS	350W	C3KX- PWR- 350WAC/ 2	Power ADS	$ 575.00	70.00%	$ 173.25	N/A
Cisco	SFP	ADD ON T	SFP- 10GLR- 31	Accessory	$ 3,995.00	99.00%	$ 36.00	N/A
Cisco	SFP	ADD ON U	SFP- 10GSR- 85	Accessory	$ 995.00	98.00%	$ 17.00	N/A
Cisco	ISR	1GCopper SFP	SFP- GB- GE-T	Card	$ 450.00	95.00%	$ 22.00	N/A
Cisco	SFP	ADD ON M	SFP1G- LX-31	Card	$ 995.00	99.00%	$ 7.00	N/A
Cisco	SFP	ADD ON L	SFP1G- SX-85	Card	$ 500.00	99.00%	$ 6.00	N/A
Cisco	ISR	4350AppX LIC	SL- 4350- APP- K9=	Router License	$ 2,300.00	61.00%	$ 886.00	N/A
Cisco	ISR	4400AppX LIC	SL-44- APP- K9=	Router License	$ 3,600.00	62.00%	$ 1,386.00	N/A
Cisco	IOS	IOS IP	SL-44- IPB-K9	Router License	$ 4,000.00	62.00%	$ 1,528.42	N/A
Cisco	ISR	4400 SEC LIC	SL-44- SEC- K9=	Router License	$ 4,600.00	62.00%	$ 1,771.00	N/A
Cisco	IOS	IOS UC	SL-44- UC-K9	Router License	$ 2,000.00	62.00%	$ 770.00	N/A
Cisco	HWIC	ADD ON S	SM-X- 1T3/E3=	Card	$ 11,242.04	61.00%	$ 4,329.00	N/A
Cisco	VIC	4FXO	VIC2- 4FXO=	Card	$ 1,275.12	70.00%	$ 385.00	N/A
Bogen	MWT	WMT1A	WMT1 A	Pager	$ 50.00	20.00%	$ 40.00	N/A
Cisco	CTLS	2960.24P	WS- C2960 X- 24PS-L	Switch	$ 3,354.75	61.00%	$ 1,292.00	N/A
Cisco	CTLS	2960.24	WS- C2960 X- 24TS-L	Switch	$ 2,630.25	61.00%	$ 1,013.00	N/A
Cisco	CTLS	2960.48P	WS- C2960 X- 48FPS- L	Switch	$ 7,192.00	61.00%	$ 2,770.00	N/A
Cisco	CTLS	2960.48P48LPD-L	WS- C2960 X- 48LPD- L	Switch	$ 7,623.00	61.00%	$ 2,935.00	N/A
Cisco	CTLS	2960.48P48LPS-L	WS- C2960 X- 48LPS- L	Switch	$ 6,105.75	61.00%	$ 2,351.00	N/A
Cisco	CTLS	2960.48	WS- C2960 X- 48TS-L	Switch	$ 4,360.00	63.00%	$ 1,615.08	N/A
Cisco	CTLS	3650.24P	WS- C3650- 24TS-E	Switch	$ 8,255.00	64.00%	$ 3,003.00	N/A
Cisco	CTLS	3650.24	WS- C3650- 24TS-S	Switch	$ 4,600.00	64.00%	$ 1,655.50	N/A
Cisco	CTLS	3650.48P	WS- C3650- 48TS-E	Switch	$ 152,000.00	96.00%	$ 5,736.50	N/A
Cisco	CTLS	3650.48	WS- C3650- 48TS-S	Switch	$ 8,060.00	62.00%	$ 3,041.50	N/A
Cisco	CTLS	3750.24P	WS- C3750 X- 24P- S	Switch	$ 8,400.00	62.00%	$ 3,234.00	N/A
Cisco	CTLS	3750.48P	WS- C3750 X- 48PF-S	Switch	$ 16,100.00	62.00%	$ 6,198.50	N/A
Cisco	Meraki	Z1	Z1-HW- US	Teleworker Gateway	$ 395.00	34.00%	$ 260.00	N/A
Cisco	Meraki	Z3C	Z3C- HW- NA	Teleworker Gateway	$ 845.00	34.00%	$ 557.70	N/A
Ready Fleet	(exp., 8301)	LMU 3030	LMU 3030	LMU 3030OBDII Port Plug in device for Ready Fleet	$ 132.00	17.00%	$ 110.00	N/A
Ready Fleet	(exp., 8301)	LMU 2630	LMU 2630	LMU 2630OBD II Port Plug in device for Ready Fleet	$ 180.00	17.00%	$ 150.00	N/A
Ready Fleet	(exp., 8301)	LMU 3640Heavy	LMU 3640Heavy	LMU 3640Heavy duty OB II Port Plug in Device	$ 336.00	17.00%	$ 280.00	N/A
Ready Fleet	(exp., 8301)	LMU 3640Medium	LMU 3640Mediu m	LMU 3640Medium duty OB II Port Plug in Device	$ 336.00	17.00%	$ 280.00	N/A
Ready Fleet	(exp., 8301)	LMU 4230	LMU 4230	LMU 4230Heavy Duty	$ 378.00	17.00%	$ 315.00	N/A
Ready Fleet	(exp., 8301)	Beacon	Beacon	Beacon that plugs into cigarette lighter	$ 60.00	17.00%	$ 50.00	N/A
Ready Fleet	(exp., 8301)	Granite Ready Fleet Monthly Service	-	Monthly service charge for Ready Fleet Service	$ 25.00	20.00%	$ 19.99	N/A
Ready Fleet	(exp., 8301)	Granite Ready Fleet Monthly Service- Assest	-	Monthly service charge for Ready Fleet Asset Tracking Service	$ 25.00	20.00%	$ 19.99	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
CradlePoint	CradlePoint	NetCloud Branch Essentials Package with AER2200- 600M, 1-yr	BA1- 2200600 M- NNN	1-yr NetCloud Branch Essentials Plan and AER2200 router with WiFi (600Mbps modem), North America	$ 1,189.00	12.00%	$ 1,046.32	N/A
CradlePoint	AER 2200	NetCloud Branch Essentials Package with AER2200- 600M, 3-yr	BA3- 2200600 M- NNN	3-yr NetCloud Branch Essentials Plan and AER2200route r with WiFi (600Mbps modem), North America	$ 1,469.00	12.00%	$ 1,292.72	N/A
CradlePoint	AER 2200	NetCloud Branch Essentials Package with AER2200- 600M, 5-yr	BA5- 2200600 M- NNN	5-yr NetCloud Branch Essentials Plan and AER2200 router with WiFi (600Mbps modem), North America	$ 1,779.00	12.00%	$ 1,565.52	N/A
CradlePoint	AER 2200	NetCloud Branch Essentials Package with AER2200- 1200M, 1-yr	BA1- 22001200-NNN	1-yr NetCloud Branch Essentials Plan and AER2200 router with WiFi (1200Mbps modem), North America	$ 1,569.00	12.00%	$ 1,380.72	N/A
CradlePoint	AER 2200	NetCloud Branch Essentials Package with AER2200- 1200M, 3-yr	BA3- 22001200-NNN	3-yr NetCloud Branch Essentials Plan and AER2200 router with WiFi (1200Mbps modem), North America	$ 1,839.00	12.00%	$ 1,618.32	N/A
CradlePoint	AER 2200	NetCloud Branch Essentials Package with AER2200- 1200M, 5-yr	BA5- 22001200- NNN	5-yr NetCloud Branch Essentials Plan and AER2200route r with WiFi (1200Mbps modem), North America	$ 2,129.00	12.00%	$ 1,873.52	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER2200- 1200M-B,1-yr	BA1- 2200120 B- NNN	1-yr NetCloud Branch Essentials Plan with AER2200 router with WiFi (1200Mbps modem), North America	$ 1,569.00	12.00%	$ 1,380.72	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER2200- 1200M-B,3-yr	BA3- 2200120 B- NNN	3-yr NetCloud Branch Essentials Plan with AER2200 router with WiFi (1200Mbps modem), North America	$ 1,839.00	12.00%	$ 1,618.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER2200- 1200M-B,5-yr	BA5- 2200120 B- NNN	5-yr NetCloud Branch Essentials Plan with AER2200 router with WiFi (1200Mbps modem), North America	$ 2,129.00	12.00%	$ 1,873.52	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1600L P6, 1-yr	BA1- 1600LP6I- NNN	1-yr NetCloud Branch Essentials Plan and AER1600route r with WiFi (integrated LP6modem, no embedded modem), North America	$ 889.00	12.00%	$ 782.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1600L P6, 3-yr	BA3- 1600LP6I-NNN	3-yr NetCloud Branch Essentials Plan and AER1600 router with WiFi (integrated LP6modem, no embedded modem), North America	$ 1,139.00	12.00%	$ 1,002.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1600L P6, 5-yr	BA5- 1600LP6I-NNN	5-yr NetCloud Branch Essentials Plan and AER1600 router with WiFi (integrated LP6modem, no embedded modem), North America	$ 1,399.00	12.00%	$ 1,231.12	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1600L P4, 1-yr	BA1- 1600LP4-NNN	1-yr NetCloud Branch Essentials Plan and AER1600 router with WiFi (LP4modem), North America	$ 789.00	12.00%	$ 694.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1600L P4, 3-yr	BA3- 1600LP4-NNN	3-yr NetCloud Branch Essentials Plan and AER1600route r with WiFi (LP4modem), North America	$ 1,039.00	12.00%	$ 914.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1600L P4, 5-yr	BA5- 1600LP4-NNN	5-yr NetCloud Branch Essentials Plan and AER1600 router with WiFi (LP4modem), North America	$ 1,299.00	12.00%	$ 1,143.12	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1600,1-yr	BA1- 1600N M- 0NN	1-yr NetCloud Branch Essentials Plan and AER1600 router with WiFi (no modem), North America	$ 589.00	12.00%	$ 518.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1600,3-yr	BA3- 1600N M- 0NN	3-yr NetCloud Branch Essentials Plan and AER1600 router with WiFi (no modem), North America	$ 839.00	12.00%	$ 738.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1600,5-yr	BA5- 1600N M- 0NN	5-yr NetCloud Branch Essentials Plan and AER1600 router with WiFi (no modem), North America	$ 1,099.00	12.00%	$ 967.12	N/A

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CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1650L P6, 1-yr	BA1- 1650LP6I-N0N	1-yr NetCloud Branch Essentials Plan and AER1650route r no WiFi (integrated LP6modem, no embedded modem), North America	$ 789.00	12.00%	$ 694.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1650L P6, 3-yr	BA3- 1650LP6I-N0N	3-yr NetCloud Branch Essentials Plan and AER1650 router no WiFi (integrated LP6 modem, no embedded modem), North America	$ 1,039.00	12.00%	$ 914.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1650L P6, 5-yr	BA5- 1650LP6I-N0N	5-yr NetCloud Branch Essentials Plan and AER1650 router no WiFi (integrated LP6modem, no embedded modem), North America	$ 1,299.00	12.00%	$ 1,143.12	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1650L P4, 1-yr	BA1- 1650LP4-N0N	1-yr NetCloud Branch Essentials Plan and AER1650 router no WiFi (LP4modem), North America	$ 689.00	12.00%	$ 606.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1650L P4, 3-yr	BA3- 1650LP4-N0N	3-yr NetCloud Branch Essentials Plan and AER1650route r no WiFi (LP4modem), North America	$ 939.00	12.00%	$ 826.32	N/A
