



VOICE | DATA | MANAGED SOLUTIONS | NETWORK INTEGRATION | SECURITY | GRANITE GRID

# Fact Sheet

## About Granite:

Granite\* is the leading communications services provider to multi-location businesses and governmental entities. We provide one-stop-solutions for voice, data, Internet, wireless, video and secure network options throughout the U.S. and Canada, including to more than 85 of the Fortune 100 companies.



Granite understands that no two businesses are run the same way, and will create a flexible communications solution tailored to each customer's needs today and in the future. Granite's scalability allows your business to grow with imminent demand.

## Concierge Customer Support:

Granite provides the highest level of customer support in the industry, including teams of expert support personnel who are dedicated to your accounts. That team of experts offers recommendations on changes to make your services more efficient. Granite's support teams are available 24/7/365. Unlike other carriers, you will always speak with a live Granite representative who will always be available to you.

## Granite's Community Involvement:

One of the company's core objectives is supporting and improving the communities in which Granite's customers and team members live and work, generously giving to hundreds of worthy causes within local communities. Over the past decade, Granite and its employees have given more than \$40 million and over 5,500 volunteer hours to area charities. Some organizations Granite has helped are: hospitals, shelters, food kitchens, YMCAs, veterans support centers, and rescue leagues.

## Products and Services:

Granite can customize a communications strategy tailored to your business needs, for voice and data including:

- Dedicated Internet Access
- Managed Wi-Fi/Firewall
- Network Monitoring
- LAN/WAN Wireless
- Broadband
- Voice/VoIP/SIP
- MPLS
- Hosted PBX
- Granite Grid
- Security



## Benefits:

- Boost network performance
- Integrate data redundancy
- Customizable geographical solution
- Consolidate invoicing
- One source for all communications
- Offer competitive rates
- Reduce capital investments
- Deliver ongoing strategy

**See how you can benefit from Granite's technology solutions. Please visit [Granitenet.com](http://Granitenet.com) or contact us toll-free at 855-893-9503.**

## Key Facts

*Founded in 2002*

*Over \$1.1 billion in annualized revenue and more than 1,400 employees*

*Over the past decade, Granite and its employees have given more than 800 million and over 16,00 volunteer hours to area charities*

*Customers include over 85 of the Fortune 100 companies*

*Serving more than 4,750 corporate customers in over 550,000 locations*

*Servicing over 1.35 million voice lines and more than 65,000 data lines*

*Repeatedly recognized as one of the Top 500 fastest growing companies by INC Magazine*

*Most Charitable Company 2009-2015 by Boston Business Journal*