



Granite Celebrates \$1.3B in Revenue with Staff Bonuses

Company adds \$50M to run rate at mid-year mark

(August 9, 2017) QUINCY, MA--Granite Telecommunications, LLC, a provider of communications solutions to businesses, announced today that it achieved its mid-year goal of \$1.3 billion in annualized revenue. Granite CEO Rob Hale gave \$750 bonuses to all members of his staff in recognition of the accomplishment.

Halfway through the year Granite has added over \$50 million to its run rate based on June's financial results, and the company is on pace to achieve a seventh straight year of adding \$100 million or more in revenue. If the business does reach the \$1.35 billion milestone in 2017, CEO Rob Hale promised an even larger bonus of \$1,350 for all personnel.

Compelled by increasingly greater revenues from voice, data and IP products, Granite has been hiring rapidly at its campus in Quincy, MA and branches throughout the country. Year to date, the company has grown its headcount by over 100 teammates with the intention of hiring hundreds more.



Granite recently acquired a third office tower at its Quincy campus and announced plans to add 250+ new jobs

“Our consistent revenue growth represents every customer who has placed their trust in Granite over the years, how that trust continues to grow and how new customers have also come to trust us with their business-critical communications services,” said Rob Hale. “Granite’s success is made possible thanks to our hardworking staff and I’m very pleased to reward them for their continued excellence.”

About Granite

Granite provides voice, data and other related communications products and services to multi-location businesses and governmental agencies throughout the United States and Canada. Granite furnishes services to more than two-thirds of the Fortune 100 companies in the United States, and 1.5 million voice and data lines under management. Granite employs over 1,800 people at the company’s headquarters in Quincy, MA, and offices in Atlanta, GA, Chicago, IL, Dallas, TX, West Palm Beach, FL, New York, NY, Orlando, FL, and Providence, RI. For more information, visit www.granitenet.com.

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