CradlePoint	AER1600	NetCloud Branch Essentials Package with AER1650L P4, 5-yr	BA5- 1650LP4-N0N	5-yr NetCloud Branch Essentials Plan and AER1650 router no WiFi (LP4 modem), North America	$ 1,199.00	12.00%	$ 1,055.12	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Essentials Package with AER1650,1-yr	BA1- 1650N M- 00N	1-yr NetCloud Branch Essentials Plan and AER1650 router no WiFi (no modem), North America	$ 489.00	12.00%	$ 430.32	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Essentials Package with AER1650,3-yr	BA3- 1650N M- 00N	3-yr NetCloud Branch Essentials Plan and AER1650 router no WiFi (no modem), North America	$ 739.00	12.00%	$ 650.32	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Essentials Package with AER1650,5-yr	BA5- 1650N M- 00N	5-yr NetCloud Branch Essentials Plan and AER1650 router no WiFi (no modem), North America	$ 999.00	12.00%	$ 879.12	N/A
CradlePoint	Net Cloud Manager	Renewal NetCloud Branch Essentials Plan, 1-yr	BA1- NCESS- R	1-yr Renewal NetCloud Branch Essentials Plan	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	Net Cloud Manager	Renewal NetCloud Branch Essentials Plan, 3-yr	BA3- NCESS- R	3-yr Renewal NetCloud Branch Essentials Plan	$ 540.00	12.00%	$ 475.20	N/A
CradlePoint	Net Cloud Manager	Renewal NetCloud Branch Essentials Plan, 5-yr	BA5- NCESS- R	5-yr Renewal NetCloud Branch Essentials Plan	$ 900.00	12.00%	$ 792.00	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Advanced Plan, 1-yr	BA1- NCADV	1-yr NetCloud Branch Advanced Plan (requires correspond ing Essentials Plan)	$ 120.00	12.00%	$ 105.60	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Advanced Plan, 3-yr	BA3- NCADV	3-yr NetCloud Branch Advanced Plan (requires correspond ing Essentials Plan)	$ 360.00	12.00%	$ 316.80	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Advanced Plan, 5-yr	BA5- NCADV	5-yr NetCloud Branch Advanced Plan (requires correspond ing Essentials Plan)	$ 600.00	12.00%	$ 528.00	N/A
CradlePoint	Net Cloud Manager	Renewal NetCloud Branch Advanced Plan, 1-yr	BA1- NCADV- R	1-yr Renewal NetCloud Branch Advanced Plan (requires correspond ing Essentials Plan)	$ 120.00	12.00%	$ 105.60	N/A
CradlePoint	Net Cloud Manager	Renewal NetCloud Branch Advanced Plan, 3-yr	BA3- NCADV- R	3-yr Renewal NetCloud Branch Advanced Plan (requires correspond ing Essentials Plan)	$ 360.00	12.00%	$ 316.80	N/A
CradlePoint	Net Cloud Manager	Renewal NetCloud Branch Advanced Plan, 5-yr	BA5- NCADV- R	5-yr Renewal NetCloud Branch Advanced Plan (requires correspond ing Essentials Plan)	$ 600.00	12.00%	$ 528.00	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Access Point Essentials Package with AP22, 1-yr	BC1- 0A22-0U0	1-yr NetCloud Branch Access Point Essentials Plan and AP22 access point, USA WiFi	$ 369.00	12.00%	$ 324.72	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Access Point Essentials Package with AP22, 3-yr	BC3- 0A22-0U0	3-yr NetCloud Branch Access Point Essentials Plan and AP22 access point, USA WiFi	$ 453.00	12.00%	$ 398.64	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Access Point Essentials Package with AP22, 5-yr	BC5- 0A22-0U0	5-yr NetCloud Branch Access Point Essentials Plan and AP22 access point, USA WiFi	$ 537.00	12.00%	$ 472.56	N/A
CradlePoint	CBA	Renewal NetCloud Branch Access Point Essentials Plan, 1-yr	BC1- NCESS- R	1-yr Renewal NetCloud Branch Access Point Essentials Plan	$ 60.00	12.00%	$ 52.80	N/A
CradlePoint	CBA	Renewal NetCloud Branch Access Point Essentials Plan, 3-yr	BC3- NCESS- R	3-yr Renewal NetCloud Branch Access Point Essentials Plan	$ 180.00	12.00%	$ 158.40	N/A

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CradlePoint	CBA	Renewal NetCloud Branch Access Point Essentials Plan, 5-yr	BC5- NCESS- R	5-yr Renewal NetCloud Branch Access Point Essentials Plan	$ 300.00	12.00%	$ 264.00	N/A
CradlePoint	CBA	NetCloud Branch LTE Adapter Essentials Package with CBA850LP6, 1-yr	BB1- 0850LP6-N0N	1-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (LP6 modem), North America	$ 609.00	12.00%	$ 535.92	N/A
CradlePoint	CBA	NetCloud Branch LTE Adapter Essentials Package with CBA850LP6, 1-yr	BB3- 0850LP6-N0N	3-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (LP6 modem), North America	$ 709.00	12.00%	$ 623.92	N/A
CradlePoint	CBA	NetCloud Branch LTE Adapter Essentials Package with CBA850LP6, 5-yr	BB5- 0850LP6-N0N	5-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (LP6 modem), North America	$ 809.00	12.00%	$ 711.92	N/A
CradlePoint	CBA	NetCloud Branch LTE Adapter Essentials Package with CBA850LP4, 1-yr	BB1- 0850LP4-N0N	1-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850adapte r (LP4modem), North America	$ 479.00	12.00%	$ 421.52	N/A
CradlePoint	CBA	NetCloud Branch LTE Adapter Essentials Package with CBA850LP4, 3-yr	BB3- 0850LP4-N0N	3-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (LP4 modem), North America	$ 569.00	12.00%	$ 500.72	N/A
CradlePoint	CBA	NetCloud Branch LTE Adapter Essentials Package with CBA850LP4, 5-yr	BB5- 0850LP4-N0N	5-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (LP4 modem), North America	$ 649.00	12.00%	$ 571.12	N/A
CradlePoint	CBA	NetCloud Branch LTE Adapter Essentials Package with CBA850-1200M, 1-yr	BB1- 08501200-N0N	1-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (1200Mbps modem), North America	$ 839.00	12.00%	$ 738.32	N/A
CradlePoint	CBA	NetCloud Branch LTE Adapter Essentials Package with CBA850-1200M, 3-yr	BB3- 08501200-N0N	3-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (1200Mbps modem), North America	$ 939.00	12.00%	$ 826.32	N/A
CradlePoint	CBA	NetCloud Branch LTE Adapter Essentials Package with CBA850-1200M, 5-yr	BB5- 08501200- N0N	5-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850adapte r (1200Mbps modem), North America	$ 1,029.00	12.00%	$ 905.52	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch LTE Adapter Essentials Package with CBA850-1200M-B,1-yr	BB1- 0850120 B- N0N	1-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (1200Mbps modem), North America	$ 839.00	12.00%	$ 738.32	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch LTE Adapter Essentials Package with CBA850-1200M-B,3-yr	BB3- 0850120 B- N0N	3-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (1200Mbps modem), North America	$ 939.00	12.00%	$ 826.32	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch LTE Adapter Essentials Package with CBA850-1200M-B,5-yr	BB5- 0850120 B- N0N	5-yr NetCloud Branch LTE Adapter Essentials Plan and CBA850 adapter (1200Mbps modem), North America	$ 1,029.00	12.00%	$ 905.52	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch LTE Adapter Essentials Package with CBA550-150M-D,1-yr	BB1- 0550150 M- N0N	1-yr NetCloud Branch LTE Adapter Essentials Plan and CBA550adapte r (150M-Dmodem), North America	$ 399.00	12.00%	$ 351.12	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch LTE Adapter Essentials Package with CBA550-150M-D,3-yr	BB3- 0550150 M- N0N	3-yr NetCloud Branch LTE Adapter Essentials Plan and CBA550 adapter (150M-Dmodem), North America	$ 489.00	12.00%	$ 430.32	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch LTE Adapter Essentials Package with CBA550-150M-D,5-yr	BB5- 0550150 M- N0N	5-yr NetCloud Branch LTE Adapter Essentials Plan and CBA550 adapter (150M-Dmodem), North America	$ 579.00	12.00%	$ 509.52	N/A
CradlePoint	Net Cloud Manager	Renewal NetCloud Branch LTE Adapter Essentials Plan, 1-yr	BB1- NCESS- R	1-yr Renewal NetCloud Branch LTE Adapter Essentials Plan	$ 60.00	12.00%	$ 52.80	N/A
CradlePoint	Net Cloud Manager	Renewal NetCloud Branch LTE Adapter Essentials Plan, 3-yr	BB3- NCESS- R	3-yr Renewal NetCloud Branch LTE Adapter Essentials Plan	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	Net Cloud Manager	Renewal NetCloud Branch LTE Adapter Essentials Plan, 5-yr	BB5- NCESS- R	5-yr Renewal NetCloud Branch LTE Adapter Essentials Plan	$ 300.00	12.00%	$ 264.00	N/A
CradlePoint	CR4250	NetCloud Branch LTE Adapter Advanced Plan, 1-yr	BB1- NCADV	1-yr NetCloud Branch LTE Adapter Advanced Plan (requires corresponding Essentials Plan)	$ 60.00	12.00%	$ 52.80	N/A
CradlePoint	CR4250	NetCloud Branch LTE Adapter Advanced Plan, 3-yr	BB3- NCADV	3-yr NetCloud Branch LTE Adapter Advanced Plan (requires corresponding Essentials Plan)	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	CR4250	NetCloud Branch LTE Adapter Advanced Plan, 5-yr	BB5- NCADV	5-yr NetCloud Branch LTE Adapter Advanced Plan (requires corresponding Essentials Plan)	$ 300.00	12.00%	$ 264.00	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
CradlePoint	CR4250	Renewal NetCloud Branch LTE Adapter Advanced Plan, 1-yr	BB1- NCADV- R	1-yr Renewal NetCloud Branch LTE Adapter Advanced Plan (requires corresponding Essentials Plan)	$ 60.00	12.00%	$ 52.80	N/A
