



Granite Earns Multiple Telecom Association's "Partner's Choice" Awards

LAKE ELSINORE, CA – February 23, 2013 – Granite Telecommunications, LLC, a nationwide provider of telecom and data services, won the distinction as the: (1) Best Nationwide CLEC (2) Best POTS Consolidator; (3) Best Structured Cabling Provider; and (4) Best Telecom Expense Management platform in the industry as determined by the 3,800 members of Telecom Association, a professional membership organization of telecom and technology consultants, agents, brokers and sales partners.

Selection as a "Partner's Choice" award winner showcases Granite's long-term commitment to technology solutions and customer service excellence. "Our association members are heavily experienced technology industry consultants and channel sales partners that have compared all the best and affordable vendors against one another before recommending one or two to their business clients who view them as trusted advisors," stated Telecom Association's Executive Director, Dan Baldwin. "They know which vendors to watch out for and which ones to recommend so having them review Granite as the "Best" means Granite is both trusted and proven in the category."

Granite's performance was the result of hard work, careful planning and dedication. While business end users are exacting in their telecom solution requirements, the independent sales partners and reviewing members of Telecom Association are even more so. "Telecom Association members understand the importance their clients place on quality and accountability," explained Charlie Pagliazzo, Granite Channel Director. "Granite's commitment to meet the requirements of the harshest audience – telecom and technology sales partners, is a serious one. Our 2012 TA Choice Awards wins show we've been listening to our sales partners and they like what they see in our solutions as a result."

ABOUT GRANITE – Granite is a non-facilities based competitive local exchange carrier headquartered just outside of Boston, MA. Granite provides communications products and services to multisite businesses. Since its founding over a decade ago, Granite has grown year after year, and now has over 1.25 million POTS lines, over 70,000 DSL lines and provides other higher capacity voice and data services, including SIP trunking and MPLS and inside wiring services. Granite is debt free and privately held. For more information, contact Granite Channels Director Charlie Pagliazzo, 100 Newport Avenue Extension, Quincy, MA 02171, (617 933 7317) cpagliazzo@granitenet.com

ABOUT TELECOM ASSOCIATION – Founded in 1996, Telecom Association is a professional membership organization of 3,800 individual members and over 50 telecom and technology vendors that help businesses with their telecom, Internet, data network and technology integration needs. For more information about Telecom Association please contact Dan Baldwin, Executive Director 31500 Grape Street #3-307 Lake Elsinore, CA 92532 (951)251-5155, Dan@TelecomAssociation.com