



FOR IMMEDIATE RELEASE – MARCH 1, 2012

**GRANITE'S BEST MONTH IN COMPANY'S HISTORY
LOCAL EMPLOYEES WILL BENEFIT**

Granite, a provider of telecom and related services headquartered in Quincy MA, added a record-breaking number of lines in the month of February. The company converted 33,156 phone lines last month, surpassing Granite's prior record of 31,781. On average, Granite added 1,500 additional lines each working day during the whole month of February.

Granite was able to accomplish this feat thanks to the dedicated and tireless work of its 159-person strong provisioning staff, all of whom work in Quincy. As a reward, Granite will distribute over \$65,000 in special bonuses to provisioning employees, which include: (1) over \$15,000 to the top performing provisioning employee; (2) over \$50,000 to provisioning employees weighted by their productivity; and (3) floor seats to several upcoming Celtics games for other employees. These special bonuses will be paid on top of overtime and other additional pay earned by Granite employees in February.

Granite has grown from a start up in 2002 to now employing over 900 and has over 1.1 million phone lines for over 14,000 corporate customers throughout the United States and Canada.

"We could not be more pleased with our latest record-breaking month," stated Granite's Chief Executive Rob Hale. "It is a tribute to the hard work and dedication of all of our employees. With their continued support, we look forward to setting even more records in the months and years to come."