CradlePoint	CR4250	Renewal NetCloud Branch LTE Adapter Advanced Plan, 3-yr	BB3- NCADV- R	3-yr Renewal NetCloud Branch LTE Adapter Advanced Plan (requires corresponding Essentials Plan)	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	CR4250	Renewal NetCloud Branch LTE Adapter Advanced Plan, 5-yr	BB5- NCADV- R	5-yr Renewal NetCloud Branch LTE Adapter Advanced Plan (requires corresponding Essentials Plan)	$ 300.00	12.00%	$ 264.00	N/A
CradlePoint	Net Cloud Manager	NetCloud Branch Performance Essentials Package with CR4250 POE, 1-yr	BD1- 425P-00N	1-yr NetCloud Branch Performance Essentials Plan and CR4250 router with POE, North America	$ 1,998.00	12.00%	$ 1,758.24	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Essentials Package with CR4250 POE, 3-yr	BD3- 425P-00N	3-yr NetCloud Branch Performance Essentials Plan and CR4250 router with POE, North America	$ 2,628.00	12.00%	$ 2,312.64	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Essentials Package with CR4250 POE, 5-yr	BD5- 425P-00N	5-yr NetCloud Branch Performance Essentials Plan and CR4250 router with POE, North America	$ 3,258.00	12.00%	$ 2,867.04	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Essentials Package with CR4250,1-yr	BD1- 4250-00N	1-yr NetCloud Branch Performance Essentials Plan and CR4250router, North America	$ 1,899.00	12.00%	$ 1,671.12	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Essentials Package with CR4250, 3-yr	BD3- 4250-00N	3-yr NetCloud Branch Performance Essentials Plan and CR4250 router, North America	$ 2,529.00	12.00%	$ 2,225.52	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Essentials Package with CR4250, 5-yr	BD5- 4250-00N	5-yr NetCloud Branch Performance Essentials Plan and CR4250 router, North America	$ 3,159.00	12.00%	$ 2,779.92	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Complete Package with CR4250-1200M-B POE, 1-yr	BD1- 425P120 B-00N	1-yr NetCloud Branch Performance Essentials+Advanced Plans, CR4250 router with POE, and 1200Mbps Captive Modem, North America	$ 2,999.00	12.00%	$ 2,639.12	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Complete Package with CR4250-1200M-B POE, 3-yr	BD3- 425P120 B-00N	3-yr NetCloud Branch Performance Essentials+Advanced Plans, CR4250 router with POE, and 1200Mbps Captive Modem, North America	$ 4,299.00	12.00%	$ 3,783.12	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Complete Package with CR4250-1200M-B POE, 5-yr	BD5- 425P120 B-00N	5-yr NetCloud Branch Performance Essentials+Advanced Plans, CR4250router with POE, and 1200 Mbps Captive Modem, North America	$ 5,499.00	12.00%	$ 4,839.12	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch Performance Essentials Plan, 1-yr	BD1- NCESS- R	1-yr Renewal NetCloud Branch Performance Essentials Plan	$ 630.00	12.00%	$ 554.40	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch Performance Essentials Plan, 3-yr	BD3- NCESS- R	3-yr Renewal NetCloud Branch Performance Essentials Plan	$ 1,890.00	12.00%	$ 1,663.20	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch Performance Essentials Plan, 5-yr	BD5- NCESS- R	5-yr Renewal NetCloud Branch Performance Essentials Plan	$ 3,150.00	12.00%	$ 2,772.00	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Advanced Plan, 1-yr	BD1- NCADV	1-yr NetCloud Branch Performance Advanced Plan (requires corresponding Essentials Plan)	$ 360.00	12.00%	$ 316.80	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Advanced Plan, 3-yr	BD3- NCADV	3-yr NetCloud Branch Performance Advanced Plan (requires corresponding Essentials Plan)	$ 1,080.00	12.00%	$ 950.40	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Performance Advanced Plan, 5-yr	BD5- NCADV	5-yr NetCloud Branch Performance Advanced Plan (requires corresponding Essentials Plan)	$ 1,800.00	12.00%	$ 1,584.00	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch Performance Advanced Plan, 1-yr	BD1- NCADV- R	1-yr Renewal NetCloud Branch Performance Advanced Plan (requires corresponding Essentials Plan)	$ 360.00	12.00%	$ 316.80	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch Performance Advanced Plan, 3-yr	BD3- NCADV- R	3-yr Renewal NetCloud Branch Performance Advanced Plan (requires corresponding Essentials Plan)	$ 1,080.00	12.00%	$ 950.40	N/A

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CradlePoint	(exp., 8301)	Renewal NetCloud Branch Performance Advanced Plan, 5-yr	BD5- NCADV- R	5-yr Renewal NetCloud Branch Performance Advanced Plan (requires corresponding Essentials Plan)	$ 1,800.00	12.00%	$ 1,584.00	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch Performance Complete, 1-yr	BD1- NCEA- R	1-yr Renewal NetCloud Branch Performance Essentials and Advanced Plans	$ 990.00	12.00%	$ 871.20	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch Performance Complete, 3-yr	BD3- NCEA- R	3-yr Renewal NetCloud Branch Performance Essentials and Advanced Plans	$ 2,610.00	12.00%	$ 2,296.80	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch Performance Complete, 5-yr	BD5- NCEA- R	5-yr Renewal NetCloud Branch Performance Essentials and Advanced Plans	$ 4,230.00	12.00%	$ 3,722.40	N/A
CradlePoint	(exp., 8301)	NetCloud Essentials Package for Cradlepoi nt Virtual Router, 1- yr	VA1- CVRES S	1-yr NetCloud Essentials Plan for Cradlepoint Virtual Router	$ 1,599.00	12.00%	$ 1,407.12	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Essentials Package for Cradlepoi nt Virtual Router, 1- yr	VA1- CVRES S-R	1-yr Renewal NetCloud Essentials Plan for Cradlepoint Virtual Router	$ 1,599.00	12.00%	$ 1,407.12	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR1700- 600M, 1-yr	MA1- 1700600 M- NNA	1-yr NetCloud Mobile Essentials Plan and IBR1700router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,369.00	12.00%	$ 1,204.72	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR1700- 600M, 3-yr	MA3- 1700600 M- NNA	3-yr NetCloud Mobile Essentials Plan and IBR1700 router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,639.00	12.00%	$ 1,442.32	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR1700- 600M, 5-yr	MA5- 1700600 M- NNA	5-yr NetCloud Mobile Essentials Plan and IBR1700 router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,939.00	12.00%	$ 1,706.32	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR1700- 1200M, 1-yr	MA1- 17001200- NNA	1-yr NetCloud Mobile Essentials Plan and IBR1700router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 1,609.00	12.00%	$ 1,415.92	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR1700- 1200M, 3-yr	MA3- 17001200-NNA	3-yr NetCloud Mobile Essentials Plan and IBR1700 router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 1,869.00	12.00%	$ 1,644.72	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR1700- 1200M, 5-yr	MA5- 17001200-NNA	5-yr NetCloud Mobile Essentials Plan and IBR1700 router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 2,159.00	12.00%	$ 1,899.92	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR1700- 1200M-B,1-yr	MA1- 1700120 B- NNA	1-yr NetCloud Mobile Essentials Plan and IBR1700router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 1,609.00	12.00%	$ 1,415.92	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR1700- 1200M-B,3-yr	MA3- 1700120 B- NNA	3-yr NetCloud Mobile Essentials Plan and IBR1700 router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 1,869.00	12.00%	$ 1,644.72	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR1700- 1200M-B,5-yr	MA5- 1700120 B- NNA	5-yr NetCloud Mobile Essentials Plan and IBR1700 router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 2,159.00	12.00%	$ 1,899.92	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900- 600M-NPS,1-yr	MA1- 0900600 M- NNA	1-yr NetCloud Mobile Essentials Plan and IBR900router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 869.00	12.00%	$ 764.72	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900- 600M-NPS,3-yr	MA3- 0900600 M- NNA	3-yr NetCloud Mobile Essentials Plan and IBR900 router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,119.00	12.00%	$ 984.72	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900- 600M-NPS,5-yr	MA5- 0900600 M- NNA	5-yr NetCloud Mobile Essentials Plan and IBR900 router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,379.00	12.00%	$ 1,213.52	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900- 1200M-NPS, 1-yr	MA1- 09001200- NNA	1-yr NetCloud Mobile Essentials Plan and IBR900router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 999.00	12.00%	$ 879.12	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900- 1200M-NPS, 3-yr	MA3- 09001200-NNA	3-yr NetCloud Mobile Essentials Plan and IBR900 router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 1,248.00	12.00%	$ 1,098.24	