



Granite Lights 100th Shopping Mall with Fiber-based Voice and Data Services

***Provides Retailers with Reliable, Scalable
Bandwidth Solutions***

QUINCY, MA – November 17, 2015 – [Granite Telecommunications](#), LLC, a provider of voice, data, networking, and other communications services, today announced that it has lit 100 of the nation's largest shopping centers with Granite Grid, a fiber-based networking solution that provides dedicated, scalable voice and data services for multi-tenant buildings such as shopping malls, hospitals, university campuses and others.

Launched as a product less than 18 months ago, Granite Grid has been rapidly implemented by the largest mall operators in the country, including Simon Property Group, General Growth Properties, Macerich and Taubman. The Grid allows those mall operators to provide to their tenants scalable bandwidth, costs savings and reliability – functionality not available through traditional DSL, cable or T1 connections. By plugging into the Grid, mall operators and retailers gain access to a greater suite of voice and data products coupled with Granite's industry leading support and billing platform.

Granite plans to triple the Grid's footprint to over 300 locations within the next 12 months.

"At Simon, we are listening to the needs of our retail tenants as they venture into omni-channel retail, which increases their use of in-store technologies such as tablets, mobile point of sale, digital signage, in-store Wi-Fi, etc.," said David Schacht, CIO of Simon Property Group. "By providing our valued tenants with dedicated, flexible and scaleable bandwidth, Granite Grid plays a key role in helping us to elevate the customer experience in our malls."

"Granite Grid provides a total data and voice solution for multi-tenant locations," said Rob Hale, Founder and CEO of Granite. "Combined with our unmatched customer service and highly flexible billing solution, Granite Grid is emerging as the dedicated bandwidth solution of choice for malls, technology parks, MDUs, hospital campuses and more."

For information on Granite Grid, visit www.granitenet.com/Grid.

About Granite

Granite provides voice, data and other related communications products and services to multi-location businesses and governmental agencies throughout the United States and Canada. Granite furnishes services to more than two-thirds of the Fortune 100 companies in the United States, and 1.5 million voice and data lines under management. Granite employs over 1,400 people at the company's headquarters in Quincy, MA and offices in Atlanta, GA, Miami, FL, New York, NY, Providence, RI, Chicago, IL and Dallas, TX. For more information, visit www.granitenet.com.

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