



FOR IMMEDIATE RELEASE – JUNE 7, 2012

**GRANITE TURNS TEN:
COMMUNITY, CHARITIES, EMPLOYEES BENEFIT
FROM COMPANY'S DECADE OF SUCCESS**

QUINCY, Mass. - Telco dynamo, Granite Telecommunications, celebrates the tenth anniversary of its founding this week with gifts for the local community and employees, as well as record donations to area charities.

In June 2002, Granite began as a fledging start-up with fewer than a dozen employees, a cramped office space rented above a Braintree bridal salon and not a single customer. The company, which provides communications services for multi-location businesses, has come a long way since then. It now employs over 900, most of whom work from the company's flagship office building in Quincy. Granite furnishes services to over 70% of the Fortune 100 companies in the United States, and recently topped 1.2 million phone lines under management. The company's growth has accelerated recently and is on pace to post revenue of \$750 million in 2012.

Granite is celebrating this success by giving back in many ways. At a ceremony earlier this week, Granite CEO Rob Hale announced extra bonuses ranging from \$200 to \$4,000 per employee and additional paid time off ranging from an extra day to an extra week. For employees who elect to contribute the bonus to the employee's 401(k) plan, Granite will match the donation.

"We want to reward those whose hard work has paid off – our employees – with the gifts of time and money," said Hale. "We hope our employees take this additional time to spend with their families and friends."

Granite's employees are not the only ones to benefit from the company's success. At the ceremony, Granite also announced that Granite has raised over \$400,000 this year alone for Dana Farber Cancer Institute to help cure cancer. That award will be made at Granite's upcoming Granite Day Celebration, a free, community event featuring games and rides for kids of all ages and food from various neighborhood restaurants. Granite Day will be held from 11 a.m. to 3 p.m. on Saturday, June 9 at Granite's headquarters, located at 100 Newport Avenue Extension in Quincy.

In 2012, Granite was recognized as one of the healthiest companies in the Boston metropolitan area and recognized for excellence in service by the U.S. Postal Service. The company has been recognized repeatedly as one of the most charitable organizations in Massachusetts.

About Granite Telecommunications:

Granite provides communication products to multi-locations businesses throughout the United States and Canada. Granite's core services are local and long distance telephone services, which Granite centralizes and offers a single point of billing and contact for its customers over incumbent carrier networks. Granite offers an array of other communication products, including broadband data, network and voice services, inside wiring and alarm and security and monitoring installation and services.