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900- 1200M-NPS, 5-yr	MA5- 09001200-NNA	5-yr NetCloud Mobile Essentials Plan and IBR900 router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 1,509.00	12.00%	$ 1,327.92	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900- 1200M-B-NPS, 1-yr	MA1- 0900120 B- NNA	1-yr NetCloud Mobile Essentials Plan and IBR900router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 999.00	12.00%	$ 879.12	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900- 1200M-B-NPS, 3-yr	MA3- 0900120 B- NNA	3-yr NetCloud Mobile Essentials Plan and IBR900 router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 1,248.00	12.00%	$ 1,098.24	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900- 1200M-B-NPS, 5-yr	MA5- 0900120 B- NNA	5-yr NetCloud Mobile Essentials Plan and IBR900 router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 1,509.00	12.00%	$ 1,327.92	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900, 1-yr	MA1- 0900N M-0NA	1-yr NetCloud Mobile Essentials Plan and IBR900router with WiFi (no modem), no AC power supply or antennas, North America	$ 549.00	12.00%	$ 483.12	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900, 3-yr	MA3- 0900N M- 0NA	3-yr NetCloud Mobile Essentials Plan and IBR900 router with WiFi (no modem), no AC power supply or antennas, North America	$ 799.00	12.00%	$ 703.12	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Package with IBR900, 5-yr	MA5- 0900N M- 0NA	5-yr NetCloud Mobile Essentials Plan and IBR900 router with WiFi (no modem), no AC power supply or antennas, North America	$ 1,059.00	12.00%	$ 931.92	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Mobile Essentials Plan, 1-yr	MA1- NCESS- R	1-yr Renewal NetCloud Mobile Essentials Plan	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Mobile Essentials Plan, 3-yr	MA3- NCESS- R	3-yr Renewal NetCloud Mobile Essentials Plan	$ 540.00	12.00%	$ 475.20	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Mobile Essentials Plan, 5-yr	MA5- NCESS- R	5-yr Renewal NetCloud Mobile Essentials Plan	$ 900.00	12.00%	$ 792.00	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Advanced Plan, 1-yr	MA1- NCADV	1-yr NetCloud Mobile Advanced Plan (requires correspond ing Essentials Plan)	$ 120.00	12.00%	$ 105.60	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Advanced Plan, 3-yr	MA3- NCADV	3-yr NetCloud Mobile Advanced Plan (requires correspond ing Essentials Plan)	$ 360.00	12.00%	$ 316.80	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Advanced Plan, 5-yr	MA5- NCADV	5-yr NetCloud Mobile Advanced Plan (requires correspond ing Essentials Plan)	$ 600.00	12.00%	$ 528.00	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Mobile Advanced Plan, 1-yr	MA1- NCADV- R	1-yr Renewal NetCloud Mobile Advanced Plan (requires correspond ing Essentials Plan)	$ 120.00	12.00%	$ 105.60	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Mobile Advanced Plan, 3-yr	MA3- NCADV- R	3-yr Renewal NetCloud Mobile Advanced Plan (requires correspond ing Essentials Plan)	$ 360.00	12.00%	$ 316.80	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Mobile Advanced Plan, 5-yr	MA5- NCADV- R	5-yr Renewal NetCloud Mobile Advanced Plan (requires correspond ing Essentials Plan)	$ 600.00	12.00%	$ 528.00	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Essentials Package with IBR600B- LP4, 1-yr	TA1- 600BL P4-NNN	1-yr NetCloud IoT Essentials Plan and IBR600Brouter with WiFi (LP4modem), North America	$ 479.00	12.00%	$ 421.52	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Essentials Package with IBR600B- LP4, 3-yr	TA3- 600BL P4-NNN	3-yr NetCloud IoT Essentials Plan and IBR600Brouter with WiFi (LP4modem), North America	$ 539.00	12.00%	$ 474.32	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
CradlePoint	(exp., 8301)	NetCloud IoT Essentials Package with IBR600B- LP4, 5-yr	TA5- 600BL P4-NNN	5-yr NetCloud IoT Essentials Plan and IBR600Brouter with WiFi (LP4modem), North America	$ 599.00	12.00%	$ 527.12	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Essentials Package with IBR600C- 150M-D,1-yr	TA1- 600C150 M- NNN	1-yr NetCloud IoT Essentials Plan and IBR600Crouter with WiFi (150Mbps modem), North America	$ 479.00	12.00%	$ 421.52	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Essentials Package with IBR600C- 150M-D,3-yr	TA3- 600C150 M- NNN	3-yr NetCloud IoT Essentials Plan and IBR600Crouter with WiFi (150Mbps modem), North America	$ 539.00	12.00%	$ 474.32	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Essentials Package with IBR600C- 150M-D,5-yr	TA5- 600C150 M- NNN	5-yr NetCloud IoT Essentials Plan and IBR600Crouter with WiFi (150Mbps modem), North America	$ 599.00	12.00%	$ 527.12	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Gateway Essentials Package with IBR200-10M for VZ, 1-yr	TA1- 020010M-VNN	1-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for Verizon	$ 279.00	12.00%	$ 245.52	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Gateway Essentials Package with IBR200-10M for VZ, 3-yr	TA3- 020010M-VNN	3-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for Verizon	$ 339.00	12.00%	$ 298.32	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Gateway Essentials Package with IBR200-10M for VZ, 5-yr	TA5- 020010M- VNN	5-yr NetCloud IoT Gateway Essentials Plan and IBR200router with WiFi (10Mbps modem) for Verizon	$ 399.00	12.00%	$ 351.12	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Gateway Essentials Package with IBR200-10M for AT & GN,1-yr	TA1- 020010M-ANN	1-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for AT&T and Generic	$ 279.00	12.00%	$ 245.52	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Gateway Essentials Package with IBR200-10M for AT & GN,3-yr	TA3- 020010M-ANN	3-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for AT&T and Generic	$ 339.00	12.00%	$ 298.32	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Gateway Essentials Package with IBR200-10M for AT & GN,5-yr	TA5- 020010M-ANN	5-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for AT&T and Generic	$ 399.00	12.00%	$ 351.12	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Gateway Essentials Package with IBR200-10M for SP, 1-yr	TA1- 020010M- SNN	1-yr NetCloud IoT Gateway Essentials Plan and IBR200router with WiFi (10Mbps modem) for Sprint	$ 279.00	12.00%	$ 245.52	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Gateway Essentials Package with IBR200-10M for SP, 3-yr	TA3- 020010M-SNN	3-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for Sprint	$ 339.00	12.00%	$ 298.32	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Gateway Essentials Package with IBR200-10M for SP, 5-yr	TA5- 020010M-SNN	5-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for Sprint	$ 399.00	12.00%	$ 351.12	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Essentials Package with IBR600C- 150M-D,3-yr	TB3- 600C150 M- NNN	3-yr NetCloud IoT Essentials Plan and IBR600Crouter with WiFi (150Mbps modem), North America	$ 509.00	12.00%	$ 447.92	N/A
CradlePoint	Data Plan	NetCloud IoT Essentials Package with IBR600C- 150M-D,5-yr	TB5- 600C150 M- NNN	5-yr NetCloud IoT Essentials Plan and IBR600Crouter with WiFi (150Mbps modem), North America	$ 569.00	12.00%	$ 500.72	N/A
CradlePoint	Data Plan	NetCloud IoT Gateway Essentials Package with IBR200-10M for VZ, 3-yr	TB3- 020010M-VNN	3-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for Verizon	$ 309.00	12.00%	$ 271.92	N/A
CradlePoint	Data Plan	NetCloud IoT Gateway Essentials Package with IBR200-10M for VZ, 5-yr	TB5- 020010M-VNN	5-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for Verizon	$ 369.00	12.00%	$ 324.72	N/A
CradlePoint	Data Plan	NetCloud IoT Gateway Essentials Package with IBR200-10M for AT & GN,3-yr	TB3- 020010M-ANN	3-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for AT&T and Generic	$ 309.00	12.00%	$ 271.92	N/A
CradlePoint	Data Plan	NetCloud IoT Gateway Essentials Package with IBR200-10M for AT & GN,5-yr	TB5- 020010M- ANN	5-yr NetCloud IoT Gateway Essentials Plan and IBR200router with WiFi (10Mbps modem) for AT&T and Generic	$ 369.00	12.00%	$ 324.72	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
CradlePoint	Data Plan	NetCloud IoT Gateway Essentials Package with IBR200-10M for SP, 3-yr	TB3- 020010M-SNN	3-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for Sprint	$ 309.00	12.00%	$ 271.92	N/A
CradlePoint	Data Plan	NetCloud IoT Gateway Essentials Package with IBR200-10M for SP, 5-yr	TB5- 020010M-SNN	5-yr NetCloud IoT Gateway Essentials Plan and IBR200 router with WiFi (10Mbps modem) for Sprint	$ 369.00	12.00%	$ 324.72	N/A
