

Jul 8, 2014, 9:33am EDT **UPDATED:** Jul 8, 2014, 2:00pm EDT

# Granite Telecommunications opens new office in New York City



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Quincy-based Granite Telecommunications has opened a new, 10,000-square-foot sales office in New York City and will hire about 40 employees to work there, according to the company.

The office is on the 7th floor of 462 Seventh Ave. in New York City. It officially opened on June 30 and about 20 employees are currently working there, according to the company. The company is looking to grow its headcount at that location to about 60.

The New York City location is Granite's fifth office; other offices are located in Florida, Rhode Island and Georgia.

The Quincy-based company, a provider of telecom and related communication services, has about 1,210 employees at its Quincy office.

Granite Telecommunications announced in April it generated \$950 million in annual revenue and would be awarding all employees with a \$950 bonus.

In January, CEO [Rob Hale](#) set a goal to reach \$950 million in annualized revenue, and ended up meeting the goal by end of March — three months ahead of projections, according to the company.

If the company reaches \$1 billion in annual revenue by summer's end, Hale will give \$1,000 bonuses to all employees, according to the company.



*Courtesy*

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