

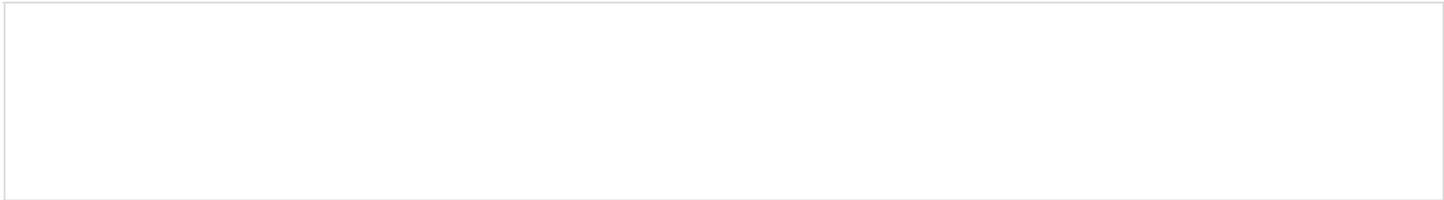
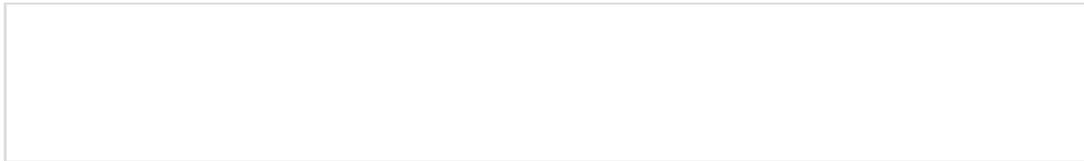


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Granite Telecommunications Opens New Facility



— Granite Telecommunications held a ribbon cutting ceremony Monday to celebrate the opening of its new, 125,000 square foot

facility on the Newport Avenue Extension. Pictured (left to right): Geoffrey Why, Mass. telecommunications and cable commissioner; Angela Kronenberg, former Federal Communications Commission staffer and current general counsel for COMPTEL; U.S. Sen. Ed Markey; Granite CEO, founder and majority owner Robert T. Hale, Jr.; Mayor Thomas Koch; and Robert McDowell, former FCC commissioner. Photo courtesy Granite Telecommunications.

Granite Telecommunications held a ribbon cutting ceremony Monday to celebrate the opening of its new 125,000 square foot facility in North Quincy.

The new building – together with Granite’s existing headquarters – creates a corporate campus setting, the company said in a press release. Granite has more than doubled its office space by adding 125,000 square foot of office space, larger and improved parking and pathways interconnecting the two buildings on the Newport Avenue Extension. The company is the process of making its buildings more environmentally efficient by adding an energy management system and more efficient lighting.

To help staff the new facility, Granite Telecommunications said it plans to double its workforce over the next five years. The firm currently employs 1,100 workers, up from 500 in 2008, and 17 in 2002. Speaking at the ribbon cutting, Mayor Thomas Koch praised the company for its commitment to the city.

“Granite Telecommunications has made a tremendous commitment to the City of Quincy, and its continued growth is another great testament to our city’s economic future,” Koch said.

Also on hand for the ribbon cutting was U.S. Sen. Ed Markey. Granite CEO Robert T. Hale, Jr., thanked Markey and other officials, as well as the company’s employees, for helping making the new building a reality.

“The opening of our newest building reflects how far Granite has come and, more importantly, where we are going,” Hale said. “The building will allow us to continue to provide industry-best products and services to our customers, including several new ones. Celebrating this special occasion with those who have made this possible – including our dedicated employees, Senator Markey and other public officials – makes sense. We look forward to continuing our growth together.”

The new facility also includes a new training facility for workers known as Granite University, which will encompass an entire wing of the expansion. This internal training and development department will educate new and existing

employees in hands-on product demonstration labs and computer classrooms. Lessons will include product knowledge, sales, leadership, customer service, and technical applications. Granite University's aim is to prepare the company for its transition into the next generation of products and services, and to accommodate employees' continued progress in this constantly changing industry.

The new building will also include a state-of-the-art network operating center that allows employees to monitor real time connections for customers across the United States and Canada.



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