CradlePoint	Data Plan	NetCloud IoT Essentials Package with IBR650B- LP4, 1-yr	TA1- 650BL P4-N0N	1-yr NetCloud IoT Essentials Plan and IBR650Brouter no WiFi (LP4modem), North America	$ 429.00	12.00%	$ 377.52	N/A
CradlePoint	Data Plan	NetCloud IoT Essentials Package with IBR650B- LP4, 3-yr	TA3- 650BL P4- N0N	3-yr NetCloud IoT Essentials Plan and IBR650Brouter no WiFi (LP4modem), North America	$ 489.00	12.00%	$ 430.32	N/A
CradlePoint	Data Plan	NetCloud IoT Essentials Package with IBR650B- LP4, 5-yr	TA5- 650BL P4-N0N	5-yr NetCloud IoT Essentials Plan and IBR650Brouter no WiFi (LP4modem), North America	$ 549.00	12.00%	$ 483.12	N/A
CradlePoint	Data Plan	NetCloud IoT Essentials Package with IBR650C- 150M-D,1-yr	TA1- 650C150 M- N0N	1-yr NetCloud IoT Essentials Plan and IBR650Crouter no WiFi (150Mbps modem), North America	$ 429.00	12.00%	$ 377.52	N/A
CradlePoint	Data Plan	NetCloud IoT Essentials Package with IBR650C- 150M-D,3-yr	TA3- 650C150 M- N0N	3-yr NetCloud IoT Essentials Plan and IBR650Crouter no WiFi (150Mbps modem), North America	$ 489.00	12.00%	$ 430.32	N/A
CradlePoint	Data Plan	NetCloud IoT Essentials Package with IBR650C- 150M-D,5-yr	TA5- 650C150 M- N0N	5-yr NetCloud IoT Essentials Plan and IBR650Crouter no WiFi (150Mbps modem), North America	$ 549.00	12.00%	$ 483.12	N/A
CradlePoint	Smartphone Plan	NetCloud IoT Essentials Package with IBR650C- 150M-D,3-yr	TB3- 650C150 M- N0N	3-yr NetCloud IoT Essentials Plan and IBR650Crouter no WiFi (150Mbps modem), North America	$ 459.00	12.00%	$ 403.92	N/A
CradlePoint	Smartphone Plan	NetCloud IoT Essentials Package with IBR650C- 150M-D,5-yr	TB5- 650C150 M- N0N	5-yr NetCloud IoT Essentials Plan and IBR650Crouter no WiFi (150Mbps modem), North America	$ 519.00	12.00%	$ 456.72	N/A
CradlePoint	Smartphone Plan	Renewal NetCloud IoT Essentials Plan, 1-yr	TA1- NCESS- R	1-yr Renewal NetCloud IoT Essentials Plan	$ 36.00	12.00%	$ 31.68	N/A
CradlePoint	Smartphone Plan	Renewal NetCloud IoT Essentials Plan, 3-yr	TA3- NCESS- R	3-yr Renewal NetCloud IoT Essentials Plan	$ 108.00	12.00%	$ 95.04	N/A
CradlePoint	Smartphone Plan	Renewal NetCloud IoT Essentials Plan, 5-yr	TA5- NCESS- R	5-yr Renewal NetCloud IoT Essentials Plan	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	Smartphone Plan	Renewal NetCloud IoT Essentials Plan, 1-yr	TB1- NCESS- R	1-yr Renewal NetCloud IoT Essentials Plan	$ 72.00	12.00%	$ 63.36	N/A
CradlePoint	Smartphone Plan	Renewal NetCloud IoT Essentials Plan, 3-yr	TB3- NCESS- R	3-yr Renewal NetCloud IoT Essentials Plan	$ 216.00	12.00%	$ 190.08	N/A
CradlePoint	Smartphone Plan	Renewal NetCloud IoT Essentials Plan, 5-yr	TB5- NCESS- R	5-yr Renewal NetCloud IoT Essentials Plan	$ 360.00	12.00%	$ 316.80	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Advanced Plan, 1-yr	TA1- NCADV	1-yr NetCloud IoT Advanced Plan (requires corresponding Essentials Plan)	$ 60.00	12.00%	$ 52.80	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Advanced Plan, 3-yr	TA3- NCADV	3-yr NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Advanced Plan, 5-yr	TA5- NCADV	5-yr NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 300.00	12.00%	$ 264.00	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Advanced Plan, 3-yr	TB3- NCADV	3-yr NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	(exp., 8301)	NetCloud IoT Advanced Plan, 5-yr	TB5- NCADV	5-yr NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 300.00	12.00%	$ 264.00	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud IoT Advanced Plan, 1-yr	TA1- NCADV- R	1-yr Renewal NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 60.00	12.00%	$ 52.80	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud IoT Advanced Plan, 3-yr	TA3- NCADV- R	3-yr Renewal NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud IoT Advanced Plan, 5-yr	TA5- NCADV- R	5-yr Renewal NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 300.00	12.00%	$ 264.00	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
CradlePoint	(exp., 8301)	Renewal NetCloud IoT Advanced Plan, 1-yr	TB1- NCADV- R	1-yr Renewal NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 60.00	12.00%	$ 52.80	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud IoT Advanced Plan, 3-yr	TB3- NCADV- R	3-yr Renewal NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud IoT Advanced Plan, 5-yr	TB5- NCADV- R	5-yr Renewal NetCloud IoT Advanced Plan (requires correspond ing Essentials Plan)	$ 300.00	12.00%	$ 264.00	N/A
CradlePoint	(exp., 8301)	NetCloud Branch FIPSCompl ete Package with FIPS AER2200-600M, 1-yr	BA1- 220F600 M- XFN	1-yr NetCloud Branch FIPSEssentials and Advanced Plans and AER2200FIPSrouter with WiFi (600Mbps modem), North America	$ 1,349.00	12.00%	$ 1,187.12	N/A
CradlePoint	(exp., 8301)	NetCloud Branch FIPSComplete Package with FIPS AER2200-600M, 3-yr	BA3- 220F600 M- XFN	3-yr NetCloud Branch FIPS Essentials and Advanced Plans and AER2200FIPS router with WiFi (600Mbps modem), North America	$ 1,767.00	12.00%	$ 1,554.96	N/A
CradlePoint	(exp., 8301)	NetCloud Branch FIPSComplete Package with FIPS AER2200-600M, 5-yr	BA5- 220F600 M- XFN	5-yr NetCloud Branch FIPS Essentials and Advanced Plans and AER2200 FIPSrouter with WiFi (600Mbps modem), North America	$ 2,189.00	12.00%	$ 1,926.32	N/A
CradlePoint	(exp., 8301)	NetCloud Branch FIPSComplete Package with FIPS AER2200-1200M, 1-yr	BA1- 220F1200-XFN	1-yr NetCloud Branch FIPS Essentials and Advanced Plans and AER2200FIPS router with WiFi (1200Mbps modem), North America	$ 1,679.00	12.00%	$ 1,477.52	N/A
CradlePoint	(exp., 8301)	NetCloud Branch FIPSCompl ete Package with FIPS AER2200-1200M, 3-yr	BA3- 220F1200- XFN	3-yr NetCloud Branch FIPSEssentials and Advanced Plans and AER2200FIPSrouter with WiFi (1200Mbps modem), North America	$ 2,097.00	12.00%	$ 1,845.36	N/A
CradlePoint	(exp., 8301)	NetCloud Branch FIPSComplete Package with FIPS AER2200-1200M, 5-yr	BA5- 220F1200-XFN	5-yr NetCloud Branch FIPS Essentials and Advanced Plans and AER2200FIPS router with WiFi (1200Mbps modem), North America	$ 2,519.00	12.00%	$ 2,216.72	N/A
CradlePoint	(exp., 8301)	NetCloud Branch FIPSComplete Package with FIPS AER2200-1200M-B,1-yr	BA1- 220F120 B- XFN	1-yr NetCloud Branch FIPS Essentials and Advanced Plans and AER2200FIPS router with WiFi (1200Mbps modem), North America	$ 1,679.00	12.00%	$ 1,477.52	N/A
CradlePoint	(exp., 8301)	NetCloud Branch FIPSComplete Package with FIPS AER2200-1200M-B,3-yr	BA3- 220F120 B- XFN	3-yr NetCloud Branch FIPS Essentials and Advanced Plans and AER2200FIPS router with WiFi (1200Mbps modem), North America	$ 2,097.00	12.00%	$ 1,845.36	N/A
CradlePoint	(exp., 8301)	NetCloud Branch FIPSCompl ete Package with FIPS AER2200-1200M-B,5-yr	BA5- 220F120 B- XFN	5-yr NetCloud Branch FIPSEssentials and Advanced Plans and AER2200FIPSrouter with WiFi (1200Mbps modem), North America	$ 2,519.00	12.00%	$ 2,216.72	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch FIPSComplete Plan FIPS, 1-yr	BA1- NCESS F-R	1-yr Renewal NetCloud Branch FIPS Essentials and Advanced Plans, FIP S Only	$ 300.00	12.00%	$ 264.00	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch FIPSComplete Plan FIPS, 3-yr	BA3- NCESS F-R	3-yr Renewal NetCloud Branch FIPS Essentials and Advanced Plans, FIP S Only	$ 900.00	12.00%	$ 792.00	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Branch FIPSComplete Plan FIPS, 5-yr	BA5- NCESS F-R	5-yr Renewal NetCloud Branch FIPS Essentials and Advanced Plans, FIP S Only	$ 1,500.00	12.00%	$ 1,320.00	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSCompl ete Package with FIPS IBR1700- 600M-NPS,1-yr	MA1- 170F600 M- XFA	1-yr NetCloud Mobile FIPSEssentials and Advanced Plans and IBR1700FIPSrouter with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,519.00	12.00%	$ 1,336.72	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR1700- 600M-NPS,3-yr	MA3- 170F600 M- XFA	3-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR1700FIPS router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,937.00	12.00%	$ 1,704.56	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR1700- 600M-NPS,5-yr	MA5- 170F600 M- XFA	5-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR1700FIPS router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 2,359.00	12.00%	$ 2,075.92	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSCompl ete Package with FIPS IBR1700-1200M- NPS, 1-yr	MA1- 170F1200- XFA	1-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR1700FIPSrouter with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 1,749.00	12.00%	$ 1,539.12	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR1700-1200M- NPS, 