



For Immediate Release

Granite Telecommunications Offers Wireless Service to Customers

Quincy, MA – Granite Telecommunications announced today that it has reached an unprecedented agreement with Sprint and will be offering wireless phone service to customers along with its other core services of POTS (Plain Old Telephone Service) Inside Wiring and Broadband Data

“This new agreement with Sprint will allow Granite Telecommunications to truly offer customers a holistic solution to their telecommunications needs” said Granite Telecommunications President and CEO Rob Hale. “By working with Granite, enterprise businesses can have all of their nationwide telecommunications needs with one company and have one bill and one point of contact. Our agreement with Sprint enables us to offer a complete suite of communications services and dramatically decrease our customer’s costs and administrative burdens.”

The new alliance with Sprint will enable Granite Telecommunications to provide **Sprint/Nextel** wireless services such as EVDO high-speed data air cards, Blackberry and a complete line of wireless telephones to customers. Mr. Hale went on to say, “This first-of-its-kind program will allow customers to continue to access Granite’s services and unparalleled support team for every aspect of their telecommunications needs.” Granite will invoice customers on their current bill and provide tier one technical support.

Granite Telecommunications has added a broad array of services to its POTS offering last year. Primarily known for wireline service, Granite started offering broadband and end-to-end inside wire services to its customers in 2006. In addition, the company made

news late last year with announcements of contracts with Qwest, AT&T, Verizon and American Broadband which extend Granite's wholesale agreements into 2012.

About Granite Telecommunications

Granite Telecommunications was established in 2002 and is privately held. Headquartered in Quincy, MA, it is an enterprise wholesaler of telephone, broadband and inside wire service. Granite specializes in multi-location businesses, providing consolidated billing and one point of contact. With revenue of over \$200 million, Granite provides national telecommunications services to 490,000 lines serving 9,500 corporate clients, in 110,000 locations including 28 of the Fortune 100 companies.

###

Press Contact: Hillary Woodyatt
Granite Telecommunications
hwoodyatt@granitenet.com
617-933-5560 (office)
617-281-9739 (mobile)