

## Granite Telecommunications Selected as a PHONE+ Top 50 Channel Program

Yesterday

0 Comments

Posted in [Articles, Awards & Lists](#), [Channel Programs](#), [Channel Partners Conference & Expo](#), [PHONE+ Magazine](#)

This portion of the requested page has been blocked.

[Print](#)



**PHONE+ magazine**, a resource for the telecommunications indirect sales channel, announced that **Granite Telecommunications LLC** has been selected as a Top 50 Channel Program. Details on this contest, including a list of all 50 winners, are published in the October issue of PHONE+ magazine and in the online **Channel Program Guide**. The winners also will be recognized at the **Channel Partners Conference & Expo** in Washington, D.C., Sept. 20-22.

Granite was selected from among hundreds of companies — carriers, resellers, master agencies and hardware and software vendors — that submitted their channel programs for the 2010 ballot. Winners were determined by the more than 1,500 votes submitted Aug. 10-20 by indirect sales partners.

"PHONE+ is proud to recognize these channel programs for their exceptional service to the channel," said Larry Lannon, group publisher for PHONE+. "These companies set a high standard for others in the indirect channel; how much they're appreciated is evidenced by the number of partners that turned out to vote for their favorites."

Granite provides POTS, Internet and cabling solutions to multi-location businesses across the U.S. and Canada. The company's clients benefit from a single point of contact; one consolidated online invoice with management reporting for all locations; Web-based line and feature inventory by location; 24/7 customer service and meaningful savings.

PHONE+ is the country's leading resource for communication distribution channels. For more than two decades, PHONE+ has been the undisputed leader in providing news, analysis, education and peer-to-peer networking to the indirect sales channels serving the communications industry. It is the unrivaled resource for agents, brokers, VARs, systems integrators, interconnects and dealers that provide cloud-based communications and computing services and associated CPE, applications and managed and professional services.

PHONE+ includes a monthly print publication, a **Web resource**, daily and weekly e-newsletters, webinars, e-books, directories and buyer's guides. PHONE+ is available on **Twitter** and **Facebook** and it hosts the channel community at the **Channel Partners Network on LinkedIn**.

PHONE+ also hosts the twice annual Channel Partners Conference & Expo. The fall conference is Sept. 20-22 at the Gaylord National Resort & Convention Center in Washington, D.C. The spring conference is set for March 13-15, 2011, at the Aria Resort & Casino in Las Vegas.

Share This · [E-Mail](#) · [Facebook](#) · [Twitter](#) · [More Options...](#)

0 Comments

### SIMILAR ARTICLES

### FOLLOW US



RSS



MOBILE



FACEBOOK



TWITTER



MORE

## MORE ANSWERS THAN...

COMMUNICATION  
**CMS**  
 MANAGEMENT SERVICES

[CLICK HERE](#)

ADVERTISEMENT

### SUBSCRIBE TO



[Our Digital Edition](#)

[Our Print Edition](#)

[See a Sample](#)

### GO TO THE SHOW

- [Avaya Selected as a PHONE+ Top 50 Channel Program](#)
- [ADTRAN Selected as a PHONE+ Top 50 Channel Program](#)
- [TelePacific Selected as a PHONE+ Top 50 Channel Program](#)
- [MicroCorp Selected as a PHONE+ Top 50 Channel Program](#)
- [PlanetOne Selected as a PHONE+ Top 50 Channel Program](#)

## LATEST ARTICLES

- [Channel Partners Blog: Energy Services — Why Agents Should Offer DSM](#)
- [IP5280, Level 3 Partner](#)
- [Zeacom Lauds Partner Success, Expanded Footprint](#)
- [Polycom Announces Next Generation of SpectraLink Handsets](#)

## OTHER RESOURCES

- [Channel Program Guide 2007](#)
- [Channel Program Guide 2008](#)
- [Best Practices in Channel Management](#)
- [Channel Executive of the Year Awards 2010](#)
- [Channel Executive of the Year Awards 2008](#)

Loading comments...



## FEATURED LINKS

- How do you choose a master agent?**  
Request a one-on-one meeting with TBI at Channel Partners to find out what their program can do for you.
- Click Here for Double Bonus 1st Sale**  
Upfront & residual commissions! On Hold Messaging and Auto Attendant Greetings by AMS LLC
- Bring Cloud Computing Down to Earth**  
Discover new mobility and efficiency with cloud computing, visit Qwest at the 2010 CPC booth #2014
- Earn up to \$50k per deal on PAETEC:**  
X4 Solutions partners can earn up to \$50k per deal or \$1300 per circuit on PAETEC during our summer promotion. Click for details.
- ABi, Your First Name in Last Mile!**  
Network Service Provider that expands your world of possibilities. Join us at CPC Booth #3038

# Channel Partners

Conference & Expo

SEPTEMBER 20-22, 2010 · WASHINGTON, D.C.  
GAYLORD NATIONAL RESORT & CONVENTION CENTER

...LEARN MORE

Channel Partners Conference & Expo [CLICK HERE TO JOIN TODAY!](#)

## Level 3

COMMUNICATIONS

More than just big pipes.



DS-1 to 10 Gbps.  
Voice, Data, IP, MPLS.

Visit us at [www.level3.com/partners](http://www.level3.com/partners)

©2010 Level 3 Communications, LLC. All rights reserved.

ADVERTISEMENT

## MOST POPULAR ARTICLES

- [Level 3 Channel Chief Schlagbaum Resigns](#)
- [Struggling CLEC One Communications Prowls for M&A Options](#)
- [PAETEC Kicks Into Serious 'Super CLEC' Mode With \\$460M Cavalier Purchase](#)
- [Samsung's Galaxy Tab iPad-Killer Faces Apps Issue](#)
- [PAETEC-Cavalier Combo Positive for Channel](#)

## BUYER'S GUIDE

- [CUSTOMER PREMISES EQUI...](#)
- [NETWORK SERVICES](#)
- [PROFESSIONAL SERVICES](#)
- [More Options...](#)

## RESOURCES

- [Partner Series - Bringing Cordless Communications to SIP Telephony](#)
- [PHONE+ Master Agency Buyer's Guide 2010](#)
- [Education Series - The Ins & Outs of Energy Sales](#)

[Channel Executive of the Year Awards 2010](#)

[Fact Book 2010](#)

[Channel Compensation Survey 2010](#)

[PHONE+ YOU Edition 2009](#)

[MORE RESOURCES](#)

## FREE EMAIL UPDATES

### MARKET UPDATES

[Daily](#)  
[Weekly](#)

### CATEGORY UPDATES

[Agent/Subagent/Master Agent](#)  
[Business Development/Planning](#)  
[Case Studies](#)  
[Channel Programs](#)  
[Conferencing & Collaboration](#)  
[Customer Premises Equipment \(CPE\)](#)  
[Dealer/Interconnect](#)  
[Ethernet/ MPLS](#)  
[Managed Services](#)  
[Market Research](#)

[... MORE OPTIONS](#)

## RELATED SITES:

[VON | xchange](#)

[B/OSS](#)  
BILLING & OSS WORLD

[Channel Partners](#)  
Conference & Expo

[B/OSS Live!](#)  
Conference & Businessplex

[About Us](#) [Advertise](#) [Events](#) [Email Newsletters](#) [Magazine Subscription](#) [Terms & Conditions](#) [Privacy Policy](#) [Contact Us](#)

All material on this site Copyright © 2010 Virgo Publishing, LLC. All rights reserved.