3-yr	MA3- 170F1200-XFA	3-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR1700FIPS router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 2,167.00	12.00%	$ 1,906.96	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR1700-1200M- NPS, 5-yr	MA5- 170F1200-XFA	5-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR1700FIPS router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 2,589.00	12.00%	$ 2,278.32	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSCompl ete Package with FIPS IBR1700-1200M-B- NPS, 1-yr	MA1- 170F120 B- XFA	1-yr NetCloud Mobile FIPSEssentials and Advanced Plans and IBR1700FIPSrouter with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 1,749.00	12.00%	$ 1,539.12	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR1700-1200M-B- NPS, 3-yr	MA3- 170F120 B- XFA	3-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR1700FIPS router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 2,167.00	12.00%	$ 1,906.96	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR1700-1200M-B- NPS, 5-yr	MA5- 170F120 B- XFA	5-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR1700FIPS router with WiFi (1200Mbps modem), no AC power supply or antennas, North America	$ 2,589.00	12.00%	$ 2,278.32	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSCompl ete Package with FIPS IBR900- 600M-NPS,1-yr	MA1- 900F600 M- XFA	1-yr NetCloud Mobile FIPSEssentials and Advanced Plans and IBR900FIPSrouter with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,089.00	12.00%	$ 958.32	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR900- 600M-NPS,3-yr	MA3- 900F600 M- XFA	3-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR900FIPS router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,507.00	12.00%	$ 1,326.16	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR900- 600M-NPS,5-yr	MA5- 900F600 M- XFA	5-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR900FIPS router with WiFi (600Mbps modem), no AC power supply or antennas, North America	$ 1,929.00	12.00%	$ 1,697.52	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSCompl ete Package with FIPS IBR900- 1200M-NPS, 1-yr	MA1- 900F1200- XFA	1-yr NetCloud Mobile FIPSEssentials and Advanced Plans and IBR900FIPSrouter with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 1,219.00	12.00%	$ 1,072.72	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR900- 1200M-NPS, 3-yr	MA3- 900F1200-XFA	3-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR900FIPS router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 1,637.00	12.00%	$ 1,440.56	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR900- 1200M-NPS, 5-yr	MA5- 900F1200-XFA	5-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR900FIPS router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 2,059.00	12.00%	$ 1,811.92	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSCompl ete Package with FIPS IBR900- 1200M-B- NPS, 1-yr	MA1- 900F120 B- XFA	1-yr NetCloud Mobile FIPSEssentials and Advanced Plans and IBR900FIPSrouter with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 1,219.00	12.00%	$ 1,072.72	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR900- 1200M-B- NPS, 3-yr	MA3- 900F120 B- XFA	3-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR900FIPS router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 1,637.00	12.00%	$ 1,440.56	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile FIPSComplete Package with FIPS IBR900- 1200M-B- NPS, 5-yr	MA5- 900F120 B- XFA	5-yr NetCloud Mobile FIPS Essentials and Advanced Plans and IBR900FIPS router with WiFi (1000Mbps modem), no AC power supply or antennas, North America	$ 2,059.00	12.00%	$ 1,811.92	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Mobile FIPSCompl ete Plan FIPS, 1-yr	MA1- NCESS F-R	1-yr Renewal NetCloud Mobile FIPSEssentials and Advanced Plans, FIP SOnly	$ 300.00	12.00%	$ 264.00	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Mobile FIPSComplete Plan FIPS, 3-yr	MA3- NCESS F-R	3-yr Renewal NetCloud Mobile FIPS Essentials and Advanced Plans, FIPS Only	$ 900.00	12.00%	$ 792.00	N/A
CradlePoint	(exp., 8301)	Renewal NetCloud Mobile FIPSComplete Plan FIPS, 5-yr	MA5- NCESS F-R	5-yr Renewal NetCloud Mobile FIPS Essentials and Advanced Plans, FIP S Only	$ 1,500.00	12.00%	$ 1,320.00	N/A
CradlePoint	(exp., 8301)	NetCloud Client + support 1- yr	NCE- CLNPR M- CCNCE- 1YR	1-yr NetCloud Client + support	$ 36.00	12.00%	$ 31.68	N/A
CradlePoint	(exp., 8301)	NetCloud Client + support 3- yr	NCE- CLNPR M- CCNCE- 3YR	3-yr NetCloud Client + support	$ 90.00	12.00%	$ 79.20	N/A
CradlePoint	(exp., 8301)	NetCloud Client + support 5- yr	NCE- CLNPR M- CCNCE- 5YR	5-yr NetCloud Client + support	$ 150.00	12.00%	$ 132.00	N/A
CradlePoint	(exp., 8301)	NetCloud Client + support 1- yr Renewal	NCE- CLNPR M- CCNCE- R1	1-yr renewal for NetCloud Client + support	$ 36.00	12.00%	$ 31.68	N/A
CradlePoint	(exp., 8301)	NetCloud Client + support 3- yr Renewal	NCE- CLNPR M- CCNCE- R3	3-yr renewal NetCloud Client + support	$ 90.00	12.00%	$ 79.20	N/A
CradlePoint	(exp., 8301)	NetCloud Client + support 5- yr Renewal	NCE- CLNPR M- CCNCE- R5	5-yr renewal NetCloud Client + support	$ 150.00	12.00%	$ 132.00	N/A
CradlePoint	(exp., 8301)	Zscaler Internet Security 1- yr	ZSCL- 1YR	1-yr subscriptio n per router for Zscaler Internet Security	$ 240.00	12.00%	$ 211.20	N/A
CradlePoint	(exp., 8301)	Zscaler Internet Security 3- yr	ZSCL- 3YR	3-yr subscriptio n per router for Zscaler Internet Security	$ 720.00	12.00%	$ 633.60	N/A
CradlePoint	(exp., 8301)	Zscaler Internet Security 1- yr Renewal	ZSCL- R1	1-yr subscriptio n renewal for Zscaler Internet Security	$ 240.00	12.00%	$ 211.20	N/A
CradlePoint	(exp., 8301)	Zscaler Internet Security 3- yr Renewal	ZSCL- R3	3-yr subscriptio n renewal per router for Zscaler Internet Security	$ 720.00	12.00%	$ 633.60	N/A
CradlePoint	(exp., 8301)	NetCloud License Load	NC- LOAD	Factory Load NetCloud License file	$ 32.00	12.00%	$ 28.16	N/A
CradlePoint	(exp., 8301)	Custom Configuration	Cust- Config- 001	Per unit charge for custom shipment configurations (cable swaps, FW loads, etc)	$ 6.00	12.00%	$ 5.28	N/A
CradlePoint	(exp., 8301)	Custom Configuration	Cust- Config- 002	Per unit charge for custom shipment configuratio ns (Dual SIM Insertion, Activation Verification, Adding Devices to Group In NCM via Collaborati on)	$ 25.00	12.00%	$ 22.00	N/A
CradlePoint	(exp., 8301)	Modem	MC400 L P4	Cat 4 LTEmodem (for AERseries, ARC CBA850,and COR series products with dock)	$ 279.99	12.00%	$ 246.39	N/A
CradlePoint	(exp., 8301)	Modem	MC400 L P6	LTEAdvanced (Cat6) modem (for AER1600/1 650, 2100, AER3100/3 150, CBA850, and COR series products with dock)	$ 449.99	12.00%	$ 395.99	N/A
CradlePoint	(exp., 8301)	Modem	MC400- 600M- C- AT	LTEAdvanced (600 Mbps) modem for AT&T/First Net	$ 549.99	12.00%	$ 483.99	N/A
CradlePoint	(exp., 8301)	Modem	BA- MC400- 1200M	LTEAdvanced Pro (1200Mbps) modem upgrade for Branch.Includes AER2200& AER1600doors and 4 black antennas	$ 599.99	12.00%	$ 527.99	N/A
CradlePoint	(exp., 8301)	Modem	BB- MC400- 1200M	LTEAdvanced Pro (1200Mbps) modem upgrade for LTEBranch Adapter. Includes CBA850door and 4 white antennas	$ 599.99	12.00%	$ 527.99	N/A

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CradlePoint	(exp., 8301)	Modem	MA- MC400- 1200M	LTEAdvanced Pro (1200Mbps) modem upgrade for Mobile.Includes IBR1700 &COR Dock doors, no antennas	$ 599.99	12.00%	$ 527.99	N/A
CradlePoint	(exp., 8301)	Modem	BA- MC400- 1200M-B	LTEAdvanced Pro (1200Mbps) modem upgrade for Branch.Include s AER2200&AER1600doors and 4 black antennas	$ 599.99	12.00%	$ 527.99	N/A
CradlePoint	(exp., 8301)	Modem	BB- MC400- 1200M-B	LTEAdvanced Pro (1200Mbps) modem upgrade for LTEBranch Adapter. Includes CBA850door and 4 white antennas	$ 599.99	12.00%	$ 527.99	N/A
CradlePoint	(exp., 8301)	Modem	MA- MC400- 1200M-B	LTEAdvanced Pro (1200Mbps) modem upgrade for Mobile.Includes IBR1700 &COR Dock doors, no antennas	$ 599.99	12.00%	$ 527.99	N/A
CradlePoint	(exp., 8301)	SIMVerizon Std/Dynamic	170594-000	SIM,Verizon 2FF can be activated on Verizon Retail or VPP account	$ 10.00	12.00%	$ 8.80	N/A
CradlePoint	(exp., 8301)	SIM AT&T– APEX or Retail Only	170752-000	SIM, AT&T 2FF AT&TRetail or AT&T APEX (Partner Exchange) rate plans. Not compatible with AT&T IoT/Jasper or FirstNet platform based accounts	$ 10.00	12.00%	$ 8.80	N/A
CradlePoint	(exp., 8301)	Triple Punch SIM T-Mobile	170753-000	SIM, T-Mobile 2FF Retail Triple Punch SIM SKU ZZZ260R0 60	$ 10.00	12.00%	$ 8.80	N/A
