AMERICA'S CHOICE FOR WAN SERVICES

Granite's 'WAN Size Fits All' allows you to choose the products that are right for your business and budget.

WWW.GRANITENET.COM

WAN Size Fits All

For 18 years, Granite has excelled helping large companies manage access providers. With Granite's 'WAN Size Fits All' approach, you choose the products that are right for your business and budget. As a customer, you dictate what your business needs to thrive and Granite uses our geographic perfection to choose the providers that can deliver.

Our customers can reduce operational complexities, while leveraging Granite's platform and our telco and cable management reducing hard dollar costs.

Our Company

"I have no other vendor-partner who takes the time to meet with me weekly. This is very impressive and shows the level of commitment that Granite has to make customer satisfaction a top priority."

Lone Star Foods

Granite provides voice, data and enhanced technologies to multi-site businesses and governmental agencies. Granite serves more than two-thirds of the Fortune 100 companies, servicing more than 1.75 million voice and data lines including More than 6,000 corporate clients in over 700,000 locations.

Since 2002, Granite has helped customers simplify and manage local and long-distance phone services, with a single point of contact and one invoice for all locations throughout the United States and Canada.

Granite provides a full range of advanced communications solutions, including Internet Access, SD-WAN, Wireless WAN, Hosted PBX, SIP Trunking, Mobile Voice and Data, Mobile Device Management, Security, LAN services and Network Integration – in a single, all-in seamless solution.

You Have Choices

Choose your Access Service

While the telcos and cable providers focused on their own footprint, Granite has been managing telco and cable companies for the best coverage across the United States. With the advent of SD-WAN, these providers are now entering a landscape that Granite has mastered.

With our code of constant improvement, we learn from every install and improve processes weekly. Having visited over 700,000 locations outside of our own footprint, no one has the experience that Granite does.

Mobility
Voice, Data \ Machine to Machine; all major carriers; 250M to 10G data plans

Granite Switched Ethernet
Layer 2; P2P or Multi-point

Broadband
Nationwide coverage; 3M to 1G speeds available

Granite Grid
250+ mall locations currently serviceable; 1M to 500M speeds available

Dedicated Ethernet (DIA)
Carrier redundant, nationwide coverage; 20M to 10G speeds available

Satellite
Nationwide coverage; 35M to 100M speeds available

Choose Your
Granite Guardian Service

Granite Guardian is a monitoring and management platform providing our customers worry-free proactive support for all of their network elements, utilizing our team of engineers to design, install, deploy, monitor and manage industry-leading technologies and infrastructure for all their locations.

Let Granite help protect your business and keep it up and running smoothly.

Advanced Monitoring

Proactive alerting and ticketing in the event of a network edge via SNMP/API 24/7 monitoring; Customer is responsible for configuration changes; Ideal for businesses who have an existing SD-WAN network with IT staff.

Managed Monitoring

Proactive alerting and ticketing in the event of a network edge via SNMP/API 24/7 monitoring; Granite is responsible for configuration changes; Ideal for businesses who want to outsource their IT or do not have the staff to train on a new technology.

Benefits

- Access to a Real Time Dashboard for Granalytics (analytics at enhanced reporting)

- Includes Granite's Solution Engineering, Project Management / Provisioning and Premier Account Support

- Granite Monitors All Locations on our via 24/7 State of the Art Network Operations Center

- Guaranteed SLA's

- Reduce or Outsource IT Costs

- Help Desk Services

Choose Your WAN Optimization Service

Granite understands that not every SD-WAN appliance is built or costs the same. Depending on a specific site's threshold for losing packets or an internet session, Granite offers the right device at the right budget. Granite has built a 'you choose' platform that will allow for the right access type, appliance and managed service level at each location and can be built into a seamless WAN for our customers.

Fortinet

Ideal for businesses that need one box for SD-WAN and Firewall capabilities

Meraki

Best fit for low cost, low IT resource sites; embedded LTE fail-over with content filtering

VeloCloud

Best suited for businesses that need high quality voice and SaaS application performance

Viptela

Ideal for business that already have Cisco infrastructure

Juniper Networks

Deployment models scaling from a small branch office to a high capacity edge router to software-defined data center

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