



## Press Release

For Immediate Release

### **Granite Telecommunications Enters Canada**

Quincy, MA – Granite Telecommunications, an enterprise wholesaler of local telephone, service, structured cabling and broadband services, announced today that it has expanded its footprint to include Canada. Granite currently serves more 950,000 lines in the United States and has completed contracts with major carriers in Canada to allow Granite to offer its suite of services across North America.

“Entering the Canadian market will allow us to provide Granite’s services to customer locations from the far reaches of the Arctic Circle to the southern most tip of Florida. Our value is visible not only in direct cost savings but by decreasing administrative burdens and by offering our customers one stop shopping for all of their North American telecommunications needs. Whether it is local, long distance, broadband or inside wire our customers see significant savings and a decrease in overhead expenses” said Rob Hale, Granite President and CEO.

Mr. Hale went on to say, “We are constantly looking for new ways to improve our offerings and meet the ever changing needs of our customers, so Canada was a natural progression for our business. With a 99% customer retention rate Granite’s customer satisfaction speaks for itself. We earn our customers’ business everyday, without contracts we have to be completely focused on customer satisfaction. If they aren’t happy they can simply leave.”

Granite Telecommunications was established in 2002 and is privately held. Headquartered in Quincy, MA, it is an enterprise wholesaler of telephone, wireless, broadband and inside wire service. Granite specializes in multi-location businesses, providing consolidated billing and one point of contact available 24/7/365.

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