CradlePoint	(exp., 8301)	SIM Sprint 106Q	170638-001	SIM, Sprint SIMGLW10 6Q 2FFRetail for LP6	$ 10.00	12.00%	$ 8.80	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170669-000	LTE MIMO2x2 antenna, indoor/outd oor	$ 149.99	12.00%	$ 131.99	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170588-000	10.5dBi700 MHz -2700 MHzwide band directional antenna (Yagi/Log- Periodic) for outside mounting	$ 99.99	12.00%	$ 87.99	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170668-000	Omni directional antenna, indoor/outdoor	$ 149.99	12.00%	$ 131.99	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170605-000	12” mag- mount antenna with SMA male connector,12.5 foot cable	$ 44.99	12.00%	$ 39.59	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170606-000	4” Mini mag- mount antennas with SMA male connector,12.5 foot cable	$ 29.99	12.00%	$ 26.39	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170651-000	GPS- GLONASSscrew mount antenna with 3M cable	$ 99.99	12.00%	$ 87.99	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170652-000	GPS- GLONASSmag-mount antenna with 3M cable	$ 34.99	12.00%	$ 30.79	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170653-000	3-in-1 GPS- GLONASS& two cellular	$ 374.99	12.00%	$ 329.99	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170653-001	3-in-1 GPS- GLONASS& two cellular (3G/4G/LT E)adhesive mount antenna with 2M cables	$ 179.99	12.00%	$ 158.39	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170654-000	5-in-1 GPS- GLONASS& two cellular (3G/4G/LTE) & two WiFi 2.4/5GHz WiFi screw mount antenna with 3M cables	$ 399.99	12.00%	$ 351.99	N/A
CradlePoint	(exp., 8301)	Cellular Antennas Outdoor	170654-001	Low profile 5- in-1 MIMO LTE, MIMOWiFi (2.4/5Ghz), & GPSscrew mount antenna with 5M cables	$ 399.99	12.00%	$ 351.99	N/A
CradlePoint	(exp., 8301)	Cellular Antennas	170659-001	White, 700MHz-2.7 GHz 3G/4G/LTE 2dBi/3dBi antenna with SMA connector (1x)	$ 14.99	12.00%	$ 13.19	N/A
CradlePoint	(exp., 8301)	Cellular Antennas	170706-000	Black, 700MHz-2.7GHz LTE/4G/3G2dBi/3dBi 5” antenna with SMAconnector (1x)	$ 13.99	12.00%	$ 12.31	N/A
CradlePoint	(exp., 8301)	Cellular Antennas	170704-002	Mini black, 600MHz-2.7 GHz LTE/4G/3G 4.5” 2/3 dBi antenna with SMA connector (1x)	$ 12.99	12.00%	$ 11.43	N/A
CradlePoint	(exp., 8301)	Cellular Antennas	170760-000	Black, Universal 600MHz-6GHz3G/4G/LTE2dBi/3dBi 6” antenna with SMAconnector (1x)	$ 14.99	12.00%	$ 13.19	N/A
CradlePoint	(exp., 8301)	Cellular Antennas	170761-000	White, Universal 600MHz-6GHz3G/4G/LTE2dBi/3dBi 6” antenna with SMAconnector (1x)	$ 14.99	12.00%	$ 13.19	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
CradlePoint	(exp., 8301)	Cellular Antennas	170765-000	White, 600MHz-2.7 GHz LTE/4G/3G 4.5” 2/3 dBi antenna with SMA connector (1x) CBA550 replacement	$ 12.99	12.00%	$ 11.43	N/A
CradlePoint	(exp., 8301)	WiFi Antennas	170628-000	Dual-band 2.4/5.0GHzexternal WiFi antenna for AER3100, AER2100, IBR900,IBR1100(single antenna)	$ 14.99	12.00%	$ 13.19	N/A
CradlePoint	(exp., 8301)	Power Supply	170452-000	Car charger for 12Vproduct for CBA750B, CBA850, MBR1400and MBR1200B	$ 24.99	12.00%	$ 21.99	N/A
CradlePoint	(exp., 8301)	Power Supply	170635-000	Vehicle power adapter for COR	$ 24.99	12.00%	$ 21.99	N/A
CradlePoint	(exp., 8301)	Power Supply	170677-002	Standard replaceme nt 3A power supply for AER1600/ AER1650/ CBA850	$ 29.99	12.00%	$ 26.39	N/A
CradlePoint	(exp., 8301)	Power Supply	170648-001	COR IBR1100/IBR1150 and IBR900/IB R950extended temperatur e (-30C to 70C)power supply (line cord not included)	$ 69.99	12.00%	$ 61.59	N/A
CradlePoint	(exp., 8301)	Power Supply	170671-000	AER2200, AER31x0 54V 2.22A (60WPoEbudget) power supply (C14 line cord not included)	$ 99.99	12.00%	$ 87.99	N/A
CradlePoint	(exp., 8301)	Power Supply	170751-000	AER2200high power supply for up to 4 ports of PoE+.at (30W)power (120WPoEbudget) (C14 line cord not included)	$ 149.99	12.00%	$ 131.99	N/A
CradlePoint	(exp., 8301)	Power Supply	170716-000	COR IBR1700, IBR900/IB R950, IBR600B/I BR650B, IBR600C/I BR650Cpower supply for North America (- 20C to 60C)	$ 24.99	12.00%	$ 21.99	N/A
CradlePoint	(exp., 8301)	Power Supply	170717-000	COR IBR1700, IBR900/IB R950power supply includes US, EU, UK, AUAdapter (- 20C to 60C)	$ 24.99	12.00%	$ 21.99	N/A
CradlePoint	(exp., 8301)	Power Supply	170732-000	PoE Injector (powers AP22, CBA850)includes US line cord (C6)	$ 39.99	12.00%	$ 35.19	N/A
CradlePoint	(exp., 8301)	Cable	170623-001	US line cord for COR extended temperatur e power supplies (C8)	$ 9.99	12.00%	$ 8.79	N/A
CradlePoint	(exp., 8301)	Cable	170671-001	US line cord for AER3100/ AER3150,AER2200high power 60W &120WPoEbudget, power supplies (C14)	$ 9.99	12.00%	$ 8.79	N/A
CradlePoint	(exp., 8301)	Cable	170585-001	3 meter power and GPIO cable (direct wire) for IBR1700, IBR11x0, IBR9x0, IBR6x0, IBR6x0B, IBR6x0C	$ 14.49	12.00%	$ 12.75	N/A
CradlePoint	(exp., 8301)	Cable	170680-000	9 wire GPIO cable for IBR6x0B, IBR6x0Cand IBR9x0. Adds 4 GPIO, 2ndignition sense, redundant power	$ 49.99	12.00%	$ 43.99	N/A
CradlePoint	(exp., 8301)	Cable	170641-000	AER rack mount flexible cellular antenna lead for 2nd modem or active GPS (1x)	$ 19.99	12.00%	$ 17.59	N/A
CradlePoint	(exp., 8301)	Cable	170676-000	Serial DB9 to GPIO cable, 3 meters	$ 17.99	12.00%	$ 15.83	N/A
CradlePoint	(exp., 8301)	Cable	170663-000	RJ45rollover serial console cable 7ft	$ 9.99	12.00%	$ 8.79	N/A
CradlePoint	(exp., 8301)	Cable	170663-001	RJ45rollover serial console cable 14ft	$ 13.99	12.00%	$ 12.31	N/A
CradlePoint	(exp., 8301)	Cable	170712-000	Demo 2x10 GPIO cable for COREXtensibilit y Dock	$ 49.99	12.00%	$ 43.99	N/A
CradlePoint	(exp., 8301)	Cable	170767-000	CORextensiblity port to serial cable	$ 79.99	12.00%	$ 70.39	N/A
CradlePoint	(exp., 8301)	OBD-II Adapter Kit	170758-000	OBD-IIadapter kit for IBR1700(includes one OBD-II adapter and one 15 foot Male/Male Null Modem DB9 serial cable)	$ 249.00	12.00%	$ 219.12	N/A
CradlePoint	(exp., 8301)		184375-000	NEMA 4Xenclosure, 12x10x6in, for ARC and COR	$ 224.99	12.00%	$ 197.99	N/A
CradlePoint	(exp., 8301)		170614-000	Steel backplane, 12x10in, for ARC and COR NEMAenclosure	$ 29.99	12.00%	$ 26.39	N/A
CradlePoint	(exp., 8301)	Miscellaneous	170615-000	Strain relief connector with nut, for enclosure, 0.375-0.5in	$ 19.99	12.00%	$ 17.59	N/A
CradlePoint	(exp., 8301)		170656-002	DIN rail mounting bracket for IBR1100/IB R1150/IBR 200	$ 29.99	12.00%	$ 26.39	N/A

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CradlePoint	(exp., 8301)		170666-000	CBA850wall / ceiling bracket	$ 44.99	12.00%	$ 39.59	N/A
CradlePoint	(exp., 8301)		170665-000	Barrel to 4- pin power adapter (for COR products)	$ 7.99	12.00%	$ 7.03	N/A
CradlePoint	(exp., 8301)		170662-000	Rollover adapter for RJ45Ethernet Cable M/F	$ 11.99	12.00%	$ 10.55	N/A
CradlePoint	(exp., 8301)		170718-000	Mag mount kit for IBR11x0, IBR9x0, IBR6x0B, IBR350, IBR1100Dual- Modem Dock, COR Extensibilit y Dock (includes 4 ringmagnets, 4 M4screws and 4 nuts)	$ 14.99	12.00%	$ 13.19	N/A
CradlePoint	(exp., 8301)	Router Dock	170675-000	Dual- modem dock for IBR1100/IB R1150series routers	$ 129.99	12.00%	$ 114.39	N/A
CradlePoint	(exp., 8301)	COR Extensibility Dock	170700-000	CORextensibility dock for IBR600B/I BR650B, IBR600C/I BR650Cand IBR900/IB R950series routers	$ 179.99	12.00%	$ 158.39	N/A
CradlePoint	(exp., 8301)	AER2200 Rack- Mount Bracket	170749-001	Rack- mount kit for AER2200(includes 2 wing brackets and 8 M4 screws)	$ 34.99	12.00%	$ 30.79	N/A
CradlePoint	(exp., 8301)	IBR1700 Rack- Mount Bracket	170750-001	Rack- mount kit for IBR1700 (includes 2 wing brackets and 4 M4 screws)	$ 34.99	12.00%	$ 30.79	N/A
CradlePoint	(exp., 8301)	CR4250 Rack- Mount Bracket	170764-000	Rack- mount kit for CR4250 (includes 2 wing brackets and 8 M3x5 screws)	$ 69.99	12.00%	$ 61.59	N/A
CradlePoint	(exp., 8301)	COR	IBR110 0 LP6- NA	Rugged, enterprise- class, router with embedded LTEAdvanced (Cat 6) modem and WiFi for all North American carriers	$ 899.99	12.00%	$ 791.99	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Essentials Plan, 1 yr	BA1- NCESS	1-yr NetCloud Branch Essentials Plan, supports AER16X0,AER2100and AER31X0 series	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Essentials Plan, 3 yr	BA3- NCESS	3-yr NetCloud Branch Essentials Plan, supports AER16X0,AER2100and AER31X0 series	$ 540.00	12.00%	$ 475.20	N/A
CradlePoint	(exp., 8301)	NetCloud Branch Essentials Plan, 5 yr	BA5- NCESS	5-yr NetCloud Branch Essentials Plan, supports AER16X0,AER2100and AER31X0 series	$ 900.00	12.00%	$ 792.00	N/A
CradlePoint	(exp., 8301)	NetCloud Branch LTE Adapter Essentials Plan, 1 yr	BB1- NCESS	1-yr NetCloud Branch LTE Adapter Essentials Plan, supports CBA850series	$ 60.00	12.00%	$ 52.80	N/A
