



FOR IMMEDIATE RELEASE

Granite Intends to Participate in IP Transition Technical Trials

(March 6, 2014)- Quincy, MA— Seeking to ensure its customers continue to receive the most appropriate technical solutions to suit their communications needs, Granite Telecommunications, LLC, announced today that it serves numerous businesses voice lines and other services within the two service centers that AT&T picked for its proposed first phase of the IP Technology Transition trial in Carbon Hill, Alabama and in Kings Point, Palm Beach County, Florida. Granite's presence in those locations is significant because it is one of just a few Competitive Local Exchange Carriers serving customers in those locations. Thus, the trial's impact on Granite will serve as a bellwether for the trial's impact on competition.

“Customer service is of paramount importance to Granite and adopting new technology is part of providing the best service. Granite is enthused about the technology transition and only cautions that neither customers nor competition should be left behind in the transition,” stated Sam Kline, Granite's Senior Vice President for Strategic Initiatives.

The FCC, under the leadership of Chairman Tom Wheeler, has encouraged the development of technological innovation and has accelerated the trials by providing a blueprint for trial proposals.

“While AT&T filed a proposal with the FCC, many details need to be provided including the way Granite and its customers will receive functionally equivalent products to ensure competition is preserved,” explained Michael B. Galvin, Granite's General Counsel. “In the meantime, Granite looks forward to working with AT&T and with the FCC.”

About Granite Telecommunications

Granite provides communications products to multi-location businesses throughout the United States and Canada. Granite's core services are local and long distance telephone services, which Granite centralizes and offers a single point of billing and contact for its customers over incumbent carrier networks. Granite offers an array of other communications products, including broadband data, network and voice services, inside wiring and alarm and security and monitoring installation and services. Granite furnishes services to more than two-thirds of the Fortune 100 companies in the United States, and 1.3 million phone lines under management. Granite employs over 1,200 people. For more information, visit www.granitenet.com.

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