CradlePoint	(exp., 8301)	NetCloud Branch LTE Adapt er Essentials Plan, 3 yr	BB3- NCESS	3-yr NetCloud Branch LTE Adapter Essentials Plan, supports CBA850series	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	(exp., 8301)	NetCloud Branch LTE Adapter Essentials Plan, 5 yr	BB5- NCESS	5-yr NetCloud Branch LTE Adapter Essentials Plan, supports CBA850series	$ 300.00	12.00%	$ 264.00	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Plan, 1 yr	MA1- NCESS	1-yr NetCloud Mobile Essentials Plan, supports IBR900and IBR11X0 series	$ 180.00	12.00%	$ 158.40	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Plan, 3 yr	MA3- NCESS	3-yr NetCloud Mobile Essentials Plan, supports IBR900 and IBR11X0series	$ 540.00	12.00%	$ 475.20	N/A
CradlePoint	(exp., 8301)	NetCloud Mobile Essentials Plan, 5 yr	MA5- NCESS	5-yr NetCloud Mobile Essentials Plan, supports IBR900and IBR11X0 series	$ 900.00	12.00%	$ 792.00	N/A
CradlePoint	(exp., 8301)	NetCloud IOT Essentials Plan, 1 yr	TA1- NCESS	1-yr NetCloud IoT Essentials Plan, supports IBR350, IBR6X0, MBR1200series	$ 36.00	12.00%	$ 31.68	N/A
CradlePoint	(exp., 8301)	NetCloud IOT Essentials Plan, 3 yr	TA3- NCESS	3-yr NetCloud IoT Essentials Plan, supports IBR350, IBR6X0,MBR1200serie s	$ 108.00	12.00%	$ 95.04	N/A
CradlePoint	(exp., 8301)	NetCloud IOT Essentials Plan, 5 yr	TA5- NCESS	5-yr NetCloud IoT Essentials Plan, supports IBR350, IBR6X0, MBR1200series	$ 180.00	12.00%	$ 158.40	N/A
Corrata		Corrata Mobile Security Software license	-	Mobile Security & Data usage Control Application	$ 6.00	17.00%	$ 5.00	N/A
SUPERIOR		QUAD SHIELD-RG6 COAX CMP	78-14C-91	HORIZONTAL CABLING	$ 524.34	5%	$ 499.37	N/A
GENERAL		CAT 6 CMP blue	6P24P24-BL-P-GCC-TP-CE	HORIZONTAL CABLING	$ 359.21	5%	$ 342.10	N/A
PANDUIT		CAT 5e/6 Male Plug	FP6X88MTG	WORK AREA OUTLETS	$ 18.58	5%	$ 17.69	N/A
APC		APC Rack Mount 10-Outlet 15A [15R] Surge Pro Power Strip	AP9652	MDF / IDF	$ 158.09	5%	$ 150.56	N/A
Nextivity		Nextivity Cel-Fi QUATRA 4000 Networked Smart Booster NU - Bands 4/5/12/13/25	592NQ44GWUS1NCUS1C51	Wireless Components - Cel-Fi Quatra 4000	$ 6,434.96	5%	$ 6,128.53	N/A
Nextivity		Nextivity Cel-Fi QUATRA 4000 Networked Smart Booster CU - Bands 4/5/12/13/25	592NQ41GWUS1NCUS7X51	Wireless Components - Cel-Fi Quatra 4000	$ 3,486.46	5%	$ 3,320.44	N/A

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
		3-Way Power Divider Combiner Splitter N F - 0.7-2.7 GHz - 40 Watts - 50 Ohm - 0 Degree - RoHS	PD2030	Wireless Components - Splitter/Combiners (N Connector)	$ 115.81	5%	$ 110.29	N/A
Nextivity		Nextivity Cel-Fi Indoor/Outdoor Wideband Directional Antenna 10K Resistor - Bracket Mount - White - 2m Cable - LTE (N F)	A32-V32-201	Wireless Components - Directional & Panel Antennas	$ 67.16	5%	$ 63.96	N/A
Nextivity		Nextivity Cel-Fi Outdoor Wideband Directional LPDA-R Antenna Band 71 Support – Bracket/Pole Mount – Black - 10” Cable – LTE (N F)	Current: 591NA82G4050CV44 Coming Soon: A62-V44-200	Wireless Components - Directional & Panel Antennas	$ 322.77	5%	$ 307.40	N/A
Nextivity		Nextivity Cel-Fi Low Profile SISO Indoor Omni Antenna Threaded Bolt - White - 1’ Cable – LTE (N F)	Current: 591NA71FC6C62H53 Coming Soon: A11-H43-201	Wireless Components - Omni / Dipole Antennas	$ 47.58	5%	$ 45.31	N/A
Tessco		ROHN Non-penetrating roof mount Includes 2.25" Mast - 60" Length	FRM225	Wireless Components - Antenna Mounts	$ 268.99	5%	$ 256.18	N/A
Tessco		ROHN Matting for Non-penetrating roof mount	FRMMAT	Wireless Components - Antenna Mounts	$ 38.06	5%	$ 36.25	N/A
Nextivity		108" (3 Meter) LMR-195 N Male to N Male Coaxial Jumper	GW195-108-NM-NM	Wireless Components - Coax Cable & Jumpers	$ 35.67	5%	$ 33.97	N/A
Nextivity		72" LMR-195 N Male to N Male Coaxial Jumper	GW195-72-NM-NM	Wireless Components - Coax Cable & Jumpers	$ 33.97	5%	$ 32.35	N/A
Tessco		Commscope CNT-400 Outdoor Cable	CNT-400	Wireless Components - Coax Cable & Jumpers	$ 1.42	5%	$ 1.35	N/A
Tessco		Commscope CNT-400 Plenum White Cable	CNT-400-P-1000	Wireless Components - Coax Cable & Jumpers	$ 4.09	5%	$ 3.90	N/A
Commscope		COMMSCOPE N Male Connector for CNT-400. Trimetal Outer Plating	400APNM-CS8	Wireless Components - Coax Cable & Jumpers	$ 17.17	5%	$ 16.35	N/A
Tessco		N Male Crimp Connector - LMR-400, RG-8/U	RFN-1006-3I	Wireless Components - Coax Cable & Jumpers	$ 9.49	5%	$ 9.04	N/A
		PolyPhaser RF Coaxial Surge Protector Bulkhead Mount - 698 MHz - 2.7 GHz - N F to N F	TSX-NFF	Wireless Components - Miscellaneous	$ 118.97	5%	$ 113.31	N/A
		Bent Ground Bar 1/8” x 4” x 13.25” - 4 hole	BGBI18413.25TEL	Wireless Components - Miscellaneous	$ 159.32	5%	$ 151.74	N/A
GRANITE		MISC.	MISC MATERIALS	MISC. MATERIALS	$ 1,544.12	5%	$ 1,470.59	N/A
ERICO		3/4" J-HOOK	CAT12	MISC. MATERIALS	$ 2.33	5%	$ 2.22	N/A
B-LINE		BEAM CLAMP - UP TO 1/2" FLANGE	BC1	MISC. MATERIALS	$ 1.71	5%	$ 1.63	N/A
HILTI		FIRE STOP CAULK [TUBE]	FS-ONE	MISC. MATERIALS	$ 15.44	5%	$ 14.71	N/A
GRAYBAR		THHN Building Wire, 1/0 AWG Stranded Copper Conductor, Green	22063181	MISC. MATERIALS	$ 4.67	5%	$ 4.45	N/A
Commscope		50 OHM PLENUM	CNT-400-P-10	HORIZONTAL CABLING	$ 3,536.03	5%	$ 3,367.65	N/A
LEVITON		12 Port Patch Block w/89b - CAT 6	69586-U89-LEV	MDF/IDF	$ 145.15	5%	$ 138.24	N/A
Generic		CAT 6 PATCH CORD - 3'	MCTP6BI-6-3	Patch Cords (PT)	$ 2.40	5%	$ 2.29	N/A
Polycom	Obi	ObiWiFi5G Wireless-AC USB Adapter	1517-49585-001	Accessory	$ 30.00	27%	$ 22.00	$ 0.99
Polycom	VVX	Wall Mount Bracket Kit for all VVX Expansion Modules	2200-46320-001	Accessory	$ 35.00	34%	$ 23.00	$ 0.99
Polycom	VVX	Universal Power Supply for the Polycom, TAA compliant	2200-48560-001	Power VoIP	$ 40.00	35%	$ 26.00	$ 0.99
Polycom	VVX	VVX 250	2200-48820-001	Phone	$ 189.00	26%	$ 140.00	$ 4.99
Polycom	VVX	VVX 150/250 Wall Mount Bracket	2200-48823-001	Accessory	$ 20.00	5%	$ 19.00	$ 0.99
Polycom	VVX	VVX 350	2200-48830-001	Phone	$ 249.00	31%	$ 172.00	$ 5.99
Polycom	VVX	VVX 350 Wall Mount Bracket	2200-48833-001	Accessory	$ 20.00	5%	$ 19.00	$ 0.99
Polycom	VVX	VVX 450	2200-48840-001	Phone	$ 289.00	31%	$ 200.00	$ 6.99
Polycom	VVX	VVX 450 Wall Mount Bracket	2200-48843-001	Accessory	$ 20.00	-25%	$ 25.00	$ 0.99
Polycom	VVX	VVX 150, 250, 350, 450 Universal Power Supply	2200-48872-001	Power VoIP	$ 18.00	44%	$ 10.00	$ 0.99
Polycom	VVX	VVX EM50 Exp Module	2200-48890-025	Accessory	$ 290.00	12%	$ 256.00	$ 7.99
Polycom	VVX	Polycom VVX D230	2200-49230-001	Phone	$ 209.00	18%	$ 172.00	$ 5.99
Polycom	Conference	USB 2.0 - 4 ft/1.2m Cable for RealPresence Trio 8500 and VoxBox	2200-49307-002	Cable	$ 20.00	15%	$ 17.00	$ 0.99
Polycom	CCX	CCX 400	2200-49700-019	Phone	$ 309.00	30%	$ 217.00	$ 6.99
Polycom	CCX	CCX 500 Phone without handset	2200-49710-019	Phone	$ 419.00	37%	$ 262.00	$ 8.99
Polycom	CCX	CCX 500 Phone and Handset	2200-49720-019	Phone	$ 439.00	37%	$ 275.00	$ 9.99
Polycom	CCX	CCX 500/600/700 Universal Power Supply	2200-49760-001	Power VoIP	$ 30.00	13%	$ 26.00	$ 0.99
Polycom	CCX	Polycom - CCX 600 Business Media Phone without handset. Microsoft Teams. PoE. Ships without power supply (for Microsoft Teams)	2200-49770-019	Phone	$ 539.00	37%	$ 338.00	$ 10.99
Polycom	CCX	Polycom - CCX 600 Business Media Phone. Microsoft Teams/SFB. PoE. Ships without power supply (for Microsoft Teams)	2200-49780-019	Phone	$ 569.00	37%	$ 356.00	$ 11.99
Polycom	Trio	Polycom Power Kit for RealPresence Trio 8500 and Trio Visual+	2200-66740-001	Poly Conference ADS PWR	$ 139.00	21%	$ 110.00	$ 3.99
Polycom	Trio	Polycom RealPresence Trio 8300 IP Conference Phone	2200-66800-001	Phone	$ 649.00	40%	$ 390.00	$ 12.99

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Manufacturer	Model	Product Name	Part Number	Description	List Price (One-Time Purchase)	Proposed Public Discount	Proposed Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Polycom	Trio	Polycom Power Kit for RealPresence Trio 8800 and Trio Visual+	7200-23490-001	Poly Conference ADS PWR	$ 139.00	14%	$ 119.00	$ 3.99
Polycom	VVX	Polycom VVX 311 6-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply, TAA compliant	G2200-48350-025	Phone	$ 263.00	33%	$ 175.00	$ 5.99
Polycom	Trio	IP 8500	2200-66700-001	Phone	$ 1,238.00	64%	$ 445.00	$ 13.99
Grandstream	Grandstream	GRP2614 - VoIP phone	GRP2614	Phone	$ 175.00	38%	$ 109.00	$ 3.99
Grandstream	Grandstream	GRP2615 - VoIP phone	GRP2615	Phone	$ 175.00	38%	$ 109.00	$ 3.99
Grandstream	Grandstream	GRP2616 - VoIP phone	GRP2616	Phone	$ 189.00	40%	$ 113.00	$ 3.99
Poly	Home Office	Polycom Poly EagleEye Video Conferencing Camera - 30 fps - USB 2.0 - 1920 x 1080 Video - CMOS Sensor - Auto-focus Compatible Zoom & SRS	7230-60896-001	Accessory	$ 1,100.00	5%	$ 1,043.00	$ 33.99